

## VIMPELCOM REPORTS STABLE Q3 2016 RESULTS, IN LINE WITH EXPECTATIONS; FY16 GUIDANCE CONFIRMED

### KEY RESULTS AND DEVELOPMENTS

- Reported service revenue declined 3% YoY, organically<sup>1</sup> growing by 0.6%, with strong results in Pakistan and Ukraine, offset by continued weakness in Algeria; strong organic performance in mobile data revenue of +28% YoY
- Reported EBITDA of USD 896 million; underlying EBITDA<sup>2</sup> organically<sup>1</sup> increased 0.6% with a margin of 40.6%
- Profit for the period attributable to VimpelCom shareholders of USD 445 million
- All regulatory approvals for the Italy joint venture received; closing expected shortly; strong performance in Italy ahead of transaction closing
- VimpelCom free float nearly doubled to 20.1% after Telenor's sale of VimpelCom ADSs in September 2016
- FY 2016 guidance<sup>3</sup> confirmed at lower end of range for service revenue, underlying EBITDA margin and capex/revenue
- Interim dividend of US 3.5 cents per ADS announced today

Amsterdam (3 November 2016) – VimpelCom Ltd. (NASDAQ: VIP), a leading global provider of telecommunications and digital services headquartered in Amsterdam and serving over 200 million customers, today announces financial and operating results for the quarter ended 30 September 2016. These results and the prior year numbers reflect the reclassification of Wind Italy as an asset held for sale pursuant to the announcement of signing of an agreement to form the joint venture with 3 Italia in August 2015.

### JEAN-YVES CHARLIER, CHIEF EXECUTIVE OFFICER, COMMENTS:

*"VimpelCom reported stable performance in the third quarter of this year, in line with expectations. Service revenue and underlying EBITDA rose by 0.6% in the quarter on an organic basis, with particularly strong performances in Pakistan and Ukraine. Our business in Italy also reported solid results, with EBITDA growth of 11%, prior to the closing of the joint venture, which is expected shortly. We also continue to grow mobile data revenue across our footprint, by 28% year on year. As a result, we remain on track to achieve our financial targets for the full year, although at the lower range for service revenue and underlying EBITDA margin, while the capex to revenue ratio is trending towards 17%.*

*Our strategic plan to transform VimpelCom remains well underway with this quarter's closing of our merger in Pakistan and the approval from the EU and Italian authorities of our joint venture in Italy. Furthermore, Telenor's sale of a part of its stake in VimpelCom is an important milestone in our transformational journey, nearly doubling the size of our free float. Finally, We are also pleased to announce today, as expected, an interim dividend of USD 3.5 cents per American Depositary Share."*

### CONSOLIDATED FINANCIAL AND OPERATING HIGHLIGHTS

(ITALY RECLASSIFIED AS AN ASSET HELD FOR SALE FOR ALL PERIODS, WARID NUMBERS CONSOLIDATED FROM Q3 2016)

USD mln	3Q16		3Q15	Reported YoY	Organic <sup>1</sup> YoY
	reported (incl. Warid)	pro-forma (excl. Warid)	reported (excl. Warid)		
<b>Total revenue, of which</b>	<b>2,372</b>	<b>2,290</b>	<b>2,442</b>	<b>(3%)</b>	<b>0.8%</b>
mobile and fixed service revenue	2,287	2,209	2,364	(3%)	0.6%
mobile data revenue	379	372	314	21%	28.0%
<b>EBITDA</b>	<b>896</b>	<b>876</b>	<b>58</b>	<b>n.m.</b>	<b>n.m.</b>
EBITDA underlying <sup>2</sup>	962	942	1,017	(5%)	0.6%
EBITDA margin underlying (EBITDA underlying / total revenue)	40.6%	41.1%	41.7%	(1.1p.p.)	0.0p.p.
Profit/(loss) from continued operations	72	72	(847)	n.m.	n.m.
Profit/(loss) from discontinued operations	421	421	(123)	n.m.	n.m.
<b>Profit/(loss) for the period attr. to VIP shareholders</b>	<b>445</b>	<b>445</b>	<b>(1,005)</b>	<b>n.m.</b>	<b>n.m.</b>
<b>Capital expenditures excl. licenses</b>	<b>382</b>	<b>378</b>	<b>448</b>	<b>(15%)</b>	
LTM Capex excl. licenses/revenue	16.7%	16.8%	18.6%	(1.9p.p.)	
<b>Operating cash flow (EBITDA underlying less Capex)</b>	<b>580</b>	<b>564</b>	<b>569</b>	<b>2%</b>	
Operating cash flow margin (operating cash flow / total revenue)	24.5%	24.6%	23.3%	1.1p.p.	
Net debt	6,804	6,470	5,437	25%	
Net debt /LTM EBITDA underlying	1.9	1.8	1.3		
Total mobile customers (millions) <sup>4</sup>	205.5	195.1	195.4	5%	(0.1%)
Total fixed-line broadband customers (millions) <sup>4</sup>	2.2	2.2	3.4	(34%)	(34.1%)

<sup>1</sup> Organic change reflects changes in revenue and EBITDA excluding foreign currency movements and other factors, such as businesses under liquidation, disposals, mergers and acquisitions, including recent Warid acquisition (see Attachment D for reconciliations)

<sup>2</sup> Underlying EBITDA excludes transformation costs and material exceptional items, see Attachment D for reconciliations of non-GAAP measures

<sup>3</sup> FY 2016 guidance, except for leverage, excludes Warid financials, which were first consolidated starting from Q3 2016

<sup>4</sup> Excluding Italy, including Warid

For definitions used herein and not defined, please see Attachment C

## CONSOLIDATED FINANCIAL AND OPERATING HIGHLIGHTS (CONTINUED)

(ITALY RECLASSIFIED AS AN ASSET HELD FOR SALE FOR ALL PERIODS, WARID NUMBERS CONSOLIDATED FROM Q3 2016)

USD mln	9M16		9M15	Reported YoY	Organic <sup>1</sup> YoY
	reported (incl. Warid)	pro-forma (excl. Warid)	reported (excl. Warid)		
<b>Total revenue, of which</b>	<b>6,551</b>	<b>6,469</b>	<b>7,324</b>	<b>(11%)</b>	<b>1.5%</b>
mobile and fixed service revenue	6,329	6,252	7,139	(11%)	0.8%
mobile data revenue	1,013	1,006	926	10%	26.8%
<b>EBITDA</b>	<b>2,449</b>	<b>2,429</b>	<b>2,064</b>	<b>19%</b>	<b>38.2%</b>
EBITDA underlying <sup>2</sup>	2,672	2,652	3,028	(12%)	1.7%
EBITDA margin underlying (EBITDA underlying / total revenue)	40.8%	41.0%	41.3%	(0.6p.p.)	0.1p.p.
Profit/(loss) from continued operations	70	70	(661)	n.m.	
Profit/(loss) from discontinued operations	804	804	10	n.m.	
<b>Profit/(loss) for the period attr. to VIP shareholders</b>	<b>771</b>	<b>771</b>	<b>(713)</b>	<b>n.m.</b>	
<b>Capital expenditures excl. licenses</b>	<b>839</b>	<b>835</b>	<b>1,120</b>	<b>(25%)</b>	
<b>Operating cash flow (EBITDA underlying less Capex)</b>	<b>1,833</b>	<b>1,817</b>	<b>1,908</b>	<b>(4%)</b>	
Operating cash flow margin (operating cash flow / total revenue)	28.0%	28.1%	26.1%	1.9p.p.	2.0p.p.

<sup>1)</sup> Organic change reflects changes in revenue and EBITDA excluding foreign currency movements and other factors, such as businesses under liquidation, disposals, mergers and acquisitions, including recent Warid acquisition; see Attachment D for reconciliations

<sup>2)</sup> Underlying EBITDA excludes transformation costs and material exceptional items, see Attachment D for reconciliations of non-GAAP measures

<sup>3)</sup> FY 2016 guidance, except for leverage, excludes Warid financials, which were first consolidated starting from Q3 2016

<sup>4)</sup> Excluding Italy, including Warid

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### PRESENTATION OF FINANCIAL RESULTS

VimpelCom's results presented in this earnings release are based on IFRS and have not been audited. For more information on interim financial schedules please refer to Management Discussion & Analysis ("MD&A") and financial statements section. "EBITDA" or "reported EBITDA" presented in this document is called "Adjusted EBITDA" in the MD&A and financial statements section.

Certain amounts and percentages that appear in this earnings release have been subject to rounding adjustments. As a result, certain numerical figures shown as totals, including those in tables, may not be an exact arithmetic aggregation of the figures that precede or follow them.

All non GAAP measures disclosed further in the document, i.e. EBITDA, EBITDA margin, underlying EBITDA, underlying EBITDA margin, EBIT, net debt, operating cash flow, organic growth, capital expenditures excluding licenses, last twelve months (LTM) Capex excluding licenses/Revenue, are reconciled to comparable GAAP measures in Attachment D.

**All comparisons are on a year-on-year basis unless otherwise stated.**

## MAIN EVENTS Q3 2016

- **Italy JV cleared by the European Commission on 1 September 2016 and by Italian Ministry of Economic Development (MISE) on 24 October 2016; closing expected shortly**
- **VimpelCom free float nearly doubled to 20.1% after Telenor's sale of VimpelCom ADSs in September 2016**
- **VimpelCom shareholders elected the Supervisory Board and strengthened the digital leadership**
- **Senior international management appointed in Russia**
- **Interim dividend of US 3.5 cents per ADS announced today**

### ITALY JV CLEARED BY THE EUROPEAN COMMISSION ON 1 SEPTEMBER 2016 AND BY ITALIAN MINISTRY OF ECONOMIC DEVELOPMENT (MISE) ON 24 OCTOBER 2016

On 1 September 2016, CK Hutchison Holdings Ltd. ("CK Hutchison"), parent company of 3 Italia, and VimpelCom, parent company of Wind, welcomed the European Commission's decision to approve the 50/50 joint venture that will create the leading mobile operator in Italy.

On 24 October 2016, CK Hutchison and VimpelCom have also received final approval from the Italian Ministry of Economic Development (Ministero dello Sviluppo Economico or MISE) for their 50/50 joint venture to combine their respective mobile businesses.

Wind Italy reported strong results ahead of the transaction completion, which is expected shortly. The merger integration plan is ready to be implemented from 'day one' post completion.

### VIMPELCOM FREE FLOAT NEARLY DOUBLED TO 20.1% AFTER TELENOR'S SALE OF VIMPELCOM ADSs IN SEPTEMBER 2016

VimpelCom's free float nearly doubled to 20.1% after Telenor East Holding II AS ("Telenor") sold 163,875,000 American Depositary Shares ("ADSs") at a public offering price of USD 3.50 per ADS, each representing one common share of the company pursuant to an underwritten offering. VimpelCom has not received any proceeds from the sale of the ADSs by Telenor, and Telenor's sale of the ADSs has not resulted in dilution of the company's issued and outstanding shares. In addition, Telenor also launched a USD 1,000,000,000 0.25 per cent bond due 2019 that will be exchangeable under certain conditions for up to a total of 204,081,633 ADSs (subject to adjustment) at an exchange price representing a premium of 40% to the public offering price of the ADSs sold by Telenor.

### VIMPELCOM SHAREHOLDERS ELECTED THE SUPERVISORY BOARD AND STRENGTHENED THE DIGITAL LEADERSHIP

VimpelCom announced the election of its Supervisory Board members during its Annual General Meeting of Shareholders (AGM), which was held in Amsterdam in August 2016. The company's shareholders re-elected Mikhail Fridman, Gennady Gazin, Andrei Gusev, Gunnar Holt, Sir Julian Horn-Smith, Nils Katla, and Alexey Reznikovich, together with newly elected Supervisory Board members, Stan Chudnovsky and Jørn P. Jensen. The new appointments bring added expertise in technology, digital entrepreneurship, and international corporate leadership to the Supervisory Board, and support VimpelCom's ambition to be a leader in digital innovation across the markets it serves.

### SENIOR INTERNATIONAL MANAGEMENT APPOINTED IN RUSSIA

During the quarter, VimpelCom accepted the resignation of Mikhail Slobodin as CEO of its Russian operations and appointed Kjell Johnsen, who leads VimpelCom's Major Markets, as interim CEO of that business. Kjell has extensive experience in the country and will continue to drive the company's transformation forward. Kjell Johnsen joined VimpelCom in August 2016 as Head of Major Markets and has international expertise in senior roles across a variety of industries, with responsibility for markets such as Russia, Scandinavia, and Central and Eastern Europe. VimpelCom also appointed Fabrizio Mambrini to the role of Chief Financial Officer of VimpelCom Russia. Fabrizio succeeds Nikolay Ivanov, who has decided to pursue opportunities outside of the company.

### DIVIDEND ANNOUNCEMENT

The company announces today that the Supervisory Board has approved and authorized the payment of an interim dividend of US 3.5 cents per ADS. The record date for the company's shareholders entitled to receive the dividend payment has been set for 18 November 2016. It is expected that the dividend will be paid by 7 December 2016. The company will make appropriate tax withholdings of up to 15% when the dividend is paid to the company's ADS depository, The Bank of New York Mellon.

## GROUP PERFORMANCE Q3 2016

- Reported service revenue declined 3% YoY, organic growth of 0.6% YoY
- Reported EBITDA of USD 896 million includes exceptional costs of USD 66 million, mainly related to performance transformation; underlying EBITDA organically increased 0.6% YoY
- Profit for the period attributable to VimpelCom shareholders of USD 445 million

## FINANCIALS BY COUNTRY

USD mln	3Q16	3Q15	Reported YoY	Organic YoY	Forex and other	9M16	9M15	Reported YoY	Organic YoY	Forex and other
<b>Total revenue</b>	<b>2,372</b>	<b>2,442</b>	<b>(3%)</b>	<b>1%</b>	<b>(4%)</b>	<b>6,551</b>	<b>7,324</b>	<b>(11%)</b>	<b>2%</b>	<b>(12%)</b>
Russia	1,101	1,154	(5%)	(2%)	(3%)	3,004	3,513	(14%)	(1%)	(13%)
Pakistan	368	252	46%	17%	29%	926	758	22%	15%	7%
Algeria	264	325	(19%)	(13%)	(5%)	794	975	(19%)	(10%)	(9%)
Bangladesh	157	154	2%	3%	(1%)	469	452	4%	5%	(1%)
Ukraine	155	166	(7%)	9%	(16%)	436	470	(7%)	11%	(18%)
Uzbekistan	169	186	(9%)	5%	(14%)	498	528	(6%)	9%	(15%)
Other	158	205	(23%)			424	628	(32%)		
<b>Service revenue</b>	<b>2,287</b>	<b>2,364</b>	<b>(3%)</b>	<b>1%</b>	<b>(4%)</b>	<b>6,329</b>	<b>7,139</b>	<b>(11%)</b>	<b>1%</b>	<b>(12%)</b>
Russia	1,066	1,111	(4%)	(1%)	(3%)	2,903	3,403	(15%)	(1%)	(13%)
Pakistan	345	238	45%	16%	29%	871	718	21%	14%	7%
Algeria	263	321	(18%)	(13%)	(5%)	787	967	(19%)	(10%)	(9%)
Bangladesh	153	151	1%	2%	(1%)	458	445	3%	4%	(1%)
Ukraine	154	165	(7%)	9%	(16%)	434	469	(7%)	11%	(18%)
Uzbekistan	169	185	(9%)	5%	(14%)	498	527	(6%)	9%	(15%)
Other	137	193	(29%)			378	610	(38%)		
<b>EBITDA</b>	<b>896</b>	<b>58</b>	<b>n.m.</b>	<b>n.m.</b>	<b>n.m.</b>	<b>2,449</b>	<b>2,064</b>	<b>19%</b>	<b>38%</b>	<b>(20%)</b>
Russia	413	455	(9%)	(6%)	(3%)	1,155	1,399	(17%)	(5%)	(13%)
Pakistan	147	103	42%	25%	18%	378	305	24%	20%	4%
Algeria	135	178	(24%)	(19%)	(5%)	422	522	(19%)	(10%)	(9%)
Bangladesh	73	69	6%	7%	(1%)	212	192	11%	11%	(1%)
Ukraine	86	84	1%	18%	(17%)	237	218	9%	30%	(21%)
Uzbekistan	96	99	(2%)	12%	(15%)	290	316	(8%)	6%	(14%)
Other	(54)	(930)	(94%)			(245)	(888)	(72%)		
<b>EBITDA margin</b>	<b>37.8%</b>	<b>2.4%</b>	<b>35.4p.p.</b>			<b>37.4%</b>	<b>28.2%</b>	<b>9.2p.p.</b>		
<b>EBITDA underlying</b>	<b>962</b>	<b>1,017</b>	<b>(5%)</b>	<b>0.6%</b>	<b>(6%)</b>	<b>2,672</b>	<b>3,028</b>	<b>(12%)</b>	<b>2%</b>	<b>(13%)</b>
Russia	419	455	(8%)	(5%)	(3%)	1,164	1,399	(17%)	(4%)	(13%)
Pakistan	154	97	60%	41%	19%	403	303	33%	29%	4%
Algeria	148	178	(17%)	(11%)	(5%)	435	522	(17%)	(8%)	(9%)
Bangladesh	73	71	3%	4%	(1%)	222	194	15%	16%	(1%)
Ukraine	86	84	1%	18%	(17%)	236	218	9%	30%	(21%)
Uzbekistan	96	115	(16%)	(4%)	(12%)	287	332	(14%)	(0%)	(13%)
Other	(14)	17	(184%)			(75)	60	(226%)		
<b>EBITDA margin underlying</b>	<b>40.6%</b>	<b>41.7%</b>	<b>(1.1p.p.)</b>	<b>0.0p.p.</b>		<b>40.8%</b>	<b>41.3%</b>	<b>(0.6p.p.)</b>	<b>0.1p.p.</b>	

**Group service revenue** for Q3 2016 decreased 3% year-on-year to USD 2.3 billion due to adverse currency movements, while it increased organically by 0.6%, driven by positive performances in Pakistan and Ukraine, partially offset by continued weakness in Algeria. In Q3 2016 the decrease in voice revenue was offset by strong organic growth in mobile data revenue of 28%. Total mobile customers increased by approximately 10.1 million to 205.5 million at the end of Q3 2016, mainly driven by the consolidation of Warid's customers in Pakistan from July 2016.

**Group EBITDA** reported in Q3 2016 was USD 896 million, compared to USD 58 million in Q3 2015. Underlying EBITDA was USD 962 million, reflecting an organic increase of 0.6%. The exceptional items in this period primarily relate to the cost of the Group-wide performance transformation program. In Q3 2015, VimpelCom recognized exceptional items totaling USD 960 million, related to provisions of USD 916 million for investigations by the SEC/DOJ/OM and other legal costs as well as USD 44 million of performance transformation costs. The reconciliation table for EBITDA and underlying EBITDA is set forth in Attachment D.

In **Russia**, service revenue organically decreased 1% in Q3 2016. Fixed-line service revenue decreased organically by 3% mainly as a result of corporate customers changing their contracts from U.S. dollar to ruble together with lower business to consumer revenue. Mobile service revenue decreased organically by 0.7%, driven by lower voice and roaming revenue due to an average price per minute reduction, almost fully offset by strong organic growth in mobile data revenue of 21%. Beeline's mobile customer base decreased by 1.5% to 58.1 million.

In Q3 2016, EBITDA decreased 6% in Russia, while underlying EBITDA decreased organically 5%, adjusted for exceptional costs of RUB 379 million related to the performance transformation program. The effect of the decrease in revenue and increased interconnect costs and traffic termination costs was partly offset by cost savings as a result of the performance transformation initiatives.

**Pakistan's** reported results are positively impacted by the consolidation of Warid from 1 July 2016. Reported service revenue increased by 47%, while organically, excluding Warid, it increased by 16%, driven by growth in all revenue streams. Data revenue, excluding Warid, organically increased by 71%, mainly due to successful data monetization initiatives, including attractive bundle offers and the unification of the tariff portfolio, together with continued 3G network expansion.

Underlying EBITDA margin, excluding integration costs related to the Warid transaction, was 42% in Q3 2016, supported by Warid's improved margin resulting from the progress of integration activities.

In **Algeria**, service revenue organically decreased 13%, primarily due to the combined impact of historic 3G coverage shortfalls, sub-optimal changes in early 2016 to billing increments and the commission structure for indirect distribution, which were partially corrected in Q2 2016, and forced migrations from legacy tariffs from late 2015 onwards. Data revenue continued to grow strongly by 57%, mainly due to the higher usage and substantial increase in data customers as a result of the 3G network roll-out.

In Q3 2016, EBITDA decreased 19% to DZD 14.9 billion due to the decrease in revenue, while underlying EBITDA decreased 11%, adjusted for exceptional costs related to the performance transformation program.

In **Bangladesh**, Banglalink's service revenue increased 2% in Q3 2016, mainly driven by continued increase in data revenue of 45%, offset by lower voice revenue. The relative deceleration of the year-on-year revenue growth rate was primarily caused by the imposition of an incremental 2% supplementary duty on recharges from June 2016 on top of the additional 1% surcharge from March 2016, and the gap in 3G network coverage versus the market leader.

Underlying EBITDA grew 4%, driven by both the revenue growth and performance transformation initiatives, particularly in human resources and commercial costs.

In **Ukraine**, service revenue grew organically 9% YoY, primarily as a result of successful commercial activities and the strong growth of mobile data revenue of 62%.

Underlying EBITDA organically increased 18% in Q3 2016 and the EBITDA margin grew just in excess of 55%, driven by higher revenue and lower interconnect costs, partly offset by an increase in frequency fee, inflation on rent and utilities and a negative currency devaluation effect on opex denominated in foreign currency.

In **Uzbekistan**, service revenue increased organically by 5%, mainly as a result of the impact of Beeline's price plans being denominated in U.S. dollars, increased interconnect revenue and 7% growth of mobile data revenue.

Underlying EBITDA decreased organically by 4% and underlying EBITDA margin decreased 5 percentage points to 57%, mainly driven by the increased customer tax. The increase in customer tax to UZS 1,500 per customer from UZS 750 negatively impacted EBITDA margin by 4.3 percentage points.

In **Other**, we have included the results of Kazakhstan, Kyrgyzstan, Armenia, Georgia, Tajikistan, intercompany eliminations and HQ costs.

## INCOME STATEMENT ELEMENTS & CAPITAL EXPENDITURES

USD mln	3Q16	3Q15	YoY	9M16	9M15	YoY
<b>Total revenue</b>	<b>2,372</b>	<b>2,442</b>	<b>(3%)</b>	<b>6,551</b>	<b>7,324</b>	<b>(11%)</b>
Service revenue	2,287	2,364	(3%)	6,329	7,139	(11%)
<b>EBITDA</b>	<b>896</b>	<b>58</b>	<b>n.m.</b>	<b>2,449</b>	<b>2,064</b>	<b>19%</b>
<b>EBITDA margin</b>	<b>37.8%</b>	<b>2.4%</b>	<b>35.4p.p.</b>	<b>37.4%</b>	<b>28.2%</b>	<b>9.2p.p.</b>
Depreciation, amortization and other	(490)	(538)	(9%)	(1,456)	(1,706)	(15%)
<b>EBIT</b>	<b>406</b>	<b>(480)</b>	<b>(185%)</b>	<b>993</b>	<b>358</b>	<b>177%</b>
Financial income and expenses	(210)	(188)	12%	(565)	(592)	(5%)
Net foreign exchange (loss)/gain and others	(10)	(166)	(94%)	8	(279)	(103%)
<b>Profit/(loss) before tax</b>	<b>186</b>	<b>(834)</b>	<b>(122%)</b>	<b>436</b>	<b>(513)</b>	<b>n.m.</b>
Income tax expense	(113)	(13)	838%	(366)	(148)	147%
<b>Profit/(loss) from continued operations</b>	<b>73</b>	<b>(847)</b>	<b>n.m.</b>	<b>70</b>	<b>(661)</b>	<b>n.m.</b>
<b>Profit/(loss) from discontinued operations</b>	<b>421</b>	<b>(123)</b>	<b>n.m.</b>	<b>803</b>	<b>10</b>	<b>n.m.</b>
<b>Profit for the period attributable to VimpelCom shareholders</b>	<b>445</b>	<b>(1,005)</b>	<b>n.m.</b>	<b>771</b>	<b>(713)</b>	<b>n.m.</b>
	<b>3Q16</b>	<b>3Q15</b>	<b>YoY</b>	<b>9M16</b>	<b>9M15</b>	<b>YoY</b>
Capex expenditures	425	460	(8%)	971	1,314	(26%)
Capex expenditures excl licenses	382	448	(15%)	839	1,120	(25%)
LTM Capex excl licenses/revenue	16.7%	18.6%	(1.9p.p.)			

**EBIT** increased year-on-year in Q3 2016 to USD 406 million due to the higher reported EBITDA, as in Q3 2015 the company recognized exceptional items totaling USD 960 million, described above. Q3 2015 depreciation and amortization expenses were affected by accelerated depreciation in Pakistan due to an equipment swap.

**Profit before tax** increased to USD 186 million as a result of higher EBIT. Financial expenses slightly increased due to bonds issued by GTH Finance B.V. in April 2016 and the consolidation of interest expenses from Warid's debt. Lower foreign exchange expenses in Q3 2016 are primarily a result of ruble appreciation during the quarter.

**Income tax expense** increased in Q3 2016 to USD 113 million due to the change in the tax regime in Uzbekistan, which caused the effective tax rate in that country to increase to 50% from 2016 onwards, coupled with the reversals of USD 70 million deferred tax provisions in respect of withholding taxes in Q3 2015.

**Profit from discontinued operations** was USD 421 million in Q3 2016, positively impacted by USD 185 million of fair value adjustment on derivatives. In Q3 2015 the company recorded a loss from discontinued operations of USD 123 million, mainly impacted by USD 236 million charge arising from the treatment of the Italian towers transaction as a sale of business.

**Profit for the period** attributable to VimpelCom shareholders was USD 445 million, which was positively impacted by the profit from discontinued operations.

**Capex** decreased 8% to USD 425 million in Q3 2016, primarily as a result of the performance transformation program, leading to a LTM capex excluding licenses to revenue ratio of 16.7%. The company will maintain its strategy of investing in high-speed data networks to capture mobile data growth, including the continued roll-out of 4G/LTE networks in Russia and Algeria and 3G networks in Algeria, Bangladesh, Pakistan and Ukraine.

## FINANCIAL POSITION & CASH FLOW

USD mln	3Q16	2Q16	QoQ
Total assets	36,381	34,888	4%
Shareholders' equity	4,778	4,365	9%
Gross debt	10,804	10,560	2%
Net debt	6,804	6,575	3%
Net debt / underlying LTM EBITDA	1.9	1.8	

USD mln	3Q16	3Q15	YoY	9M16	9M15	YoY
<b>Net cash from / (used in) operating activities</b>	<b>988</b>	<b>1,089</b>	<b>(101)</b>	<b>1,430</b>	<b>1,126</b>	<b>304</b>
from continued operations	741	806	(66)	808	619	188
from discontinued operations	247	283	(35)	622	507	116
<b>Net cash from / (used in) investing activities</b>	<b>(493)</b>	<b>(928)</b>	<b>435</b>	<b>(1,670)</b>	<b>(1,685)</b>	<b>15</b>
from continued operations	(325)	(739)	414	(1,091)	(1,820)	729
from discontinued operations	(168)	(189)	21	(579)	135	(714)
<b>Net cash from / (used in) before financing activities</b>	<b>495</b>	<b>161</b>	<b>334</b>	<b>(240)</b>	<b>(559)</b>	<b>319</b>
<b>Net cash from / (used in) financing activities</b>	<b>(370)</b>	<b>(199)</b>	<b>(172)</b>	<b>349</b>	<b>(1,339)</b>	<b>1,688</b>
from continued operations	(360)	(186)	(174)	369	(635)	1,005
from discontinued operations	(10)	(13)	2	(20)	(704)	683

**Gross debt** increased 2% quarter-on-quarter by USD 244 million mainly due to the consolidation of USD 360 million of debt after the closure of the transaction to merge Mobilink with Warid on 1 July 2016.

**Net debt** increased 3% quarter-on-quarter, mainly due to the consolidation of Warid's debt as mentioned above.

**Net cash from operating activities** decreased in Q3 2016 by USD 101 million mainly due to the year-on-year decline in EBITDA, which was negatively affected by currency movements.

**Net cash flow used in investing activities** decreased by USD 435 million mainly due to lower cash capital expenditures and inflow from loan granted by Mobilink to Warid of USD 81 million to repay a credit facility as part of the closing of the transaction in Pakistan in Q2 2016.

**Net cash used in financing activities** was negative in Q3 2016 due to dividend payments to non-controlling interests in Algeria, repayment of certain credit facilities and borrowings with expired maturity. In 3Q15 the outflow is mainly explained by dividend payments to non-controlling interests in Kazakhstan and Kyrgyzstan.



## COUNTRY PERFORMANCE – Q3 2016

- Russia
- Pakistan
- Algeria
- Bangladesh
- Ukraine
- Uzbekistan
- Italy



## RUSSIA

RUB mln	3Q16	3Q15	YoY	9M16	9M15	YoY
Total revenue	71,177	72,369	(2%)	204,211	206,680	(1%)
Mobile service revenue	57,935	58,307	(1%)	165,324	165,382	(0%)
Fixed-line service revenue	10,955	11,327	(3%)	31,940	34,761	(8%)
EBITDA	26,710	28,466	(6%)	78,389	82,132	(5%)
EBITDA underlying	27,090	28,466	(5%)	78,999	82,132	(4%)
EBITDA margin	37.5%	39.3%	(1.8p.p.)	38.4%	39.7%	(1.4p.p.)
EBITDA underlying margin	38.1%	39.3%	(1.3p.p.)	38.7%	39.7%	(1.1p.p.)
Capex excl. licenses	9,444	12,358	(24%)	19,817	28,702	(31%)
LTM Capex excl. licenses /revenue	15.6%	17.5%	(1.9p.p.)			
<b>Mobile</b>						
Total revenue	60,196	61,004	(1%)	172,143	171,785	0%
- of which mobile data	13,656	11,268	21%	38,428	31,945	20%
Customers (mln)	58.1	59.0	(2%)			
- of which data users (mln)	35.8	33.3	8%			
ARPU (RUB)	321	325	(1%)			
MOU (min)	335	319	5%			
Data usage (MB/user)	2,040	1,607	27%			
<b>Fixed-line</b>						
Total revenue	10,981	11,366	(3%)	32,068	34,895	(8%)
Broadband revenue	2,175	2,869	(24%)	7,456	9,096	(18%)
Broadband customers (mln)	1.8	2.2	(18%)			
Broadband ARPU (RUB)	378	428	(12%)			

The macro-economic slowdown and weakened ruble continued to negatively impact revenue growth and profitability in Russia. In addition, competition has increased during 2016 and the company expects the environment to remain challenging for the remainder of the year.

Beeline's mobile customer base decreased by 2% year-on-year to 58.1 million in Q3 2016. Annualized churn increased 1.3 percentage points to 55%, reflecting the increased competition in the market and price sensitivity of customers due to an unstable macro-economic environment. Net Promoter Score ("NPS") was stable, while relative NPS continued to improve, reaching the number one position among the three main operators.

Total service revenue in Q3 2016 declined 1% to RUB 68.9 billion, as a result of a decline in fixed-line and mobile service revenue. Mobile service revenue decreased 1% to RUB 57.9 billion, driven by lower voice and roaming revenue, resulting from an average price per minute reduction as existing customers continued to migrate to the company's new price plans. Beeline successfully launched a fixed mobile convergence ("FMC") offer during the first quarter of this year, introducing a bundle combining mobile and fixed-broadband services. The take up for this service has been strong with more than 355,000 customers and FMC revenue already amounted to more than one percent of mobile service revenue in Q3 2016.

Mobile data revenue continued to grow strongly, increasing 21% to RUB 13.7 billion, attributable to the active bundle

promotion, increased smartphone penetration, growth in mobile data customers and customer traffic growth.

Fixed-line service revenue decreased by 3% to RUB 11.0 billion mainly as a result of corporate customers changing their contracts from U.S. dollar to ruble and lower B2C revenue.

In Russia, reported EBITDA decreased 6% to RUB 26.7 billion. Underlying EBITDA decreased 5%, adjusted for exceptional costs of RUB 379 million related to the performance transformation program in Q3 2016. The effects of the decrease in revenue, increased traffic termination costs and increased interconnect costs, which were due to growth of mobile outbound off-net traffic resulting from increasing penetration of bundles with large allowances, was partly offset by cost savings as a result of the performance transformation initiatives.

Capex excluding licenses decreased 24% to RUB 9.4 billion, largely due to phasing, together with capital efficiency improvements, resulting from savings from centralizing procurement on a global basis. The LTM capex to revenue ratio for Q3 2016 was 15.6%. LTM operating cash flow margin, defined as EBITDA less capex, was at a level of 22.4% in Q3 2016.

## PAKISTAN

PKR bln	3Q16	3Q15	YoY reported	YoY organic	9M16	9M15	YoY reported	YoY organic
Total revenue	38.5	25.9	49%	17%	96.9	77.3	25%	15%
Mobile service revenue	36.1	24.5	47%	16%	91.2	73.3	24%	14%
of which mobile data	4.6	2.2	106%	71%	11.3	6.2	81%	69%
EBITDA	15.4	10.6	45%	25%	39.6	31.2	27%	20%
EBITDA underlying	16.2	10.0	62%	41%	42.2	31.0	36%	29%
EBITDA margin	40.0%	41.0%	(1.1p.p.)	2.5p.p.	40.8%	40.3%	0.5p.p.	1.8p.p.
EBITDA underlying margin	42.0%	38.5%	3.5p.p.	7.6p.p.	43.5%	40.0%	3.5p.p.	5.1p.p.
Capex excl. licenses	7.6	6.7	14%	7%	12.5	17.3	(28%)	(31%)
LTM Capex excl. licenses /revenue	15.9%	25.7%	(9.8p.p.)	(9.8p.p.)				
<b>Mobile</b>								
Customers (mln)	51.0	35.2	45%	15%				
- of which mobile data customers (mln)	24.7	15.6	59%	38%				
ARPU (PKR)	233	230	1%	(1%)				
MOU (min)	566	684	(17%)	(10%)				
Data usage (MB/user)	421	349	21%	17%				

Year-on year organic change in the table above calculated based on Mobilink stand-alone numbers

In July 2016, VimpelCom closed the transaction to merge Mobilink with Warid, strengthening its leading position in Pakistan. Warid's financial results have been consolidated in VimpelCom's accounts from 1 July 2016.

Despite aggressive price competition in the market, the newly merged entity gained market share in Q3 2016, as Mobilink continued to show double digit growth of its mobile customer base and revenue. Underlying EBITDA margin, excluding integration costs related to the Warid transaction, was 42% in Q3 2016, supported by Warid's improved margins, resulting from the progress of integration activities. Capex increased to PKR 7.6 billion in Q3 2016 with a LTM capex to revenue ratio of 15.9%, driven by integration expenses. LTM operating cash flow margin was 27.2% in Q3 2016.

The company is fully focused on the post transaction integration. A merger petition was filed with the Islamabad High Court in early October 2016. The company expects to finalize the legal merger of Mobilink and Warid by Q1 2017. The two companies have already introduced unified on-net offers to their customers since late October 2016. Site sharing activities and marketing cost optimization resulted in the first synergies, totaling PKR 0.5 billion in Q3 2016.

### MOBILINK STAND-ALONE PERFORMANCE IN Q3 2016

Mobilink's market position continued to improve in Q3 2016, demonstrating strong performance with double-digit YoY revenue and EBITDA growth.

In Q3 2016, Mobilink's service revenue increased by 16%, supported by all revenue streams. Mobilink continues to show voice and SMS revenue growth, which is a result of customer growth. Data revenue grew by 71% due to successful data monetization initiatives, including attractive bundle offers and the unification of the tariff portfolio, together with continued 3G network expansion.

Mobilink's customer base increased 15% YoY in Q3 2016 supported by the continued focus on price simplicity, distribution and offer transparency. The company sees data and voice monetization among its key priorities, underpinned by striving to be the best network in terms of both quality of service and coverage.

In order to stimulate the increase in smartphone penetration, in Q3 2016 Mobilink continued to promote co-branded devices, ranging from low-end feature phones to high-end smartphones and tablets under the 'Jazz X' brand. Mobilink also invested in its distribution capabilities through launching mono-brand stores and establishing strategic partnerships with leading handset suppliers.

Mobile Financial Services ("MFS") revenue continued to show robust growth at 42%, driven by the success of over-the-counter ("OTC") transactions and higher agent activity.

## ALGERIA

DZD bln	3Q16	3Q15	YoY	9M16	9M15	YoY
Total revenue	29.0	33.4	(13%)	86.5	95.7	(10%)
Mobile service revenue	28.9	33.1	(13%)	85.8	94.9	(10%)
of which mobile data	2.1	1.4	57%	5.6	3.2	73%
EBITDA	14.9	18.3	(19%)	45.9	51.3	(10%)
EBITDA underlying	16.3	18.3	(11%)	47.4	51.3	(8%)
EBITDA margin	51.3%	54.8%	(3.6p.p.)	53.1%	53.6%	(0.5p.p.)
EBITDA underlying margin	56.2%	54.8%	1.4p.p.	54.8%	53.6%	1.2p.p.
Capex excl. licenses	4.3	3.4	28%	12.0	12.2	(2%)
LTM Capex excl. licenses/revenue	16.3%	14.8%	1.5p.p.			
<b>Mobile</b>						
Customers (mln)	15.9	16.9	(6%)			
- of which mobile data customers (mln)	6.4	3.4	87%			
ARPU (DZD)	584	638	(8%)			
MOU (min)	320	390	(18%)			
Data usage (MB/user)	345	255	35%			

Although Djezzy's operations delivered strong margins during Q3 2016, the company continued to experience significant pressure on results. While the decrease in revenue was slightly mitigated by the shift in Ramadan calendar resulting in a positive contribution in Q3 2016 of 2% year-on-year in revenue, Djezzy continued to face customer churn and ARPU erosion. The company expects this pressure to continue for the remainder of the year, as it will take time to stabilize its commercial proposition and its customer base.

The regulatory environment is improving in Algeria as Djezzy's Significant Market Player status was lifted in September 2016, which removes the Algeria Regulatory Authority for Post and Telecommunications approval procedure and on-net/off-net asymmetry test on new commercial offers. The mobile termination rate ("MTR") asymmetry for Djezzy is under discussion with the regulator, which is the final step in lifting the regulatory hurdles.

VimpelCom's customer base in Algeria decreased 6% year-on-year to 15.9 million and ARPU declined by 8% due to the combined impact of historic 3G coverage shortfalls, sub-optimal changes in early 2016 to billing increments and the commission structure for indirect distribution, which were partially corrected in Q2 2016, and forced migrations from legacy tariffs from late 2015 onwards.

As a result, Djezzy's Q3 2016 service revenue was DZD 28.9 billion, down 13% year-on-year, while data revenue continued to grow strongly by 57%, due to the higher usage and substantial increase in data customers as a result of the 3G network roll-out.

The company is taking further measures to improve performance and stabilize its customer base, including distribution transformation and monobrand roll-out, promoting micro campaigns with tailored services to increase satisfaction, data monetization activities and smartphone promotions coupled with bundle offers. In late October, Djezzy launched a simplified data centric pricing architecture, with new simple bundle offers "Djezzy carte", "Liberty" and "Millenium" available to all customers.

In Q3 2016, EBITDA decreased 19% to DZD 14.9 billion due to the decrease in revenue. EBITDA margin remained strong at 51.3% due to commercial and network costs optimization as well as a decline in personnel costs, driven by headcount reduction. Underlying EBITDA decreased 11%, adjusted for exceptional costs of DZD 1.4 billion related to the performance transformation program in Q3 2016, while underlying EBITDA margin improved to 56.2%

In Q3 2016, Djezzy continued to roll-out 3G in new regions and, as a result, Djezzy's 3G network covers 41 wilayas (provinces) while full 3G deployment across all 48 of Algeria's wilayas is expected to be complete by the end of 2016. In Q3 2016, capex was DZD 4.3 billion, a 28% increase, while the LTM capex to revenue ratio was 16.3%. LTM operating cash flow margin was 39.4% in Q3 2016.

Djezzy launched high-speed 4G/LTE services in early October 2016 in three wilayas. The company expects to launch 4G/LTE services in 20 wilayas by the end of 2016, subject to regulatory approval, aiming to operate the leading network and win back high value customers.

## BANGLADESH

BDT bln	3Q16	3Q15	YoY	9M16	9M15	YoY
Total revenue	12.3	11.9	3%	36.7	35.1	5%
Mobile service revenue	12.0	11.8	2%	35.9	34.6	4%
of which mobile data	1.3	0.9	45%	3.5	2.3	54%
EBITDA	5.7	5.3	7%	16.6	14.9	11%
EBITDA underlying	5.7	5.5	4%	17.4	15.1	16%
EBITDA margin	46.7%	44.7%	2.0p.p.	45.2%	42.4%	2.8p.p.
EBITDA underlying margin	46.7%	46.0%	0.7p.p.	47.4%	42.9%	4.6p.p.
Capex excl. licenses	1.7	3.8	(54%)	5.6	7.2	(22%)
LTM Capex excl. licenses /revenue	18.3%	25.3%	(7.1p.p.)			
<b>Mobile</b>						
Customers (mln)	29.0	32.3	(10%)			
- of which mobile data customers (mln)	14.6	14.8	(1%)			
ARPU (BDT)	132	121	9%			
MOU (min)	322	309	4%			
Data usage (MB/user)	254	104	143%			

Banglalink continued to demonstrate year-on-year growth in Q3 2016 in both revenue and EBITDA despite intense market competition.

The main operational focus during Q3 2016 was the SIM re-verification completion. This government-mandated initiative started in December 2015 and required each mobile phone operator to verify all customers using fingerprints in order to ensure authentic registration, proper accountability and enhanced security. The company believes that this initiative will also provide a solid and secure customer base to develop new revenue from MFS as part of our digital strategy. This program contributed to a slowdown of acquisition activity across the market in the first half of 2016. In Q3 2016 the SIM re-verification process was completed, resulting in 3.8 million SIM cards being blocked by Banglalink; excluding the results of the re-verification process, the customer base in Q3 2016 would have increased by 1% YoY.

In Q3 2016, Banglalink's service revenue increased 2% to BDT 12.0 billion. This increase in revenue was mainly driven by continued increase in data revenue of 45%, partially offset by lower voice revenue. This data revenue growth was driven by data usage growth of 143% and growth in active data users, while on a reported basis data users decreased as a result of SIM re-verification blocking.

Despite aggressive price competition, Banglalink's ARPU increased 9% mainly on the back of growing data traffic and also due to inactive and unverified SIMs blocked by Banglalink in Q3 2016. The relative deceleration of the year-on-year revenue growth rate was primarily caused by the imposition of an incremental 2% supplementary duty on recharges from June 2016 on top of the additional 1% surcharge from March 2016, together with the gap in 3G network coverage versus the market leader.

In Q3 2016, the company's underlying EBITDA grew 4% to BDT 5.7 billion driven by both the revenue growth and the impact of performance transformation initiatives, particularly with respect to human resources and commercial costs. As a result, in Q3 2016, the underlying EBITDA margin was 46.7%, which represents a 0.7 percentage point YoY increase.

Capex decreased 54% to BDT 1.7 billion in Q3 2016, while the LTM capex to revenue ratio was 18.3% and the LTM operating cash flow margin was 29.3% in Q3 2016. Banglalink continues to invest in efficient data networks and expanding network coverage. Banglalink's 3G network covered 54% of the population at the end of Q3 2016.

## UKRAINE

UAH mln	3Q16	3Q15	YoY	9M16	9M15	YoY
Total revenue	3,922	3,595	9%	11,079	10,003	11%
Mobile service revenue	3,652	3,348	9%	10,250	9,269	11%
Fixed-line service revenue	261	238	10%	782	709	10%
EBITDA	2,170	1,835	18.3%	6,019	4,625	30%
EBITDA underlying	2,170	1,835	18.3%	5,999	4,625	30%
EBITDA margin	55.3%	51.0%	4.3p.p.	54.3%	46.2%	8.1p.p.
EBITDA underlying margin	55.3%	51.0%	4.3p.p.	54.1%	46.2%	7.9p.p.
Capex excl. licenses	860	778	11%	1,836	2,697	(32%)
LTM Capex excl. licenses/revenue	18.6%	24.8%	(6.2p.p.)			
<b>Mobile</b>						
Total operating revenue	3,661	3,357	9%	10,297	9,293	11%
- of which mobile data	659	408	61%	1,699	993	71%
Customers (mln)	26.3	25.7	2%			
- of which data customers(mln)	10.6	11.7	(9%)			
ARPU (UAH)	46	42	10%			
MOU (min)	544	537	1%			
Data usage	400	173	131%			
<b>Fixed-line</b>						
Total operating revenue	261	238	10%	782	709	10%
Broadband revenue	150	132	13%	448	381	18%
Broadband customers (mln)	0.8	0.8	0%			
Broadband ARPU (UAH)	62	54	14%			

Kyivstar continued to deliver strong results in Q3 2016, despite a challenging macro-economic environment, with the company maintaining its clear leadership in the market.

Total service revenue increased 9% year-on-year to UAH 3.9 billion in Q3 2016. Mobile service revenue also grew 9% to UAH 3.7 billion as a result of strong growth of mobile data revenue and driven by successful commercial activities. Mobile data revenue experienced strong growth of 61% driven by the continued 3G roll-out, active promotions of smartphones and data-oriented tariff plans.

Kyivstar's mobile customer base increased 2% to 26.3 million in Q3 2016, reporting year-on-year growth following a negative growth trend since Q2 2015 driven by a customer decline in eastern Ukraine. On an annual basis, churn improved by 16 percentage points to 10%, driven by reactivations, an effect that is expected to reverse in the fourth quarter of this year.

Fixed-line service revenue increased 10% to UAH 261 million, supported by fixed residential broadband ("FTTB") revenue, which continued to outgrow the market, increasing 13%, driven primarily by the improved quality of the customer base and FTTB re-pricing.

EBITDA increased 18% to UAH 2.2 billion in Q3 2016 and EBITDA margin grew 4.3 percentage points to 55.3%, driven by higher revenue and lower interconnect cost, due to lower mobile termination rates and lower traffic to international destinations, partly offset by an increase in frequency fee, inflation on rent and utilities and a negative currency devaluation effect on opex denominated in foreign currency.

Kyivstar continued to roll-out its 3G network in Q3 2016, reaching 52% population coverage, up from 35% at the end of 2015. Q3 2016 capex was UAH 860 million with an LTM capex to revenue ratio of 18.6%, and LTM operating cash flow margin, defined as EBITDA less capex, was a strong 34.3% in Q3 2016.

## UZBEKISTAN

UZS bln	3Q16	3Q15	YoY	9M16	9M15	YoY
Total revenue	502	480	5%	1,450	1,331	9%
Mobile service revenue	499	475	5%	1,439	1,319	9%
- of which mobile data	95	88	7%	279	258	8%
Fixed-line service revenue	3	3	(2%)	10	10	(1%)
EBITDA	287	255	12%	845	796	6%
EBITDA underlying	287	298	(4%)	836	839	(0%)
EBITDA margin	57.1%	53.1%	4.0p.p.	58.3%	59.8%	(1.5p.p.)
EBITDA underlying margin	57.1%	62.1%	(5.0p.p.)	57.7%	63.0%	(5.4p.p.)
Capex excl. licenses	112	87	29%	244	90	172%
Capex excl. licenses LTM/revenue	15.3%	8.8%	6.4p.p			
<b>Mobile</b>						
Customers (mln)	9.6	10.2	(6%)			
- of which mobile data customers (mln)	4.5	4.8	(6%)			
ARPU (UZS)	17,527	15,363	14%			
MOU (min)	558	550	2%			
Data usage (MB/user)	256	177	45%			

The Uzbek market continues to experience intense competition, however Beeline remains the leader and was able to improve its market position, as it became the clear leader in NPS during the quarter.

Mobile service revenue increased 5% year-on-year to UZS 499 billion mainly as a result of the impact of Beeline's price plans being denominated in U.S. dollars, together with increased interconnect revenue and mobile data revenue growth, which increased 7% driven by increased smartphone penetration and promotions, notwithstanding a 6% year-on-year decrease in mobile data customers. The overall customer base decreased 6% to 9.6 million, due to the launch of two new mobile operators in 2015.

EBITDA increased by 12%, as Q3 2015 was negatively impacted by a provision of UZS 42.4 billion related to a supplier contract dispute. Underlying EBITDA decreased 4% and underlying EBITDA margin decreased by 5.0 percentage points to 57.1%, primarily driven by increased customer-based taxes. The increase in customer tax to UZS 1,500 from UZS 750 per customer per month negatively impacted EBITDA margin by 4.3 percentage points.

Capex was UZS 112 billion and the LTM capex to revenue ratio was 15.3%, resulting from a 17% growth in 3G sites. LTM operating cash flow margin was a strong 44.8% in Q3 2016. The cash and deposits balances of USD 804 million are considered to be restricted from repatriation due to local government and central bank regulations and the company has implemented a structural approach to start cash upstreaming.

The increased customer tax will continue to impact EBITDA in the remainder of 2016. The company aims to maintain its leading market position in Uzbekistan by focusing on customer retention and high value customers.



## ITALY (RECLASSIFIED AS AN ASSET HELD FOR SALE)

EUR mln	3Q16	3Q15	YoY	9M16	9M15	YoY
Total revenue	1,160	1,090	6%	3,316	3,250	2%
Mobile service revenue	765	752	2%	2,183	2,177	0%
Fixed-line service revenue	269	272	(1%)	796	828	(4%)
EBITDA	473	427	11%	1,253	1,230	2%
EBITDA margin	40.8%	39.1%	1.7p.p.	38%	38%	0.0p.p.
Capex excl. licenses	150.6	170.1	(11.4%)	514.0	528.0	(2.6%)
LTM Capex excl. licenses/revenue	16.8%	18.0%	(1.3p.p.)			
<b>Mobile</b>						
Total revenue	875	818	7%	2,495	2,398	4%
- of which mobile data	204	172	18%			
Customers (mln)	20.7	21.3	(3%)			
- of which data customers (mln)	11.7	11.3	4%			
ARPU (EUR)	12.1	11.6	4%			
MOU (min)	267	263	2%			
Data usage (MB)	2,252	1,635	38%			
<b>Fixed-line</b>						
Total revenue	285	272	5%	821	852	(4%)
Total voice customers (mln)	2.7	2.8	(1%)			
ARPU (EUR)	27.3	27.8	(2%)			
Broadband customers (mln)	2.3	2.2	3%			
Broadband ARPU (EUR)	21.2	21.1	0%			

Wind delivered strong results prior to the closing of the Italy joint venture. Service revenue in Q3 2016 grew 1% year-on-year to EUR 1.0 billion, driven by a strong performance in mobile service revenue, returning to positive growth and a 28.9% increase in mobile handset sales resulting from the success of Wind's "Telefono Incluso" bundles, coupled with a recovery in other revenue.

In Q3 2016, mobile service revenue increased 2%, returning to positive growth after 20 quarters of year-on-year declines. Mobile data revenue showed double digit growth of 18% to EUR 204 million, with mobile data customers growing 4% YoY to 11.7 million.

Mobile ARPU in Q3 2016 grew by 4% to EUR 12.1, positively impacted by the 13% growth of data ARPU, now representing 46% of total ARPU and more than offsetting the slight decline of the voice segment.

In Q3 2016, fixed-line service revenue slightly decreased by 1% to EUR 269 million, confirming signs of recovery QoQ.

The direct fixed-line customer base continued to improve, growing 4%, almost compensating for the 32% decline in the indirect segment.

In Q3 2016, the trend of customers shifting towards lower monthly fee bundles, including unlimited DSL and pay per use voice, was confirmed. The broadband customer base increased by 3% and was the key driver of the solid result of fixed LLU broadband. Revenue for this segment increased

8% to EUR 131 million, almost offsetting the voice segment decline.

The Group is launching its digital strategy in Italy, introducing the new customer engagement platform that will fundamentally change the way we interact with our customers.

Wind's EBITDA in Q3 2016 increased by 11% to EUR 473 million, as a result of the positive performance in mobile service revenue, coupled with the strong focus on cost efficiency. EBITDA margin in Q3 2016 increased to 40.8%, which represents the highest EBITDA margin since the acquisition of Wind by VimpelCom.

In Q3 2016, Wind invested EUR 151 million in the expansion of the 4G/LTE network, as well as in the increase of capacity and coverage of the HSPA+ network. The 4G/LTE network covered 68% of the population at the end of Q3 2016.

On 1 September 2016 the EU commission approved the Italy JV transaction and on 24 October 2016 the MISE gave its authorization. The closing of the transaction is expected shortly, after which the results of the JV will be consolidated via the equity accounting method.



## CONFERENCE CALL INFORMATION

On 3 November 2016, VimpelCom will host an analyst & investor conference call on its Q3 2016 results at 2:00 pm CET (1:00 pm BST). The call and slide presentation may be accessed at <http://www.vimpelcom.com>.

### 2:00 pm CET investor and analyst conference call

US call-in number: + 1 (877) 280 2296

Confirmation Code: 6037973

International call-in number: + 1 (212) 444 0412

Confirmation Code: 6037973

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The conference call replay and the slide presentation webcast will be available until 17 November 2016.

The slide presentation will also be available for download on VimpelCom's website.

### Investor and analyst call replay

US Replay Number: +1 (866) 932 5017

Confirmation Code: 6037973

UK Replay Number: 0 800 358 7735

Confirmation Code: 6037973

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## CONTACT INFORMATION

### INVESTOR RELATIONS

Bart Morselt

[ir@vimpelcom.com](mailto:ir@vimpelcom.com)

Tel: +31 20 79 77 200 (Amsterdam)

### MEDIA AND PUBLIC RELATIONS

Neil Moorhouse

[pr@vimpelcom.com](mailto:pr@vimpelcom.com)

Tel: +31 20 79 77 200 (Amsterdam)

## DISCLAIMER

This press release contains “forward-looking statements”, as the phrase is defined in Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended. These forward-looking statements may be identified by words such as “may,” “will,” “expect,” “intend,” “anticipate,” “believe,” “estimate,” “plan,” “project,” “could,” “should,” “would,” “continue,” “seek,” “target,” “guidance,” “outlook,” “if current trends continue,” “optimistic,” “forecast” and other similar words. Forward-looking statements are not historical facts, and include statements relating to, among other things, the company’s anticipated performance and guidance for 2016; future market developments and trends; expected synergies and timing of completion of the Italy joint venture, including expectations regarding capex and opex benefits; realization of the synergies of the Warid transaction; operational and network development and network investment, including expectations regarding the roll out and benefits of 4G/LTE networks in Russia and Algeria, anticipated timing of roll-out and benefits from 3G services in Algeria, Bangladesh, Pakistan and Ukraine and the company’s ability to realize its targets and strategic initiatives in the various countries of operation. The forward-looking statements included in this release are based on management’s best assessment of the company’s strategic and financial position and of future market conditions, trends and other potential developments. These discussions involve risks and uncertainties. The actual outcome may differ materially from these statements as a result of continued volatility in the economies in our markets; unforeseen developments from competition; governmental regulation of the telecommunications industries; general political uncertainties in our markets; government investigations or other regulatory actions and/or litigation with third parties; failure to complete the Italy joint venture; failure of the expected benefits of the Italy joint venture and the Warid transaction to materialize as expected or at all due to, among other things, the parties’ inability to successfully implement integration strategies or otherwise realize the anticipated synergies, and other risks beyond the parties’ control and failure to meet expectations regarding various strategic initiatives, including, but not limited to, the performance transformation program, the effect of foreign currency fluctuations, increased competition in the markets in which VimpelCom operates and the effect of consumer taxes on the purchasing activities of consumers of VimpelCom’s services. Certain other factors that could cause actual results to differ materially from those discussed in any forward-looking statements include the risk factors described in the company’s Annual Report on Form 20-F for the year ended December 31, 2015 filed with the SEC and other public filings made by the company with the SEC. The forward-looking statements speak only as of the date hereof, and the company disclaims any obligation to update them or to announce publicly any revision to any of the forward-looking statements contained in this release, or to make corrections to reflect future events or developments.

## ABOUT VIMPELCOM

VimpelCom (NASDAQ: VIP) is an international communications and technology company, headquartered in Amsterdam, and driven by a vision to unlock new opportunities for customers as they navigate the digital world. Present in some of the world’s most dynamic markets, VimpelCom provides more than 200 million customers with voice, fixed broadband, data and digital services. VimpelCom’s heritage as a pioneer in technology is the driving force behind a major transformation focused on bringing the digital world to each and every customer. VimpelCom offers services to customers in 14 markets including Russia, Italy, Algeria, Pakistan, Uzbekistan, Kazakhstan, Ukraine, Bangladesh, Kyrgyzstan, Tajikistan, Armenia, Georgia, Laos, and Zimbabwe. VimpelCom operates under the “Beeline”, “WIND”, “Djezzy”, “Mobilink”, “Kyivstar”, “banglalink” and “Telecel” brands.

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 visit our blog @ [blog.vimpelcom.com](http://blog.vimpelcom.com)

 go to our website @ <http://www.vimpelcom.com>

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**For more information on interim financial schedules please refer to MD&A and financial statements section.**

For more information on financial and operating data for specific countries, please refer to the supplementary file [Factbook3Q2016.xls](#) on VimpelCom's website at <http://vimpelcom.com/Investor-relations/Reports--results/Results/>.

## ATTACHMENT A: CUSTOMERS

million	Mobile			Fixed-line broadband		
	3Q16	3Q15	YoY	3Q16	3Q15	YoY
Russia	58.1	59.0	(1.5%)	1.8	2.2	(17.6%)
Algeria	15.9	16.9	(5.8%)			
Pakistan	51.0	35.2	45.1%			
Bangladesh	29.0	32.3	(10.4%)			
Ukraine	26.3	25.7	2.0%	0.8	0.8	0.2%
Uzbekistan	9.6	10.2	(6.3%)			
Other	15.5	15.9	(2.6%)	0.4	0.4	14.3%
<b>Total</b>	<b>205.5</b>	<b>195.4</b>	<b>5.2%</b>	<b>3.0</b>	<b>3.4</b>	<b>(10.3%)</b>
<b>Italy</b>	<b>20.7</b>	<b>21.3</b>	<b>(3.1%)</b>	<b>2.3</b>	<b>2.2</b>	<b>3.0%</b>

## ATTACHMENT B: WIND TELECOMUNICAZIONI GROUP CONDENSED STATEMENT OF INCOME

EUR mln	3Q16	3Q15	YoY	9M16	9M15	YoY
Total Revenue	1,160	1,090	6.4%	3,316	3,250	2.2%
EBITDA	473	427	10.9%	1,253	1,230	1.9%
D&A	(291)	(287)	1%	(866)	(391)	n.m.
EBIT	182	139	31%	387	839	n.m.
Financial Income and expenses	111	(129)	n.m.	(37)	(405)	n.m.
EBT	293	10	n.m.	350	434	(19.4%)
Income Tax	(87)	(12)	n.m.	(138)	(69)	n.m.
Net profit/(loss)	205	(2)	n.m.	212	365	(41.9%)

## ATTACHMENT C: DEFINITIONS

**ARPU (Average Revenue per User)** measures the monthly average revenue per mobile user. We generally calculate mobile ARPU by dividing our mobile service revenue during the relevant period, including data revenue, roaming revenue and interconnect revenue, but excluding revenue from connection fees, sales of handsets and accessories and other non-service revenue, by the average number of our mobile customers during the period and dividing by the number of months in that period. For Italy, we define mobile ARPU as the measure of the sum of our mobile revenue in the period divided by the average number of mobile customers in the period (the average of each month's average number of mobile customers (calculated as the average of the total number of mobile customers at the beginning of the month and the total number of mobile customers at the end of the month)) divided by the number of months in that period.

**Data customers** are mobile customers who have engaged in revenue generating activity during the three months prior to the measurement date as a result of activities including USB modem Internet access using 2.5G/3G/4G/HSPA+ technologies. The Italy Business Unit measures mobile data customers based on the number of active contracts signed and includes customers who have performed at least one mobile Internet event during the previous month. For Algeria, mobile data customers are 3G customers who have performed at least one mobile data event on the 3G network during the previous four months.

**Capital expenditures (capex)** are purchases of new equipment, new construction, upgrades, software, other long lived assets and related reasonable costs incurred prior to intended use of the non-current asset, accounted at the earliest event of advance payment or delivery. Long-lived assets acquired in business combinations are not included in capital expenditures.

**EBIT** is a non-GAAP measure and is calculated as EBITDA plus depreciation, amortization and impairment loss. Our management uses EBIT as a supplemental performance measure and believes that it provides useful information of earnings of the Company before making accruals for financial income and expenses and net foreign exchange (loss)/gain and others. Reconciliation of EBIT to net income attributable to VimpelCom Ltd., the most directly comparable GAAP financial measure, is presented in the reconciliation tables section in Attachment F.

**Adjusted EBITDA (called "EBITDA" in this document)** is a non-GAAP financial measure. EBITDA is defined as earnings before interest, tax, depreciation and amortization. VimpelCom calculates EBITDA as operating income before depreciation, amortization, loss from disposal of non-current assets and impairment loss and includes certain non-operating losses and gains mainly represented by litigation provisions for all of its Business Units except for its Russia Business Unit. The Russia Business Unit's EBITDA is calculated as operating income before depreciation, amortization, loss from disposal of non-current assets and impairment loss. EBITDA should not be considered in isolation or as a substitute for analyses of the results as reported under IFRS. Our management uses EBITDA and EBITDA margin as supplemental performance measures and believes that EBITDA and EBITDA margin provide useful information to investors because they are indicators of the strength and performance of the Company's business operations, including its ability to fund discretionary spending, such as capital expenditures, acquisitions and other investments, as well as indicating its ability to incur and service debt. In addition, the components of EBITDA include the key revenue and expense items for which the Company's operating managers are responsible and upon which their performance is evaluated. EBITDA also assists management and investors by increasing the comparability of the Company's performance against the performance of other telecommunications companies that provide EBITDA information. This increased comparability is achieved by excluding the potentially inconsistent effects between periods or companies of depreciation, amortization and impairment losses, which items may significantly affect operating income between periods. However, our EBITDA results may not be directly comparable to other companies' reported EBITDA results due to variances and adjustments in the components of EBITDA (including our calculation of EBITDA) or calculation measures.

Additionally, a limitation of EBITDA's use as a performance measure is that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenue or the need to replace capital equipment over time. Reconciliation of EBITDA to net income attributable to VimpelCom Ltd., the most directly comparable GAAP financial measure, is presented in the reconciliation tables section in Attachment F.

**EBITDA margin** is calculated as EBITDA divided by total revenue, expressed as a percentage.

**Gross Debt** is calculated as the sum of long term debt and short term debt.

**Households passed** are households located within buildings, in which indoor installation of all the FTTB equipment necessary to install terminal residential equipment has been completed.

**MBOU (Megabyte of use)** is calculated by dividing the total data traffic by the average mobile data customers during the period.

**MFS (Mobile financial services)** is a variety of innovative services, such as mobile commerce or m-commerce, that use a mobile phone as the primary payment user interface and allow mobile customers to conduct money transfers to pay for items such as goods at an online store, utility payments, fines and state fees, loan repayments, domestic and international remittances, mobile insurance and tickets for air and rail travel, all via their mobile phone.

**MNP (Mobile number portability)** is a facility provided by telecommunications operators, which enables customers to keep their telephone numbers when they change operators.

**Mobile customers** are generally customers in the registered customer base as of a given measurement date who engaged in a revenue generating activity at any time during the three months prior to such measurement date. Such activity includes any outgoing calls, customer fee accruals, debits related to service, outgoing SMS and MMS, data transmission and receipt sessions, but does not include incoming calls, SMS and MMS or abandoned calls. Our total number of mobile customers also includes customers using mobile internet service via USB modems. For our business in Italy, prepaid mobile customers are counted in our customer base if they have activated our SIM card in the last 13 months (with respect to new customers) or if they have recharged their mobile telephone credit in the last 13 months and have not requested that their SIM card be deactivated and have not switched to another telecommunications operator via mobile number portability during this period (with respect to our existing customers), unless a fraud event has occurred. Postpaid customers in Italy are counted in our customer base if they have an active contract unless a fraud event has occurred or the subscription is deactivated due to payment default or because they have requested and obtained through mobile number portability a switch to another telecommunications operator.

**MOU (Monthly Average Minutes of Use per User)** measures the monthly average minutes of voice service use per mobile customer. We generally calculate mobile MOU by dividing the total number of minutes of usage for incoming and outgoing calls during the relevant period (excluding guest roamers) by the average number of mobile customers during the period and dividing by the number of months in that period. For our business in Italy, we calculate mobile MOU as the sum of the total traffic (in minutes) in a certain period divided by the average number of customers for the period (the average of each month's average number of customers (calculated as the average of the total number of customers at the beginning of the month and the total number of customers at the end of the month)) divided by the number of months in that period.

**Net debt** is a non-GAAP financial measure and is calculated as the sum of interest bearing long-term debt and short-term debt minus cash and cash equivalents, long-term and short-term deposits and fair value hedges. The Company believes that net debt provides useful information to investors because it shows the amount of debt outstanding to be paid after using available cash and cash equivalents and long-term and short-term deposits. Net debt should not be considered in isolation as an alternative to long-term debt and short-term debt, or any other measure of the Company financial position. Reconciliation of net debt to long-term debt and short-term debt, the most directly comparable GAAP financial measures, is presented in the reconciliation tables section in Attachment D.

**Net foreign exchange (loss)/gain and others** represents the sum of Net foreign exchange (loss)/gain, Equity in net (loss)/gain of associates and Other (expense)/income (primarily (losses)/gains from derivative instruments), and is adjusted for certain non-operating losses and gains mainly represented by litigation provisions. Our management uses Net foreign exchange (loss)/gain and others as a supplemental performance measure and believes that it provides useful information about the impact of our debt denominated in foreign currencies on our results of operations due to fluctuations in exchange rates, the performance of our equity investees and other losses and gains the Company needs to manage the business.

**NPS (Net Promoter Score)** is the methodology VimpelCom uses to measure customer satisfaction.

**Operational expenses (opex)** represents service costs and selling, general and administrative expenses.

**Organic growth in revenue and EBITDA** are non-GAAP financial measures that reflect changes in Revenue and EBITDA, excluding foreign currency movements and other factors, such as businesses under liquidation, disposals, mergers and acquisitions.

**Reportable segments:** the Company identified Russia, Italy, Algeria, Pakistan, Bangladesh, Ukraine and Uzbekistan based on the business activities in different geographical areas. Intersegment revenue is eliminated in consolidation.

## ATTACHMENT D: RECONCILIATION TABLES

### RECONCILIATION OF CONSOLIDATED EBITDA

USD mln	3Q16	3Q15	9M16	9M15	LTM 3Q16	LTM 3Q15
<b>Unaudited</b>						
<b>EBITDA</b>	<b>896</b>	<b>58</b>	<b>2,449</b>	<b>2,064</b>	<b>3,260</b>	<b>3,139</b>
Depreciation	(349)	(402)	(1,072)	(1,186)	(1,436)	(1,608)
Amortization	(130)	(127)	(355)	(388)	(484)	(519)
Impairment loss	(3)	3	(15)	(109)	(151)	(1,147)
Loss on disposals of non-current assets	(8)	(12)	(14)	(23)	(30)	(43)
<b>EBIT</b>	<b>406</b>	<b>(480)</b>	<b>993</b>	<b>358</b>	<b>1,159</b>	<b>(178)</b>
Financial Income and Expenses	(211)	(187)	(565)	(592)	(749)	(707)
- including finance income	15	11	46	35	63	40
- including finance costs	(226)	(198)	(611)	(627)	(812)	(747)
Net foreign exchange (loss)/gain and others	(9)	(167)	8	(279)	(56)	(561)
- including Other non-operating (losses)/gains	(5)	44	(67)	(31)	(79)	8
- including Shares of loss of associates and joint ventures accounted for using the equity method	(13)	2	(29)	13	(27)	17
- including Net foreign exchange gain	9	(213)	104	(261)	50	(586)
<b>EBT</b>	<b>186</b>	<b>(834)</b>	<b>436</b>	<b>(513)</b>	<b>354</b>	<b>(1,446)</b>
Income tax expense	(114)	(13)	(366)	(148)	(437)	(183)
Profit/ (loss) from discontinued operations	421	(123)	804	10	1,056	(79)
Profit/(loss) for the period	493	(970)	874	(651)	973	(1,708)
Profit/(loss) for the period attributable to non-controlling interest	(48)	(35)	(103)	(62)	(143)	104
<b>Profit for the year attributable to the owners of the parent</b>	<b>445</b>	<b>(1,005)</b>	<b>771</b>	<b>(713)</b>	<b>830</b>	<b>(1,604)</b>

### RECONCILIATION OF CONSOLIDATED REPORTED AND UNDERLYING EBITDA

USD mln, unaudited	3Q16	3Q15	9M16	9M15
<b>EBITDA</b>	<b>896</b>	<b>58</b>	<b>2,449</b>	<b>2,064</b>
<b>Performance transformation costs, of which</b>	<b>71</b>	<b>44</b>	<b>190</b>	<b>44</b>
HQ and Other	45	44	137	44
Russia	6		9	
Emerging Markets	20		44	
<b>Expenses related to Uzbekistan investigation, of which</b>		<b>916</b>		<b>916</b>
provision		900		900
legal costs		16		16
<b>Other exceptional items, of which</b>	<b>(5)</b>		<b>33</b>	<b>5</b>
In other and HQ,	(5)		32	5
SIM re-verification in Bangladesh			4	
Bad debt and litigation losses in Uzbekistan			(3)	
<b>Total exceptional items</b>	<b>66</b>	<b>959</b>	<b>223</b>	<b>964</b>
<b>EBITDA underlying</b>	<b>962</b>	<b>1,017</b>	<b>2,672</b>	<b>3,028</b>



## RECONCILIATION OF OPERATING CASH FLOW

USD mln	3Q16	3Q15	9M16	9M15
Operating cash flow (EBITDA underlying-capex)	580	569	1,833	1,908
CAPEX excl licenses	382	448	839	1,120
EBITDA underlying	962	1,017	2,672	3,028
Exceptional items	(66)	(959)	(223)	(964)
Changes in working capital and other	128	1,054	(808)	(261)
Net interest paid	(195)	(207)	(523)	(639)
Income tax paid	(88)	(99)	(310)	(546)
Changes due to discontinued operations from operating activity	247	283	622	507
Net cash from operating activities	988	1,089	1,430	1,126

## RECONCILIATION OF CAPEX

USD mln unaudited	3Q16	3Q15
<b>Cash paid for purchase of property, plant and equipment and intangible assets</b>	<b>389</b>	<b>537</b>
Net difference between timing of recognition and payments for purchase of property, plant and equipment and intangible assets	38	(78)
<b>Capital expenditures</b>	<b>425</b>	<b>460</b>
Less capital expenditures in licenses	(43)	(11)
<b>Capital expenditures excl. licenses</b>	<b>382</b>	<b>448</b>

## RECONCILIATION OF ORGANIC AND REPORTED GROWTH RATES

	3Q16 vs 3Q15					
	Service Revenue			EBITDA		
	Organic	Forex	Reported	Organic	Forex	Reported
Russia	(1.1%)	(3.0%)	(4.0%)	(6.2%)	(3.0%)	(9.2%)
Algeria	(12.7%)	(5.4%)	(18.2%)	(18.9%)	(5.0%)	(23.9%)
Pakistan	16.2%	28.8%	45.0%	24.5%	17.9%	42.4%
Bangladesh	2.0%	(0.7%)	1.3%	7.1%	(0.8%)	6.4%
Ukraine	9.1%	(15.7%)	(6.6%)	18.3%	(16.9%)	1.3%
Uzbekistan	5.1%	(13.8%)	(8.7%)	12.5%	(14.9%)	(2.5%)
<b>Total</b>	<b>0.6%</b>	<b>(3.9%)</b>	<b>(3.3%)</b>	<b>n.m.</b>	<b>(109.9%)</b>	<b>n.m.</b>

	9M16 vs 9M15					
	Service Revenue			EBITDA		
	Organic	Forex and other	Reported	Organic	Forex and other	Reported
Russia	(1.4%)	(13.3%)	(14.7%)	(4.6%)	(12.9%)	(17.5%)
Algeria	(9.6%)	(9.0%)	(18.6%)	(10.4%)	(8.8%)	(19.1%)
Pakistan	13.9%	7.3%	21.2%	20.0%	3.7%	23.7%
Bangladesh	3.7%	(0.8%)	3.0%	11.4%	(0.8%)	10.6%
Ukraine	10.6%	(18.0%)	(7.5%)	30.1%	(21.3%)	8.9%
Uzbekistan	9.1%	(14.6%)	(5.5%)	6.2%	(14.3%)	(8.1%)
<b>Total</b>	<b>0.7%</b>	<b>(12.1%)</b>	<b>(11.4%)</b>	<b>38.2%</b>	<b>(19.5%)</b>	<b>18.7%</b>

## RECONCILIATION OF VIMPELCOM CONSOLIDATED NET DEBT

USD mln	30 September 2016	30 June 2016	30 September 2015
Net debt	6,804	6,575	5,437
Cash and cash equivalents	3,684	3,635	3,930
Long - term and short-term deposits	316	350	375
Gross debt	10,804	10,560	9,742
Interest accrued related to financial liabilities	198	198	127
Fair value adjustments	47	-	-
Other unamortised adjustments to financial liabilities (fees, discounts etc.)	37	38	58
Derivatives not designated as hedges	289	0	0
Derivatives designated as hedges	27	21	5
Total other financial liabilities	11,402	10,817	9,932

## RATES OF FUNCTIONAL CURRENCIES TO USD<sup>1</sup>

	Average rates			Closing rates		
	3Q16	3Q15	YoY	3Q16	2Q16	QoQ
Russian Ruble	64.62	62.98	2.6%	63.16	64.26	(1.7%)
Euro	0.90	0.90	(0.4%)	0.89	0.90	(1.1%)
Algerian Dinar	109.77	102.93	6.6%	109.62	110.31	(0.6%)
Pakistan Rupee	104.67	102.85	1.8%	104.46	104.75	(0.3%)
Bangladeshi Taka	78.32	77.78	0.7%	78.38	78.33	0.1%
Ukrainian Hryvnia	25.38	21.72	16.8%	25.91	24.85	4.3%
Kazakh Tenge	341.34	216.92	57.4%	334.93	338.87	(1.2%)
Uzbekistan Som	2,976.81	2,586.5	15.1%	3,010.20	2,943.5	2.3%
Armenian Dram	475.38	479.30	(0.8%)	474.46	476.68	(0.5%)
Kyrgyz Som	68.22	64.20	6.3%	67.93	67.49	0.7%
Georgian Lari	2.32	2.32	(0.1%)	2.33	2.34	(0.5%)

<sup>1)</sup> Functional currency in Tajikistan is USD

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*The following discussion and analysis is based on, and should be read in conjunction with, our unaudited interim condensed consolidated financial statements as of and for the nine months ended September 30, 2016 and 2015 included herein.*

*References to "VimpelCom" and the "VimpelCom Group," as well as references to "our company," "the company," "our group," "the group," "we," "us," "our" and similar pronouns, are references to VimpelCom Ltd., an exempted company limited by shares registered in Bermuda, and its consolidated subsidiaries. The unaudited interim condensed consolidated financial statements as of September 30, 2016 and for the nine months ended September 30, 2016 and 2015 included herein have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and presented in U.S. dollars. The company adopted IFRS as of January 1, 2009.*

*The discussion of our business and the telecommunications industry included herein contains references to certain terms specific to our business, including numerous technical and industry terms. Such terms are defined in Exhibit 99.1 to our Annual Report on Form 20-F for the year ended December 31, 2015 (our "2015 Annual Report"). A comprehensive discussion of our critical accounting estimates and assumptions is included in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section in our 2015 Annual Report.*

*Certain amounts and percentages that appear in this report have been subject to rounding adjustments. As a result, certain numerical figures shown as totals, including in tables, may not be exact arithmetic aggregations of the figures that precede or follow them.*

### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This document contains estimates and forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Exchange Act of 1934, as amended (the "Exchange Act"). Our estimates and forward-looking statements are mainly based on our current expectations and estimates of future events and trends, which affect or may affect our businesses and operations. Although we believe that these estimates and forward-looking statements are based upon reasonable assumptions, they are subject to numerous risks and uncertainties and are made in light of information currently available to us. Many important factors, in addition to the factors described in this document, may adversely affect our results as indicated in forward-looking statements. You should read this document completely and with the understanding that our actual future results may be materially different and worse from what we expect.

All statements other than statements of historical fact are forward-looking statements. The words "may," "might," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "seek," "believe," "estimate," "predict," "potential," "continue," "contemplate," "possible" and similar words are intended to identify estimates and forward-looking statements.

Our estimates and forward-looking statements may be influenced by various factors, including without limitation:

- our plans to implement our strategic priorities, including with respect to our performance transformation; business to business growth and other new revenue streams; digitalizing our business model; portfolio and asset optimization; improving customer experience and optimizing our capital structure;
- our ability to generate sufficient cash flow to meet our debt service obligations and our expectations regarding working capital and the repayment of our debt;
- our expectations regarding our capital expenditures in and after 2016 and our ability to meet our projected capital requirements;
- our plans to upgrade and build out our networks and to optimize our network operations;

- our goals regarding value, experience and service for our customers, as well as our ability to retain and attract customers and to maintain and expand our market share positions;
- our plans to develop, provide and expand our products and services, including broadband services and integrated products and services, such as fixed-mobile convergence;
- our ability to execute our business strategy successfully and to complete, and achieve the expected benefits from, our existing and future transactions, such as our agreement with CK Hutchison Holdings Limited (“Hutchison”), which owns indirectly 100% of Italian mobile operator 3 Italia S.p.A. (“3 Italia”), to form an equal joint venture holding company that will own and operate our telecommunications businesses in Italy (the “Italy Joint Venture”); our merger with Warid Telecom Pakistan LLC (“WTPL”) and Bank Alfalah Limited (“Bank Alfalah”), which resulted in the merger of our telecommunications businesses in Pakistan (the “Pakistan Merger”); and the sale by WIND Telecomunicazioni S.p.A. of 90% of the shares of tower company Galata S.p.A. to Cellnex Telecom Terrestre SA, formerly named Abertis Telecom Terrestre SAU;
- our ability to integrate acquired companies, joint ventures or other forms of strategic partnerships into our existing businesses in a timely and cost-effective manner and to realize anticipated synergies therefrom;
- our expectations as to pricing for our products and services in the future, improving our monthly average revenue per customer and our future costs and operating results;
- our plans regarding our dividend payments and policies, as well as our ability to receive dividends or distributions, issue loans, transfers or other payments or guarantees from our subsidiaries;
- our ability to meet license requirements and to obtain, maintain, renew or extend licenses, frequency allocations and frequency channels and obtain related regulatory approvals;
- our plans regarding the marketing and distribution of our products and services, as well as our customer loyalty programs;
- our expectations regarding our competitive strengths, customer demands, market trends and future developments in the industry and markets in which we operate;
- possible consequences of resolutions of investigations by the U.S. Securities and Exchange Commission (“SEC”), the U.S. Department of Justice (“DOJ”), and the Dutch Public Prosecution Service (Openbaar Ministerie) (“OM”) through agreements, and any litigation or additional investigations related to or arising out of such agreements or investigations, any costs we may incur in connection with such resolutions, investigations or litigation, as well as any potential disruption or adverse consequences to us resulting from any of the foregoing, including the retention of a compliance monitor as required by the Deferred Prosecution Agreement with the DOJ and the final judgment and consent related to the settlement with the SEC, any changes in company policy or procedure suggested by the compliance monitor or undertaken by the company, the duration of the compliance monitor and the company’s compliance with the terms of the resolutions with the DOJ, SEC and OM; and
- other statements regarding matters that are not historical facts.

While these statements are based on sources believed to be reliable and on our management’s current knowledge and best belief, they are merely estimates or predictions and cannot be relied upon. We cannot assure you that future results will be achieved. The risks and uncertainties that may cause our actual results to differ materially from the results indicated, expressed or implied in the forward-looking statements used in this document include:

- risks relating to changes in political, economic and social conditions in each of the countries in which we operate, including as the result of armed conflict or otherwise;
- in each of the countries in which we operate, risks relating to legislation, regulation and taxation, including laws, regulations, decrees and decisions governing the telecommunications industry, currency and exchange controls and

taxation legislation, economic sanctions and their official interpretation by governmental and other regulatory bodies and courts;

- risks related to currency fluctuations;
- risks that various courts or regulatory agencies with whom we are involved in legal challenges or appeals may not find in our favor;
- risks relating to our company, including demand for and market acceptance of our products and services, regulatory uncertainty regarding our licenses, frequency allocations and numbering capacity, constraints on our spectrum capacity, availability of line capacity and competitive product and pricing pressures;
- risks associated with developments in, the outcome of and/or possible consequences of the investigations by, and the agreements with, the DOJ, SEC and OM and any additional investigations or litigation that may be initiated relating to or arising out of any of the foregoing, and the costs associated therewith, including relating to remediation efforts and enhancements to our compliance programs and the retention of a compliance monitor;
- risks related to our strategic shareholders, lenders, employees, joint venture partners, representatives, agents, suppliers, customers and other third parties;
- risks associated with our existing and future transactions, including with respect to satisfying closing conditions, obtaining regulatory approvals and implementing remedies;
- risks related to the ownership of our common shares; and
- other risks and uncertainties.

Other sections of this document include additional factors that could adversely impact our business and financial performance. Moreover, we operate in an evolving environment. New risk factors and uncertainties emerge from time to time and it is not possible for our management to predict all risk factors and uncertainties, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Therefore, you are cautioned not to place undue reliance on these forward-looking statements. We qualify all of our forward-looking statements by these cautionary statements.

Except as required by law, we undertake no obligation to update or revise publicly any forward-looking statements contained in this document, whether as a result of new information, future events or otherwise, after the date on which the statements are made or to reflect the occurrence of unanticipated events. You should refer to our periodic and current reports filed or furnished, as applicable, with the SEC for specific risks which could cause actual results to be significantly different from those expressed or implied by these forward-looking statements.

## OVERVIEW

We are an international communications and technology company, headquartered in Amsterdam, and driven by a vision to unlock new opportunities for customers as they navigate the digital world. Present in some of the world's most dynamic markets, VimpelCom provides more than 200 million customers with voice, fixed broadband, data and digital services. VimpelCom's heritage as a pioneer in technology is the driving force behind a major transformation focused on bringing the digital world to each and every customer. VimpelCom offers services to customers in 14 markets including Russia, Italy, Algeria, Pakistan, Uzbekistan, Kazakhstan, Ukraine, Bangladesh, Kyrgyzstan, Tajikistan, Armenia, Georgia, Laos, and Zimbabwe. VimpelCom, whose licenses cover 10% of the world's population, operates under the "Beeline," "WIND," "Djezzy," "Mobilink," "Warid," "Kyivstar," "banglalink" and "Telecel" brands. As of September 30, 2016, we had 226.2 million mobile customers (on a combined basis, including Italy) and 45,000 employees (on consolidated basis, excluding Italy).

## BASIS OF PRESENTATION OF FINANCIAL RESULTS

Our unaudited interim condensed consolidated financial statements included herein include the accounts of VimpelCom Ltd. and its consolidated subsidiaries. All inter-company accounts and transactions have been eliminated (except for Italy). We have used the equity method of accounting for companies in which we have significant influence. Generally, this represents voting rights of at least 20.0% and not more than 50.0%.

As a result of the agreement entered into with Hutchison to combine our operations in Italy with 3 Italia in an equal joint venture, we expect to lose control over our operations in Italy upon closing of the transaction. Consequently, we classified our Italian business unit as an asset held for sale and discontinued operation in our unaudited interim condensed consolidated financial statements as of and for the nine months ended September 30, 2016 and 2015. In connection with this classification, the company no longer accounts for depreciation and amortization expenses of the Italian assets. It is not yet reasonably possible to predict the impact on the income statement that this transaction might have upon closing of the transaction. Following the reclassification, the intercompany positions between the continued operations and discontinued operations are no longer eliminated. The positions are disclosed as related party transactions and balances. Please refer to Note 13 of our unaudited interim condensed consolidated financial statements included herein for further information.

We and our subsidiaries paid taxes computed on income reported for local statutory tax purposes. We based this computation on local statutory tax rules, which differ substantially from IFRS. Certain items that are capitalized under IFRS are recognized under local statutory accounting principles as an expense in the year paid. In contrast, numerous expenses reported in the financial statements prepared under IFRS are not tax deductible under local legislation. As a consequence, our effective tax rate was different under IFRS from the statutory rate.

## REPORTABLE SEGMENTS

We present our reportable segments based on economic environments and stages of development in different geographical areas, requiring different investment and marketing strategies. From January 1, 2015 through June 30, 2016, management organized our business in eight reportable segments consisting of our seven current reporting segments and Kazakhstan. In the second quarter of 2016, management decided to no longer include Kazakhstan as a separate reportable segment due to the decreasing impact of operations in Kazakhstan on the overall business. As a result, the activities in Kazakhstan have been integrated into our HQ and Others segment. As of September 30, 2016, our reportable segments consist of the following seven segments:

- Russia;
- Algeria;
- Pakistan (which was split out of the former “Africa & Asia” reportable segment);
- Bangladesh (which was split out of the former “Africa & Asia” reportable segment);
- Ukraine;
- Uzbekistan (which was split out of the former “CIS” reportable segment); and
- HQ and Others includes all results of our operations in Kazakhstan, Kyrgyzstan, Armenia, Tajikistan, Georgia and Laos, as well as certain intercompany adjustments, HQ transactions and intercompany eliminations between segments. Prior to January 1, 2015, the results of our operations in Kazakhstan, Kyrgyzstan, Armenia, Tajikistan and Georgia were included in the former “CIS” reportable segment, and the results of our operations in Laos were included in the former “Africa & Asia” reportable segment).

Italy is no longer a reportable segment subsequent to its classification as an asset held for sale and discontinued operation in connection with the Italy Joint Venture. However, financial and operational information for Italy is included in this current report on Form 6-K because completion of the Italy Joint Venture has not occurred and Italy is a significant part of our business.

For more information regarding our organizational structure and segments and the Italy Joint Venture, see “—Key Developments and Trends—Italy Joint Venture” and Note 3 and Note 4 to our unaudited interim condensed consolidated financial statements.

## **FACTORS AFFECTING COMPARABILITY OF PRIOR PERIODS**

Our unaudited interim condensed consolidated financial statements and related notes incorporated herein and the following discussion and analysis reflect the contribution of the operators we acquired from their respective dates of acquisition or consolidation. In addition, comparability is affected by reclassification of Italy as held for sale and a discontinued operation. On July 1, 2016, the company together with its subsidiary Global Telecom Holding S.A.E. (“GTH”), acquired 100% of the voting shares in Warid Telecom (Pvt) Limited (“Warid”), a mobile telecommunications provider. For more information regarding our acquisitions and dispositions, see “—Key Developments and Trends” and Note 3 to our unaudited interim condensed consolidated financial statements incorporated herein. We do not provide comparable financial information for periods preceding the date on which we acquired, consolidated or commenced operations in a particular country or segment, or following the date of disposition unless required by IFRS applied by the group.

In the second quarter of 2016, we changed our reportable segments to no longer report the operations of Kazakhstan as a separate reportable segment, instead including it in HQ and Others (see “—Reportable Segments”).

## **KEY DEVELOPMENTS AND TRENDS**

### **Customer and revenue growth**

The mobile markets in Russia, Algeria, Ukraine, Kazakhstan, Kyrgyzstan, Armenia, Georgia, Tajikistan and Italy have each reached mobile penetration rates exceeding 100%. As a result, we will focus less on customer market share growth and more on revenue market share growth in each of these markets. The key components of our growth strategy in these markets will be to increase our share of the high-value customer market, increase usage of data and improve customer loyalty.

The remaining mobile markets in which we operate, including Pakistan, Bangladesh, Uzbekistan and Laos, are still in a phase of rapid customer growth with penetration rates substantially lower than in our other markets. In these markets, our management expects revenue growth to come primarily from customer growth in the short term and increasing usage of voice and data traffic in the medium term.

Our management expects revenue growth in our mobile business to come primarily from data services and in our fixed-line business from broadband, as well as business and corporate services.

### **Increasing competition in Russia**

In Russia, we see continued signs of increasing competition in the market, with pricing pressure on devices and increased data allowances, while the macro environment remains challenging. We target to improve the customer proposition by focusing on customer service, offering integrated bundles including voice, text, and data, and introducing innovative products and services.



## **Investigations**

As previously disclosed, in February 2016, VimpelCom reached resolutions through agreements with the SEC, the DOJ and the OM relating to the previously disclosed investigations under the U.S. Foreign Corrupt Practices Act (the "FCPA") and relevant Dutch laws pertaining to VimpelCom's business in Uzbekistan and prior dealings with Takilant Ltd. The relevant agreements have been approved by the authorities and pertinent courts. Pursuant to these agreements, the company agreed to pay an aggregate amount of US\$795 million in fines and disgorgements to the SEC, the DOJ and the OM. All amounts were paid in the first quarter of 2016 and were deducted from the already existing provision of US\$900 million recorded in the third quarter of 2015. The remaining provision of US\$105 million related to future direct and incremental expected legal fees associated with the resolutions. As of September 30 2016, the Company had paid approximately US\$18 million in legal fees utilizing this provision, and the remaining balance of the provision amounted to US\$87 million. We currently cannot estimate the additional costs that we are likely to incur in connection with compliance with the agreements, including the ongoing obligations to cooperate with the agencies regarding their investigations of other parties, the monitorship and the costs of implementing the changes, if any, to our policies and procedures required by the monitor. However, the costs could be significant. For further details related to these settlements, please see "Item 3—Key Information—D. Risk Factors—Risks Related to Our Business—We are subject to a DPA with the DOJ, a Consent with the SEC and a settlement agreement with the OM. The agreements with the DOJ and the SEC require us to retain, at our own expense, an independent compliance monitor, and the DPA and the agreement with the OM require us to continue to cooperate with the agencies regarding their investigations of other parties. We will incur costs in connection with these obligations, which may be significant," "Item 3—Key Information—D. Risk Factors—Risks Related to Our Business—If we commit a breach of the DPA, we may be subject to criminal prosecution. Such criminal prosecution could have a material negative effect on our business, financial condition, results of operations, cash flows and prospects," "Item 3—Key Information—D. Risk Factors—Risks Related to Our Business—We may face other potentially negative consequences relating to the investigations by, and agreements with, the DOJ, SEC and OM, including additional investigations and litigation" in our 2015 Annual Report.

## **Italy Joint Venture**

On August 6, 2015, VimpelCom, which owns indirectly 100% of Wind Telecomunicazioni S.p.A. ("WIND"), together with its subsidiary VimpelCom Amsterdam B.V., and Hutchison, which owns indirectly 100% of Italian mobile operator 3 Italia, together with certain of its subsidiaries, entered into a contribution and framework agreement to form an equal joint venture holding company, the "Italy Joint Venture," that will own and operate their telecommunications businesses in Italy. Each of Hutchison and VimpelCom will indirectly hold 50% of the shares in the Italy Joint Venture, and therefore, as a consequence at the completion of the Italy Joint Venture, VimpelCom will no longer own a majority interest or have control over the operations of WIND. Pursuant to the terms of a shareholders' deed to take effect on completion of the Italy Joint Venture, no party may reduce its aggregate indirect holding in the Italy Joint Venture below 50% for the first year following completion. After the first year, either party may sell its shares in the Italy Joint Venture to third parties after offering a right of first offer to the other party. Three years following the completion of the Italy Joint Venture, each shareholder can invoke a buy/sell mechanism at any time.

On September 1, 2016, the European Commission approved the 50/50 joint venture of WIND and 3 Italia, and Iliad as an appropriate remedy taker. On October 24, 2016, VimpelCom and Hutchison also received final approval from the Ministry of Economic Development (Ministero dello Sviluppo Economico) ("MISE") in Italy for their 50/50 joint venture to merge their mobile businesses. The scale and financial strength of the combined business, characterized by strong spectrum assets, will enable the combined company to improved coverage, accelerated 4G/LTE mobile broadband rollout, greater reliability and enhanced download speeds to its customers. The combined business will benefit from scale and synergies which will unlock investment in Italy's digital infrastructure. Further, its delivery of mobile broadband is expected to play an important part in supporting the Italian government's goal in its Digital Italy Plan to achieve 85% take-up of 100Mbps broadband coverage by 2020. The investment will also complement the Enel Open Fibre project already supported by WIND.

The joint revenue of both companies in FY15 was EUR6.25 billion and the transaction is one of the largest M&A transactions to be completed in Italy since 2007. The transaction is expected to be completed shortly.

### **Pakistan Merger**

On November 26, 2015, WTPL, the parent company and majority shareholder of Warid, Bank Alfalah, International Wireless Communications Pakistan Limited (a wholly owned subsidiary of GTH) and Pakistan Mobile Communications Ltd (an indirect subsidiary of VimpelCom, "PMCL") entered into an agreement to merge their telecommunications businesses in Pakistan. WTPL and Bank Alfalah agreed to acquire approximately 15% of the shares of PMCL in exchange for the acquisition of 100% of the shares of Warid by PMCL.

In July 2016, the transaction to merge PMCL and Warid was completed. Over 50 million customers in Pakistan now benefit from high-speed mobile telecommunications and a best-in-class digital mobile network from the combined PMCL and Warid entity. It is expected that the combined entity will be the leading telecommunications provider of 2G, 3G and 4G/LTE services in Pakistan, providing higher quality national voice and data coverage, faster downloads, and a wider portfolio of products and services. The completion of the transaction follows regulatory approval, which in some cases is subject to specified remedial actions or conditions, from all relevant regulatory authorities in Pakistan and the subsequent exchange of shares. Accordingly, PMCL holds 100% of Warid's shares, and the Dhabi Group Shareholders have acquired 15% of the shares of PMCL, subject to potential post-completion adjustments against a pre-agreed formula.

The Warid board is chaired by His Highness Sheikh Nahyan Mubarak Al Nahyan, with Jon Eddy as Vice Chairman and consists of five other directors nominated by VimpelCom and GTH. On conclusion of the legal merger, the combined entity will have a single board and management structure. The legal merger of the two companies into one is expected to be completed within approximately three months, subject to the fulfilment of the required legal processes in Pakistan. A merger petition was filed with the Islamabad High Court in early October 2016.

### **Telenor Share Sale and Exchangeable Bond Issuance**

In September 2016, Telenor East Holding II AS ("Telenor") sold 163,875,000 of its American Depositary Shares ("ADSs") in the Company pursuant to an underwritten offering. The Company did not receive any proceeds from the offering, and Telenor's sale of the ADSs did not result in dilution of the Company's issued and outstanding shares. The offering was made pursuant to the Company's shelf registration statement on Form F-3 initially filed with the SEC on May 23, 2014, as amended and most recently declared effective on April 20, 2016 (the "Registration Statement"). The ADSs were offered only by means of a prospectus and an accompanying prospectus supplement forming a part of the effective Registration Statement.

In addition, in a transaction outside the United States to non-US persons pursuant to Regulation S under the Securities Act, Telenor issued a USD 1,000,000,000 0.25% bond due 2019 that will be exchangeable under certain conditions for up to a total of 204,081,633 ADSs (subject to adjustment) at an exchange price representing a premium of 40% to the public offering price of the ADSs.

### **Macroeconomic and Political Risks Concerning Russia and Ukraine and Other Countries**

Low oil prices, together with the impact of economic sanctions resulting from the current situation in Ukraine and the resulting devaluation of the Russian ruble, are negatively impacting the Russian economic outlook. In both 2014 and 2015, the significant depreciation of the ruble against the U.S. dollar in particular negatively impacted our results of operations and resulted in a foreign currency exchange loss in 2014 and 2015. In addition, the significant devaluation of the Ukrainian hryvnia in 2015 (partly due to the National Bank of Ukraine's decision in February 2015 to suspend its interventions to support the currency), the Kazakh tenge in 2015 (in the absence of a currency stabilization policy in Kazakhstan) and the Algerian dinar in 2015, negatively impacted revenues in our Ukraine, Kazakhstan and Algeria segments, respectively, and our results of operations in 2015. Furthermore, the current situation in Ukraine along with the response to the situation by the governments of Russia, the United States, the European Union and other countries have the potential to further adversely affect our business in Russia and Ukraine, markets in which we have significant operations. For more information, see "Item 3.D—Risk Factors—Risks Related to our Business—We are exposed to foreign currency exchange loss and currency fluctuation and convertibility risks," "—Risks Related to Our Markets—The international economic environment could cause our business to decline" and "—Risks Related to Our Markets—Our operations may be adversely affected by ongoing developments in Russia and Ukraine" in our 2015 Annual Report.

### **Biometric SIM verification in Bangladesh**

In December 2015, the government of Bangladesh introduced biometric SIM verification, which is a mandated initiative that requires mobile phone operators to verify each customer using fingerprints in order to ensure authentic registration,

proper accountability and increased security. This verification initiative impacted revenue dynamics and customer growth across the market.

**Management changes in Russia**

During the third quarter, VimpelCom accepted the resignation of Mikhail Slobodin as CEO of VimpelCom Russia and appointed Kjell Johnsen, who leads VimpelCom’s Major Markets, as interim CEO of VimpelCom Russia. Kjell has extensive experience in the country and will continue to drive the company’s transformation forward. Kjell Johnsen joined VimpelCom in August 2016 as Head of Major Markets and has international expertise in senior roles across a variety of industries, with responsibility for markets such as Russia, Scandinavia, and Central and Eastern Europe. In October 2016, VimpelCom also appointed Fabrizio Mambrini to the role of Chief Financial Officer of VimpelCom Russia. Fabrizio succeeds Nikolay Ivanov, who has decided to pursue opportunities outside of the company.

**CERTAIN PERFORMANCE INDICATORS**

The following discussion analyzes certain operating data, including mobile customers, mobile MOU, mobile ARPU, mobile data customers and fixed-line broadband customers that are not included in our financial statements. We provide this operating data because it is regularly reviewed by our management and our management believes it is useful in evaluating our performance from period to period as set out below. Our management believes that presenting information about customers, mobile MOU, mobile ARPU and mobile data customers is useful in assessing the usage and acceptance of our mobile and broadband products and services. This operating data is unaudited.

**MOBILE CUSTOMERS**

We offer both postpaid and prepaid services to mobile customers. As of September 30, 2016, the number of our mobile customers reached approximately 226.2 million (on a combined basis, including Italy). Mobile customers are generally customers in the registered customer base as of a given measurement date who engaged in a revenue generating activity at any time during the three months prior to such measurement date. Such activity includes any outgoing calls, customer fee accruals, debits related to service, outgoing SMS and MMS, data transmission and receipt sessions, but does not include incoming calls, SMS and MMS or abandoned calls. Our total number of mobile customers also includes customers using mobile internet service via USB modems. For our business in Italy, prepaid mobile customers are counted in our customer base if they have activated our SIM card in the last 13 months (with respect to new customers) or if they have recharged their mobile telephone credit in the last 13 months and have not requested that their SIM card be deactivated and have not switched to another telecommunications operator via mobile number portability during this period (with respect to our existing customers), unless a fraud event has occurred. Postpaid customers in Italy are counted in our customer base if they have an active contract unless a fraud event has occurred or the subscription is deactivated due to payment default or because they have requested and obtained through mobile number portability a switch to another telecommunications operator.

The following table indicates our mobile customer figures (in millions) for the periods indicated:

	As of	
	September 30,	
	2016	2015
Russia .....	58.1	59.0
Algeria .....	15.9	16.9
Pakistan.....	51.0	35.2
Bangladesh .....	29.0	32.3
Ukraine .....	26.3	25.7
Uzbekistan .....	9.6	10.2
HQ and Others.....	15.7	16.1
Italy .....	20.7	21.3
<b>Total number of mobile customers (including Italy)</b>	<b>226.2</b>	<b>216.7</b>

## MOBILE MOU

Mobile MOU measures the monthly average minutes of voice service use per mobile customer. We generally calculate mobile MOU by dividing the total number of minutes of usage for incoming and outgoing calls during the relevant period (excluding guest roamers) by the average number of mobile customers during the period and dividing by the number of months in that period. For our business in Italy, we calculate mobile MOU as the sum of the total traffic (in minutes) in a certain period divided by the average number of customers for the period (the average of each month's average number of customers (calculated as the average of the total number of customers at the beginning of the month and the total number of customers at the end of the month)) divided by the number of months in that period.

## MOBILE ARPU

Mobile ARPU measures the monthly average revenue per mobile user. We generally calculate mobile ARPU by dividing our mobile service revenue during the relevant period, including data revenue, roaming revenue and interconnect revenue, but excluding revenue from connection fees, sales of handsets and accessories and other non-service revenue, by the average number of our mobile customers during the period and dividing by the number of months in that period. For Italy, we define mobile ARPU as the measure of the sum of our mobile revenue in the period divided by the average number of mobile customers in the period (the average of each month's average number of mobile customers (calculated as the average of the total number of mobile customers at the beginning of the month and the total number of mobile customers at the end of the month)) divided by the number of months in that period.

## MOBILE DATA CUSTOMERS

Mobile data customers are mobile customers who have engaged in revenue generating activity during the three months prior to the measurement date as a result of activities including USB modem Internet access using 2.5G/3G/4G/HSPA+ technologies. The Italy business unit measures mobile data customers based on the number of active contracts signed and includes customers who have performed at least one mobile Internet event during the previous month. For Algeria, mobile data customers are 3G customers who have performed at least one mobile data event on the 3G network during the previous four months.

## FIXED-LINE BROADBAND CUSTOMERS

Fixed broadband customers are fixed customers in the registered customer base who were engaged in a revenue generating activity using fixed broadband Internet access in the three-month period prior to the measurement date. In Russia and Ukraine, such activity includes monthly internet access using FTTB, xDSL and WiFi technologies. In Italy, we measure fixed-line broadband customers based on the number of active contracts signed.

## RESULTS OF OPERATIONS

### REPORTING AND FUNCTIONAL CURRENCIES

We use the U.S. dollar as our reporting currency. The functional currencies of our group are the Russian ruble in Russia, the Pakistani rupee in Pakistan, the Algerian dinar in Algeria, the Bangladeshi taka in Bangladesh, the Ukrainian hryvnia in Ukraine, the Kazakh tenge in the Republic of Kazakhstan, the Uzbek som in Uzbekistan, the Kyrgyz som in Kyrgyzstan, the Armenian dram in the Republic of Armenia, the U.S. dollar in Tajikistan, the Georgian lari in Georgia, the Lao kip in Laos and the Euro in Italy.

Due to the significant fluctuation of the non-U.S. dollar functional currencies against the U.S. dollar in the periods covered by this discussion and analysis, changes in our consolidated operating results in functional currencies differ from changes in our operating results in reporting currencies during some of these periods. In the following discussion and analysis, we have indicated our operating results in both reporting and functional currencies and the devaluation or appreciation of functional currencies where it is material to explaining our operating results. For more information about exchange rates relating to our functional currencies, see “—Certain Factors Affecting our Financial Position and Results of Operations—Foreign Currency Translation” below.

## NINE MONTHS ENDED SEPTEMBER 30, 2016 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2015

	Nine months ended September 30,	
	2016	2015
	(In millions of US dollars)	
Service revenue .....	6,329	7,139
Sale of equipment and accessories .....	121	121
Other revenue .....	101	64
<b>Total operating revenue</b> .....	<b>6,551</b>	<b>7,324</b>
<b>Operating expenses</b>		
Service costs .....	1,332	1,498
Cost of equipment and accessories .....	146	139
Selling, general and administrative expenses .....	2,624	3,623
Depreciation .....	1,072	1,186
Amortization .....	355	388
Impairment loss .....	15	109
Loss on disposals of non-current assets .....	14	23
<b>Total operating expenses</b> .....	<b>5,558</b>	<b>6,966</b>
<b>Operating profit</b> .....	<b>993</b>	<b>358</b>
Finance costs .....	611	627
Finance income .....	(46)	(35)
Other non-operating losses .....	67	31
Shares of loss/(profit) of associates and joint ventures accounted for using the equity method .....	29	(13)
Net foreign exchange (gain)/loss .....	(104)	261
<b>Profit/(loss) before tax</b> .....	<b>436</b>	<b>(513)</b>
Income tax expense .....	366	148
<b>Profit/(loss) for the period from continuing operations</b> .....	<b>70</b>	<b>(661)</b>
Profit after tax for the period from discontinued operations .....	804	10
<b>Profit/(loss) for the period</b> .....	<b>874</b>	<b>(651)</b>
<b>Attributable to:</b>		
The owners of the parent (continuing operations) .....	(33)	(723)
The owners of the parent (discontinued operations) .....	804	10
Non-controlling interest .....	103	62
	<b>874</b>	<b>(651)</b>

The tables below show for the periods indicated selected information about the results of operations in each of our reportable segments. For more information regarding our segments, see Note 4 to our unaudited interim condensed consolidated financial statements included herein.

## SEGMENTATION OF TOTAL OPERATING REVENUE

	Nine months ended September 30,	
	2016	2015
Russia .....	3,004	3,513
Pakistan .....	926	758
Algeria .....	794	975
Bangladesh.....	469	452
Ukraine.....	436	470
Uzbekistan .....	498	528
HQ and Others .....	424	628
<b>Total</b> .....	<b>6,551</b>	<b>7,324</b>

## SEGMENTATION OF ADJUSTED EBITDA

	Nine months ended September 30,	
	2016	2015
	(In millions of US Dollars)	
Russia .....	1,155	1,399
Pakistan .....	378	305
Algeria.....	422	522
Bangladesh .....	212	192
Ukraine .....	237	218
Uzbekistan .....	290	316
HQ and Others .....	(245)	(888)
<b>Total</b> .....	<b>2,449</b>	<b>2,064</b>

## TOTAL OPERATING REVENUE

During the nine month periods ended September 30, 2016 and 2015, we generated revenue from providing voice, data and other telecommunication services through a range of traditional and broadband mobile and fixed technologies, as well as selling equipment and accessories.

Our consolidated total operating revenue decreased by 11% to US\$6,551 million during the nine months ended September 30, 2016 compared to US\$7,324 million during the nine months ended September 30, 2015 primarily due to a decrease of total operating revenue of 14% in Russia, 19% in Algeria, 7% in Ukraine, 6% in Uzbekistan and 32% in HQ and Other, largely related to the depreciation of functional currencies against the U.S. dollar in 2016, offset by an increase of total operating revenue of 22% in Pakistan, due primarily to the consolidation of Warid following July 1, 2016, and 4% in Bangladesh, each as described in greater detail below. The discussion of revenue by reportable segments includes intersegment revenue. Our management assesses the performance of each reportable segment on this basis because it believes the inclusion of intersegment revenue better reflects the true performance of each segment on a stand-alone basis.

## TOTAL OPERATING EXPENSES

Our consolidated total operating expenses decreased by 20% to US\$5,558 million during the nine months ended September 30, 2016 compared to US\$6,966 million during the nine months ended September 30, 2015. The decrease was primarily due to a US\$900 million provision in the Uzbekistan reportable segment included in operating expenses for the nine months ended September 30, 2015 in connection with the investigations by the SEC, DOJ and OM that was not included in our consolidated total operating expenses for the nine months ended September 30, 2016. We also saw a decrease in service costs and cost of equipment and accessories of US\$159 million, a decrease in impairment losses of US\$94 million and a decrease in depreciation and amortization expenses of US\$147 million for the nine months ended September 30, 2016 as compared to the same period in 2015. Such decreases were largely related to depreciation of functional currencies against the U.S. dollar in the nine months ended September 30, 2016.

## ADJUSTED EBITDA

Our consolidated Adjusted EBITDA increased by 19% to US\$2,449 million during the nine months ended September 30, 2016 compared to US\$2,064 million during the nine months ended September 30, 2015, primarily due to a US\$900 million provision in the Uzbekistan reportable segment included in operating expenses for the nine months period ended September 30, 2015 in connection with the investigations by the SEC, DOJ and OM, which was partially offset by a decrease in revenue during the nine months ended September 30, 2016.

For reconciliation of Adjusted EBITDA to consolidated income statement before tax please refer to Note 4 to our unaudited interim condensed consolidated financial statements included herein.

### **Depreciation and Amortization Expenses**

Our consolidated depreciation and amortization expenses decreased by 9% to US\$1,427 million in the nine months ended September 30, 2016 compared to US\$1,574 million in the nine months ended September 30, 2015. The decrease was primarily the result of depreciation of our functional currencies against the U.S. dollar, partially offset by accelerated depreciation due to the equipment swap in Ukraine and Pakistan.

### **Impairment Loss**

Our consolidated impairment loss decreased by 86% to US\$15 million in the nine months ended September 30, 2016 compared to US\$109 million in the nine months ended September 30, 2015. The impairment loss in the nine months ended September 30, 2016 primarily related to the impairment of obsolete network equipment. The impairment loss in the nine months ended September 30, 2015 primarily related to goodwill impairment in Ukraine of US\$51 million and in Armenia of US\$44 million.

### **Loss on Disposals of Non-current Assets**

Our consolidated loss on disposals of non-current assets decreased by 39% to US\$14 million during the nine months ended September 30, 2016 compared to US\$23 million during the nine months ended September 30, 2015, mainly due to relatively higher cash considerations received for assets sold.

## OPERATING PROFIT

Our consolidated operating profit increased to US\$993 million in the nine months ended September 30, 2016 compared to US\$358 million in the nine months ended September 30, 2015 due to the provision for losses in the Uzbekistan segment mentioned above and lower impairment charges, partially offset by overall decrease in revenue.



## NON-OPERATING PROFITS AND LOSSES

### Finance Costs

Our consolidated finance costs decreased by 3% to US\$611 million in the nine months ended September 30, 2016 compared to US\$627 million in the nine months ended September 30, 2015, primarily due to lower U.S. dollar equivalents of ruble-denominated interest expenses due to the decrease in the average exchange rate from Russian ruble to U.S. dollar during the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015.

### Other Non-operating Losses

We recorded US\$67 million in other non-operating losses during the nine months ended September 30, 2016 compared to US\$32 million in losses during the nine months ended September 30, 2015. The change was primarily due to the loss from fair value of embedded derivatives of US\$70 million recorded in the nine months ended September 30, 2016.

### Shares of Loss/(Profit) of Associates and Joint Ventures Accounted for Using the Equity Method

We recorded a loss of US\$29 million from our investments in associates and joint ventures in the nine months ended September 30, 2016 compared to a profit of US\$13 million in the nine months ended September 30, 2015. This was driven by the losses of Euroset in Russia recorded in the nine months ended September 30, 2016.

### Net Foreign Exchange (Gain)/Loss

We recorded a gain of US\$104 million from foreign currency exchange in the nine months ended September 30, 2016 compared to a loss of US\$261 million from foreign currency exchange in the nine months ended September 30, 2015. This trend was primarily driven by the appreciation of the Russian ruble against the U.S. dollar in the nine months ended September 30, 2016 compared to the depreciation of the Russian ruble against the U.S. dollar over the same period in 2015.

## INCOME TAX EXPENSE

The statutory income tax rates during the nine months ended September 30, 2016 and 2015 for each country in which we operate were as follows:

	Nine months ended September 30,	
	2016	2015
Russia.....	20%	20%
Pakistan .....	32%	32%
Algeria .....	26%	26%
Bangladesh.....	45%	45%
Ukraine .....	18%	18%
Uzbekistan*.....	50.0%	7.5%
Kazakhstan .....	20%	20%
Kyrgyzstan .....	10%	10%
Armenia .....	20%	20%
Georgia .....	15%	15%
Luxembourg .....	22.47%	22.47%
Netherlands .....	25%	25%
Tajikistan .....	24%	24%
Laos.....	20%	20%
Italy .....	27.5%	27.5%
Italy regional tax .....	4.55%	4.55%

\* effective tax rate in Uzbekistan is 53.3% due to additional subnational tax

Our consolidated income tax expense increased by 147% to US\$366 million in the nine months ended September 30, 2016 compared to US\$148 million in the nine months ended September 30, 2015. The increase in income taxes was primarily due to an increase in tax rate in Uzbekistan from 7.5% to 50.0% and higher profits in countries with higher nominal tax rates.

For more information regarding income tax expenses please refer to Note 5 of our unaudited interim condensed consolidated financial statements included herein.

**Profit/(loss) for the period from continuing operations**

In the nine months ended September 30, 2016, our consolidated profit for the period from continuing operations was US\$70 million, compared to US\$661 million of loss for the nine months ended September 30, 2015, primarily as a result of the US\$900 million provision for losses in Uzbekistan described above.

**Profit after tax for the period from discontinued operations**

In the nine months ended September 30, 2016, our consolidated profit after tax for the period from discontinued operations, which is comprised primarily of our operations in Italy, was US\$804 million, compared to US\$10 million of profit for the nine months ended September 30, 2015. The increase was mainly driven by ceasing to recognize depreciation and amortization on our operations in Italy beginning in August 2015 and gain from revaluation of embedded derivatives recorded in the nine months ended September 30, 2016. Depreciation and amortization is not allowed as of the moment of classification as a discontinued operation, but it is not reversed for the period prior to the classification.

## **PROFIT/(LOSS) FOR THE PERIOD ATTRIBUTABLE TO THE OWNERS OF THE PARENT**

In the nine months ended September 30, 2016, the consolidated profit for the period attributable to the owners of the parent was US\$771 million compared to a loss of US\$713 million in the nine months ended September 30, 2015. The increase was mainly due to increased profit from discontinued operations and the provision for losses in Uzbekistan recognized in the nine months ended September 30, 2015 described above, partially offset by a decrease in revenue.

## **PROFIT FOR THE PERIOD ATTRIBUTABLE TO NON-CONTROLLING INTEREST**

Our profit for the period attributable to non-controlling interest was US\$103 million in the nine months ended September 30, 2016 compared to a profit of US\$62 million in the nine months ended September 30, 2015 following the trends discussed above.

## RUSSIA

### RESULTS OF OPERATIONS IN US\$

In millions of US Dollars	Nine months ended September 30,		
	2016	2015	15-'16 % change US\$
<b>Total operating revenue</b>	<b>3,004</b>	<b>3,513</b>	<b>-14%</b>
Mobile service revenue	2,434	2,813	-13%
- of which FMC	16	-	n.a.
- of which mobile data	566	543	4%
Fixed-line service revenue	469	590	-21%
Sales of equipment, accessories and other	101	110	-8%
<b>Operating expenses</b>	<b>1,849</b>	<b>2,114</b>	<b>-13%</b>
<b>Adjusted EBITDA</b>	<b>1,155</b>	<b>1,399</b>	<b>-17%</b>
<b>Adjusted EBITDA margin</b>	<b>38.4%</b>	<b>39.8%</b>	<b>(1.4p.p.)</b>

### RESULTS OF OPERATIONS IN RUB

In millions of RUB	Nine months ended September 30,		
	2016	2015	15-'16 % change functional currency
<b>Total operating revenue</b>	<b>204,211</b>	<b>206,680</b>	<b>-1%</b>
Mobile service revenue	165,324	165,382	0%
- of which FMC	1,064	-	n.a.
- of which mobile data	38,428	31,945	20%
Fixed-line service revenue	31,940	34,761	-8%
Sales of equipment, accessories and other	6,947	6,537	6%
<b>Operating expenses</b>	<b>125,822</b>	<b>124,548</b>	<b>1%</b>
<b>Adjusted EBITDA</b>	<b>78,389</b>	<b>82,132</b>	<b>-5%</b>
<b>Adjusted EBITDA margin</b>	<b>38.4%</b>	<b>39.7%</b>	<b>(1.4p.p.)</b>

## CERTAIN PERFORMANCE INDICATORS

	Nine months ended September 30,	
	2016	2015
<b>Mobile</b>		
Customers (million)	58.1	59.0
ARPU in USD	4.4	5.2
ARPU in RUB	301	308
MOU in minutes	335	319
Mobile data customers (million)	35.8	33.3
<b>Fixed line</b>		
Broadband customers (million)	1.8	2.2

## NINE MONTHS ENDED SEPTEMBER 30, 2016 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2015

Our total operating revenue in Russia decreased by 14% to US\$3,004 million in the nine months ended September 30, 2016 compared to US\$3,513 million in the nine months ended September 30, 2015 mainly due to depreciation of the average exchange rate from ruble to the U.S. dollar during the nine months ended September 30, 2016, as nearly all revenue generated by our operations in Russia are denominated in rubles. In functional currency terms, total operating revenue in Russia decreased by 1.0% due to decreased fixed-line service revenue, mainly driven by a change in B2B fixed line contracts from U.S. dollar to ruble and lower B2C revenue. Our results in Russia were also affected by a macroeconomic slowdown in the country. Our Russia total operating revenue consists of both mobile (including fixed-mobile convergence services) and fixed-line services, sales of equipment and accessories and other revenue.

### MOBILE REVENUE

Our mobile service revenue in Russia decreased by 13% to US\$2,434 million in the nine months ended September 30, 2016 compared to US\$2,813 million in the nine months ended September 30, 2015, mainly due to the decrease in the average exchange rate from ruble to the U.S. dollar during the nine months ended September 30, 2016. In functional currency terms, mobile service revenue was stable, driven by strong growth in mobile data revenue, offset by lower voice and roaming revenue due to an average price per minute reduction as existing customers continued to migrate to the company's current price plans.

Our mobile data revenue in Russia increased by 4% to US\$566 million in the nine months ended September 30, 2016 compared to US\$543 million in the nine months ended September 30, 2015, mainly due to the decrease in the average exchange rate from ruble to the U.S. dollar during the nine months ended September 30, 2016. In functional currency terms, mobile data revenue increased 20% attributable to the active bundle promotion, increased smartphone penetration, growth in mobile data customers and customer traffic growth.

Our total mobile operating revenue in our Russia segment also included revenue from sales of equipment and accessories and other revenue. During the nine months ended September 30, 2016, revenue from sales of equipment and accessories and other revenue in Russia decreased by 8% to US\$101 million, compared to US\$110 million in the nine months ended September 30, 2015, mainly due to the decrease in the average exchange rate from ruble to the U.S. dollar during the nine

months ended September 30, 2016. In functional currency terms, our Russia segment sales of equipment and accessories and other revenue increased by 6% during the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015, primarily as a result of the active promotion of device sales.

## **FIXED-LINE REVENUE**

In the nine months ended September 30, 2016, our total operating revenue from our fixed-line services in Russia decreased by 21% to US\$469 million compared to US\$590 million in the nine months ended September 30, 2015, mainly due to the decrease in the average exchange rate from ruble to the U.S. dollar during the nine months ended September 30, 2016. In functional currency terms, our total operating revenue from our Russia fixed-line services decreased by 8% during the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015, primarily due to a change in B2B fixed line contracts from U.S. dollar to ruble and lower B2C revenue.

## **ADJUSTED EBITDA**

Our Russia Adjusted EBITDA decreased by 17% to US\$1,155 million in the nine months ended September 30, 2016 compared to US\$1,399 million in the nine months ended September 30, 2015, mainly due to the decrease in the average exchange rate from ruble to the U.S. dollar during the nine months ended September 30, 2016. In functional currency terms, our Russia Adjusted EBITDA decreased by 5% in the nine months ended September 30, 2016 compared to the same period in the previous year, primarily as a result of a revenue decrease and negative foreign exchange effect on roaming and interconnect costs. In functional currency terms, Adjusted EBITDA margin in the nine months ended September 30, 2016 in our Russia segment was 38.4%, which is 1.4 percentage points below Adjusted EBITDA margin in the nine months ended September 30, 2015. The decrease was primarily due to the revenue decrease and negative effect of the depreciation of the ruble against the U.S. dollar, which impacted the increase of costs in foreign currencies.

## **CERTAIN PERFORMANCE INDICATORS**

As of September 30, 2016, we had approximately 58.1 million mobile customers in Russia, representing a decrease of 2% from approximately 59.0 million mobile customers as of September 30, 2015, which we believe was due to the lower number of seasonal workers during the nine months ended September 30, 2016 as a result of the macroeconomic developments in the country and increased churn, reflecting the increased competition in the market.

In the nine months ended September 30, 2016, our mobile ARPU in Russia decreased by 15% to US\$4.4 compared to US\$5.2 in the nine months ended September 30, 2015, primarily as a result of foreign exchange effects. In functional currency terms, mobile ARPU in Russia decreased by 2%, due to lower voice and roaming revenue attributed to an APPM reduction as existing customers migrated to new price plans.

In the nine months ended September 30, 2016, our mobile MOU in Russia increased by 5% to 335 minutes from 319 minutes in the nine months ended September 30, 2015, primarily as a result of on-net traffic growth caused by migration of customers to new offers and bundles.

Beeline successfully launched a fixed mobile convergence (FMC) offer during the first quarter of this year, introducing a bundle combining mobile and fixed-broadband services. The uptake for this service is strong with more than 355,000 customers during the nine months ended September 30, 2016. We did not have any fixed mobile convergence customers in the nine months ended September 30, 2015.

The fixed-line broadband customers are mainly represented by FTTB customers. As of September 30, 2016, we had approximately 1.8 million fixed-line customers in Russia, compared to approximately 2.2 million fixed-line customers as of September 30, 2015. The decrease was primarily due to customer migration to fixed mobile convergence products.

As of September 30, 2016, we had approximately 35.8 million mobile data customers, representing an increase of 8% from approximately 33.3 million mobile data customers as of September 30, 2015. The increase was mainly due to the increased smartphone penetration in the customer base as a result of device promotions.

# PAKISTAN

## RESULTS OF OPERATIONS IN US\$

In millions of US Dollars	Nine months ended September 30,		
	2016	2015	15-'16 % change US\$
<b>Total operating revenue</b>	<b>926</b>	<b>758</b>	<b>22%</b>
Mobile service revenue	871	718	21%
- of which mobile data	107	61	77%
Sales of equipment, accessories and other	55	40	38%
<b>Operating expenses</b>	<b>548</b>	<b>453</b>	<b>21%</b>
<b>Adjusted EBITDA</b>	<b>378</b>	<b>305</b>	<b>24%</b>
<b>Adjusted EBITDA margin</b>	<b>40.8%</b>	<b>40.3%</b>	0.5p.p.

## RESULTS OF OPERATIONS IN PKR

In millions of PKR	Nine months ended September 30,		
	2016	2015	15-'16 % change functional currency
<b>Total operating revenue</b>	<b>96,899</b>	<b>77,344</b>	<b>25%</b>
Mobile service revenue	91,185	73,314	24%
- of which mobile data	11,253	6,213	81%
Sales of equipment, accessories and other	5,714	4,030	42%
<b>Operating expenses</b>	<b>57,345</b>	<b>46,172</b>	<b>24%</b>
<b>Adjusted EBITDA</b>	<b>39,554</b>	<b>31,172</b>	<b>27%</b>
<b>Adjusted EBITDA margin</b>	<b>40.8%</b>	<b>40.3%</b>	0.5p.p.

## CERTAIN PERFORMANCE INDICATORS

	Nine months ended September 30,	
	2016	2015
<b>Mobile</b>		
Customers in million	51.0	35.2
ARPU in USD	2.1	1.8
ARPU in PKR	224	184
MOU in minutes	566	684
Mobile data customers in million	24.7	15.6

## NINE MONTHS ENDED SEPTEMBER 30, 2016 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2015

On July 1, 2016, the company together with its subsidiary GTH, acquired 100% of the voting shares in Warid, a mobile telecommunications provider. The company consolidates Warid financials in the Pakistan segment starting from July 1, 2016, which affects comparability with previous periods. For more information regarding our acquisitions and dispositions, see “—Key Developments and Trends” and Note 3 to our unaudited interim condensed consolidated financial statements incorporated herein.

Our Pakistan total operating revenue increased by 22% to US\$926 million in the nine months ended September 30, 2016 compared to US\$758 million in the nine months ended September 30, 2015 as a result of the Pakistan Merger on July 1, 2016. In functional currency terms, total operating revenue in Pakistan increased by 25% as a result of the Pakistan Merger on July 1, 2016 and an increase in voice, interconnect, SMS and data revenues supported by customer growth.

Our Pakistan total operating revenue consists of revenue from providing mobile services, sales of equipment and accessories and other revenue.

## MOBILE REVENUE

In the nine months ended September 30, 2016, we generated US\$871 million of our Pakistan segment service revenue compared to US\$718 million in the nine months ended September 30, 2015. In U.S. dollar terms, our mobile service revenue in Pakistan increased by 21% as a result of the developments described above.

Data revenue continued to grow. In U.S. dollar terms, our Pakistan segment data revenue increased by 77%, while in functional currency terms, it increased by 81% mainly due to the Pakistan Merger from July 1 2016 and successful data monetization initiatives, data device promotions and 3G network expansion.

In addition, mobile financial services revenue grew by 47% for the nine months ended September 30, 2016 as compared to the same period in 2015 due to an increase in the number of transactions and an increase in sales by our agents. As a result, MFS revenue represented 3% of service revenue during the nine months ended September 30, 2016.

Our total operating revenue in our Pakistan segment also includes revenue from sales of equipment and accessories and other revenue. In the nine months ended September 30, 2016, revenue from sales of equipment and accessories and other revenue in Pakistan was US\$55 million compared to US\$40 million in the nine months ended September 30, 2015. In functional currency terms, our Pakistan segment sales of equipment and accessories and other revenue increased by 42%, primarily as a result of a device promotions and increase in revenues from site sharing.

## **ADJUSTED EBITDA**

Our Pakistan Adjusted EBITDA increased by 24% to US\$378 million in the nine months ended September 30, 2016 compared to US\$305 million in the nine months ended September 30, 2015. In functional currency terms, our Pakistan Adjusted EBITDA increased by 24% in the nine months ended September 30, 2016 compared to the same period in the previous year, primarily due to the Pakistan Merger, higher revenue and performance transformation initiatives. In functional currency terms, Adjusted EBITDA margin in the nine months ended September 30, 2016 in our Pakistan segment was 40.8%, which is 0.5 percentage points higher than Adjusted EBITDA margin in the nine months ended September 30, 2015.

## **CERTAIN PERFORMANCE INDICATORS**

As of September 30, 2016, we had approximately 51.0 million customers in Pakistan, representing an increase from 35.2 million customers as of September 30, 2015, primarily as a result of the Pakistan Merger in July 1, 2016 and simplification of tariffs, resulting in higher gross additions.

As of September 30, 2016, we had approximately 24.7 million mobile data customers in Pakistan, representing an increase of approximately 59% from the approximately 15.6 million mobile data customers as of September 30, 2015. The increase was mainly due to the Pakistan Merger on July 1, 2016 and the 3G expansion and increased smartphone penetration in the customer base.

In the nine months ended September 30, 2016, our mobile ARPU in Pakistan increased by 18.5% to US\$2.1 compared to US\$1.8 in the nine months ended September 30, 2015. In functional currency terms, mobile ARPU in Pakistan increased in the nine months ended September 30, 2016 by 21.6% compared to the nine months ended September 30, 2015 mainly due to data revenue growth and changes in customer pricing.

In the nine months ended September 30, 2016, our mobile MOU in Pakistan decreased 17% to 566 minutes from 684 minutes in the nine months ended September 30, 2015 as a result of the increase in dual SIMs in the market post SIM-verification process.



# ALGERIA

## RESULTS OF OPERATIONS IN US\$

In millions of US Dollars	Nine months ended September 30,		
	2016	2015	15-'16 % change US\$
<b>Total operating revenue</b>	<b>794</b>	<b>975</b>	<b>-19%</b>
Mobile service revenue	787	967	-19%
- of which mobile data	51	33	57%
Sales of equipment, accessories and other	7	8	-20%
<b>Operating expenses</b>	<b>372</b>	<b>453</b>	<b>-18%</b>
<b>Adjusted EBITDA</b>	<b>422</b>	<b>522</b>	<b>-19%</b>
<b>Adjusted EBITDA margin</b>	<b>53.2%</b>	<b>53.5%</b>	<b>(0.4p.p.)</b>

## RESULTS OF OPERATIONS IN DZD

In millions of DZD	Nine months ended September 30,		
	2016	2015	15-'16 % change functional currency
<b>Total operating revenue</b>	<b>86,492</b>	<b>95,664</b>	<b>-10%</b>
Mobile service revenue	85,774	94,857	-10%
- of which mobile data	5,586	3,223	73%
Sales of equipment, accessories and other	718	807	-11%
<b>Operating expenses</b>	<b>40,545</b>	<b>44,412</b>	<b>-9%</b>
<b>Adjusted EBITDA</b>	<b>45,947</b>	<b>51,252</b>	<b>-10%</b>
<b>Adjusted EBITDA margin</b>	<b>53.1%</b>	<b>53.6%</b>	<b>(0.5p.p.)</b>

## CERTAIN PERFORMANCE INDICATORS

	Nine months ended September 30,	
	2016	2015
<b>Mobile</b>		
Customers in million	15.9	16.9
ARPU in USD	5.2	6.1
ARPU in DZD	570	601
MOU in minutes	320	390
Mobile data customers in million	6.4	3.4

## NINE MONTHS ENDED SEPTEMBER 30, 2016 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2015

Our Algeria total operating revenue decreased by 19% to US\$794 million in the nine months ended September 30, 2016 compared to US\$975 million in the nine months ended September 30, 2015 partly due to the depreciation of the Algerian dinar against the U.S. dollar. In functional currency terms, total operating revenue in Algeria decreased by 10% due to the continued effect of government imposed restrictions in the roll-out of our 3G technology, a change in customer billing terms, the forced migration of customers from legacy tariffs, aggressive price competition and distribution challenges compared to the nine months ended September 30, 2015.

Our total operating revenue in Algeria consists of revenue from providing mobile services, sales of equipment and accessories and other revenue.

### MOBILE REVENUE

In the nine months ended September 30, 2016, we generated US\$787 million of our Algeria segment service revenue from mobile services compared to US\$967 million in the nine months ended September 30, 2015. In U.S. dollar terms, our mobile service revenue in Algeria decreased by 19% as a result of the reasons mentioned above.

Data revenue increased by 57% for the nine months ended September 30, 2016 compared to the same period in 2015, due to increased data usage in terms of amount of megabytes used and number of data users primarily as a result of the revived 3G roll-out following the lifting of governmental restrictions in November 2015.

Our total operating revenue in our Algeria segment also includes revenue from sales of equipment and accessories and other revenue. During the nine months ended September 30, 2016, revenue from sales of equipment and accessories and other revenue in Algeria was US\$7 million compared to US\$8 million during the nine months ended September 30, 2015. In functional currency terms, our Algeria segment sales of equipment and accessories and other revenue decreased by 11% due in part to the depreciation of the Algerian dinar against the U.S. dollar, partially offset by affordable device promotions launched during the nine months ended September 30, 2016.

### ADJUSTED EBITDA

Our Algeria Adjusted EBITDA decreased by 19% to US\$422 million in the nine months ended September 30, 2016 compared to US\$522 million in the nine months ended September 30, 2015. In functional currency terms, our Algeria Adjusted EBITDA decreased by 10% in the nine months ended September 30, 2016 compared to the same period in the previous year, primarily due to a decrease in total revenues partially offset by a decrease in operating expenses due to commercial and

network cost optimization and headcount reduction as a result of our performance transformation program. In functional currency terms, Adjusted EBITDA margin in the nine months ended September 30, 2016 in our Algeria segment was 53.1%, which was 0.5 percentage points below the Adjusted EBITDA margin in the nine months ended September 30, 2015.

## CERTAIN PERFORMANCE INDICATORS

Customers in our Algeria segment decreased to approximately 15.9 million as of September 30, 2016 compared to 16.9 million customers as of September 30, 2015. The 6% decrease was mainly due the combined impact of historic 3G coverage shortfalls, changes in customer billing terms, forced migration and distribution challenges.

As of September 30, 2016, we had approximately 6.4 million mobile data customers in Algeria, representing an increase of approximately 87% from the approximately 3.4 million mobile data customers as of September 30, 2015. The increase was mainly due to the rapid 3G expansion during the last twelve months.

In the nine months ended September 30, 2016, our mobile ARPU in Algeria decreased by 15% to US\$5.2 compared to US\$6.1 in the nine months ended September 30, 2015. In functional currency terms, our mobile ARPU in Algeria decreased by 5%, mainly due to aggressive price competition and high-value customer churn as a result of a delay in our 3G roll-out.

In the nine months ended September 30, 2016, our mobile MOU in Algeria was decreased by 18% to 320 minutes comparing to the nine months ended September 30, 2015. This decrease was due to high-value customer churn.

## BANGLADESH

### RESULTS OF OPERATIONS IN US\$

In millions of US Dollars	Nine months ended September 30,		15-'16 % change US\$
	2016	2015	
<b>Total operating revenue</b>	<b>469</b>	<b>452</b>	<b>4%</b>
Mobile service revenue	458	445	3%
- of which mobile data	45	29	53%
Sales of equipment, accessories and other	11	7	57%
<b>Operating expenses</b>	<b>257</b>	<b>260</b>	<b>-1%</b>
<b>Adjusted EBITDA</b>	<b>212</b>	<b>192</b>	<b>11%</b>
<b>Adjusted EBITDA margin</b>	<b>45.2%</b>	<b>42.4%</b>	2.8p.p.

## RESULTS OF OPERATIONS IN BDT

In millions of BDT	Nine months ended September 30,		15-'16 % change functional currency
	2016	2015	
<b>Total operating revenue</b>	<b>36,729</b>	<b>35,139</b>	<b>5%</b>
Mobile service revenue	35,934	34,637	4%
- of which mobile data	3,530	2,288	54%
Sales of equipment, accessories and other	795	502	58%
<b>Operating expenses</b>	<b>20,123</b>	<b>20,234</b>	<b>-1%</b>
<b>Adjusted EBITDA</b>	<b>16,606</b>	<b>14,905</b>	<b>11%</b>
<b>Adjusted EBITDA margin</b>	<b>45.2%</b>	<b>42.4%</b>	2.8p.p.

## CERTAIN PERFORMANCE INDICATORS

	Nine months ended September 30,	
	2016	2015
<b>Mobile</b>		
Customers in million	29.0	32.3
ARPU in USD	1.7	1.6
ARPU in BDT	130	121
MOU in minutes	322	309
Mobile data customers in million	14.6	14.8

## NINE MONTHS ENDED SEPTEMBER 30, 2016 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2015

Our Bangladesh total operating revenue increased by 4% to US\$469 million in the nine months ended September 30, 2016 compared to US\$452 million in the nine months ended September 30, 2015. In functional currency terms, total operating revenue in Bangladesh increased by 5% due to an increase in voice revenue driven by higher MOU and a significant increase in data revenue. The increase was offset by the imposition of an incremental 2% supplementary duty on recharges from June 2016 on top of the additional 1% surcharge from March 2016. The main operational focus during the nine months ended September 30, 2016 was the SIM re-verification process. This government-mandated initiative started in December 2015 and required each mobile phone operator to verify all customers using fingerprints in order to ensure authentic registration, proper accountability and enhanced security. The company believes that this initiative will also provide a solid and secure customer base to develop new revenue from mobile financial services as part of our digital strategy. This program contributed to a slowdown of acquisition activity across the market in 2016.

Our Bangladesh total operating revenue consists of revenue from providing mobile services, sales of equipment and accessories and other revenue.

## MOBILE REVENUE

In the nine months ended September 30, 2016, we generated US\$458 million of mobile service revenue in Bangladesh compared to US\$445 million in the nine months ended September 30, 2015. In U.S. dollar terms, our mobile service revenue in Bangladesh increased by 3%. In functional currency terms, it increased by 4%, primarily due to an increase in MOU and data revenue.

In the nine months ended September 30, 2016, we generated US\$45 million of our Bangladesh segment service revenue from data compared to US\$29 million in the nine months ended September 30, 2015. In U.S. dollar terms, our Bangladesh segment service revenue from data, increased by 53%. In functional currency terms, it increased by 54%, primarily driven by an increase in active data users and data usage as a result of expanding 3G coverage and smartphone penetration.

Our total operating revenue in our Bangladesh segment also includes revenue from sales of equipment and accessories and other revenue. In the nine months ended September 30, 2016, revenue from sales of equipment and accessories and other revenue in Bangladesh was US\$11 million, compared to US\$7 million in the nine months ended September 30, 2015. In U.S. dollar terms, our Bangladesh segment sales of equipment and accessories and other revenue increased by 57% primarily as a result of higher handset sales in order to increase smartphone penetration.

## ADJUSTED EBITDA

Our Bangladesh Adjusted EBITDA increased by 11% to US\$212 million in the nine months ended September 30, 2016 compared to US\$192 million in the nine months ended September 30, 2015. In functional currency terms, our Bangladesh Adjusted EBITDA increased by 11% in the nine months ended September 30, 2016 compared to the same period in the previous year, primarily due to increased revenue and the implementation of performance transformation initiatives, in particular headcount reduction and a decrease in commercial costs. In functional currency terms, the Adjusted EBITDA margin in the nine months ended September 30, 2016 in our Bangladesh segment was 45.2%, which was 2.8 percentage points higher Adjusted EBITDA margin in the nine months ended September 30, 2015.

## CERTAIN PERFORMANCE INDICATORS

As of September 30, 2016, we had approximately 29.0 million customers in Bangladesh, representing a decrease from 32.3 million customers as of September 30, 2015, which was primarily due to an introduction of government mandated identity verification procedures at the end of 2015, which resulted in a slowdown of customer growth across the market and blocking of unverified SIMs in the quarter ended September 30, 2016.

As of September 30, 2016, we had approximately 14.6 million mobile data customers in Bangladesh, representing a decrease of approximately 1% from the approximately 14.6 million mobile data customers as of September 30, 2015. The decrease is explained by the unverified SIMs blocking mentioned above, while active data users increased mainly due to the 3G expansion and increased smartphone penetration in the customer base.

In the nine months ended September 30, 2016, our mobile ARPU in Bangladesh increased by 6% to US\$1.7 from US\$1.6. In functional currency terms, mobile ARPU in Bangladesh increased in the nine months ended September 30, 2016 by 7% to BDT 130 compared to the nine months ended September 30, 2015 of BDT 121 mainly due to high growth in data revenue.

In the nine months ended September 30, 2016, our mobile MOU in Bangladesh increased 4% to 322 minutes from 309 minutes in the nine months ended September 30, 2015 mainly due to lower APPM driven by aggressive competition.

# UKRAINE

## RESULTS OF OPERATIONS IN US\$

In millions of US Dollars	Nine months ended September 30,		
	2016	2015	15-'16 % change US\$
<b>Total operating revenue</b>	<b>436</b>	<b>470</b>	<b>-7%</b>
Mobile service revenue	403	436	-7%
- of which mobile data	67	47	43%
Fixed-line service revenue	31	33	-8%
Sales of equipment, accessories and other revenue	2	1	63%
<b>Operating expenses</b>	<b>199</b>	<b>252</b>	<b>-21%</b>
<b>Adjusted EBITDA</b>	<b>237</b>	<b>218</b>	<b>9%</b>
<b>Adjusted EBITDA margin</b>	<b>54.3%</b>	<b>46.3%</b>	8.1p.p.

## RESULTS OF OPERATIONS IN UAH

In millions of UAH	Nine months ended September 30,		
	2016	2015	15-'16 % change functional currency
<b>Total operating revenue</b>	<b>11,079</b>	<b>10,003</b>	<b>11%</b>
Mobile service revenue	10,250	9,269	11%
- of which mobile data	1,699	993	71%
Fixed-line service revenue	782	709	10%
Sales of equipment, accessories and other revenue	47	25	95%
<b>Operating expenses</b>	<b>5,061</b>	<b>5,378</b>	<b>-6%</b>
<b>Adjusted EBITDA</b>	<b>6,018</b>	<b>4,625</b>	<b>30%</b>
<b>Adjusted EBITDA margin</b>	<b>54.3%</b>	<b>46.2%</b>	8.1p.p.

## CERTAIN PERFORMANCE INDICATORS

	Nine months ended September 30,	
	2016	2015
<b>Mobile</b>		
Customers (million)	26.3	25.7
ARPU in USD	1.7	1.8
ARPU in UAH	43	39
MOU in minutes	544	537
Mobile data customers (million)	10.6	11.7
<b>Fixed line</b>		
Broadband customers (million)	0.8	0.8

## NINE MONTHS ENDED SEPTEMBER 30, 2016 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2015

Our Ukraine total operating revenue decreased by 7% to US\$436 million in the nine months ended September 30, 2016 compared to US\$470 million in the nine months ended September 30, 2015, primarily due to the depreciation of the Ukrainian hryvnia against the U.S. dollar. In functional currency terms, our Ukraine total operating revenue in the nine months ended September 30, 2016 increased 11% compared to the nine months ended September 30, 2015, primarily due to strong growth in mobile data revenue as a result of the launch of 3G, data monetization and 2G repricing initiatives, despite a challenging social and political environment. Our Ukraine total operating revenue consists of revenue from providing mobile services, sales of equipment and accessories and other revenue as well as fixed-line services.

### MOBILE REVENUE

In the nine months ended September 30, 2016, our revenue from mobile services in our Ukraine segment decreased by 7% to US\$403 million compared to US\$436 million during the nine months ended September 30, 2015, primarily due to the depreciation of the hryvnia against the U.S. dollar. In functional currency terms, our mobile service revenue in the nine months ended September 30, 2016 increased 11% compared to the nine months ended September 30, 2015, primarily due to strong growth in mobile data revenue as a result of the launch of 3G, data monetization and 2G repricing initiatives, despite a challenging social and political environment.

Our mobile data revenue in Ukraine increased by 43% to US\$67 million in the nine months ended September 30, 2016 compared to US\$47 million in the nine months ended September 30, 2015. In functional currency terms, mobile data revenue increased 71% driven by the continued 3G roll-out, active promotions of smartphones and data-oriented tariff plans.

During the nine months ended September 30, 2016, revenue from sales of equipment and accessories and other revenue was US\$2 million, compared to US\$1 million in the nine months ended September 30, 2015. In functional currency terms, our Ukraine segment revenue from sales of equipment and accessories and other revenue increased by 95% mainly due to a one time contractual penalty paid to us by a subcontractor as well as increased revenue from network sites sharing initiatives, partly offset by a decline in smartphone sales due to market decline and strong competition.

## **FIXED-LINE REVENUE**

Our revenue from fixed-line services in Ukraine decreased by 8% to US\$31 million in the nine months ended September 30, 2016 compared to US\$33 million in the nine months ended September 30, 2015, primarily due to depreciation of the hryvnia. In functional currency terms, our revenue from fixed-line services in Ukraine increased by 10% mainly due to the improved quality of the customer base and FTTB repricing initiatives.

## **ADJUSTED EBITDA**

Our Ukraine Adjusted EBITDA increased by 9% to US\$237 million in the nine months ended September 30, 2016 compared to US\$218 million in the nine months ended September 30, 2015. In functional currency terms, our Ukraine Adjusted EBITDA increased by 30% in the nine months ended September 30, 2016 compared to the same period in the previous year primarily due to higher revenues, mainly data and voice, and lower interconnect and technological maintenance costs, which were partially offset by an increase in frequency fees, roaming costs, inflation on rent and utilities and the negative effect of the depreciation of the hryvnia on our operating expenses. In functional currency terms, Adjusted EBITDA margin in our Ukraine segment in the nine months ended September 30, 2016 was 54.3%, which is 8.1 percentage points higher than in the nine months ended September 30, 2015.

## **CERTAIN PERFORMANCE INDICATORS**

As of September 30, 2016, we had approximately 26.3 million mobile customers in Ukraine compared to 25.7 million mobile customers as of September 30, 2015, representing an increase of 2%.

In the nine months ended September 30, 2016, our mobile ARPU in Ukraine decreased by 7% to US\$1.7 compared to the nine months ended September 30, 2015 primarily due to devaluation of the hryvnia. In functional currency terms, mobile ARPU in Ukraine increased in the nine months ended September 30, 2016 by 11% to UAH 43 compared to the nine months ended September 30, 2015 of UAH 39 mainly due to repricing initiatives and newly introduced tariffs.

In the nine months ended September 30, 2016, our mobile MOU in Ukraine increased slightly by 1% to 544 from 537 in the nine months ended September 30, 2015, mainly due to higher on-net traffic.

As of September 30, 2016, we had approximately 0.8 million fixed-line broadband customers in Ukraine, broadly stable compared to September 30, 2015.



## UZBEKISTAN

### RESULTS OF OPERATIONS IN US\$

In millions of US Dollars	Nine months ended September 30,		
	2016	2015	15-'16 % change US\$
<b>Total operating revenue</b>	<b>498</b>	<b>528</b>	<b>-6%</b>
Mobile service revenue	494	523	-5%
- of which mobile data	96	102	-6%
Fixed-line service revenue	3	4	-14%
Sales of equipment, accessories and other revenue	1	1	-82%
<b>Operating expenses</b>	<b>208</b>	<b>212</b>	<b>-2%</b>
<b>Adjusted EBITDA</b>	<b>290</b>	<b>316</b>	<b>-8%</b>
<b>Adjusted EBITDA margin</b>	<b>58.3%</b>	<b>59.9%</b>	<b>(1.6p.p.)</b>

### RESULTS OF OPERATIONS IN UZS

In millions of UZS	Nine months ended September 30,		
	2016	2015	15-'16 % change functional currency
<b>Total operating revenue</b>	<b>1,449,506</b>	<b>1,331,070</b>	<b>9%</b>
Mobile service revenue	1,438,965	1,318,627	9%
- of which mobile data	278,963	257,820	8%
Fixed-line service revenue	10,072	10,131	-1%
Sales of equipment, accessories and other revenue	469	2,312	-80%
<b>Operating expenses</b>	<b>604,659</b>	<b>535,210</b>	<b>13%</b>
<b>Adjusted EBITDA</b>	<b>844,847</b>	<b>795,860</b>	<b>6%</b>
<b>Adjusted EBITDA margin</b>	<b>58.3%</b>	<b>59.8%</b>	<b>(1.5p.p.)</b>

## CERTAIN PERFORMANCE INDICATORS

	Nine months ended September 30,	
	2016	2015
<b>Mobile</b>		
Customers (million)	9.6	10.2
ARPU in USD	5.6	5.6
ARPU in UZS	16,319	14,078
MOU in minutes	558	550
Mobile data customers (million)	4.5	4.8

## NINE MONTHS ENDED SEPTEMBER 30, 2016 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2015

In the nine months ended September 30, 2016, our Uzbekistan total operating revenue decreased by 6% to US\$498 million compared to US\$528 million in the nine months ended September 30, 2015. In functional currency terms, our Uzbekistan total operating revenue increased by 9%.

Our Uzbekistan total operating revenue consists of revenue from providing mobile services, sales of equipment and accessories and other revenue as well as fixed-line services.

## MOBILE REVENUE

In the nine months ended September 30, 2016, our Uzbekistan segment revenue from mobile services decreased by 5% to US\$494 million compared to US\$523 million in the nine months ended September 30, 2015, due to the reentry of MTS to the market and the entry of a new operator UzMobile. In functional currency terms, our revenue from mobile services for the Uzbekistan segment increased by 9% as a result of Beeline Uzbekistan price plans denominated in U.S. dollars and the depreciation of the Uzbek som, together with increased interconnect revenue and mobile data revenue growth.

Our mobile data revenue in Uzbekistan decreased by 6% to US\$96 million in the nine months ended September 30, 2016, compared to US\$102 million in the nine months ended September 30, 2015. In functional currency terms, mobile data revenue increased 8%, driven by increased smartphone penetration and promotions, notwithstanding a 6% year-on-year decrease in mobile data customers.

During the nine months ended September 30, 2016, revenue from sales of equipment and accessories and other revenue comprised US\$1 million, compared to US\$1 million in the nine months ended September 30, 2015. In functional currency terms, our revenue from sales of equipment and accessories and other revenue decreased by 80%, due to the reentry of MTS to the market and the entry of a new operator UzMobile.

## FIXED-LINE REVENUE

In the nine months ended September 30, 2016, our Uzbekistan total operating revenue from fixed-line services decreased by 14% to US\$3 million compared to US\$4 million in the nine months ended September 30, 2015. In functional currency terms, our fixed-line revenue was broadly stable compared to the nine months ended September 30, 2015.

## ADJUSTED EBITDA

In the nine months ended September 30, 2016, our Uzbekistan Adjusted EBITDA decreased by 8% to US\$290 million compared to US\$316 million in the nine months ended September 30, 2015. In functional currency terms, in the nine months ended September 30, 2016, our Uzbekistan Adjusted EBITDA decreased by 8% compared to the nine months ended September 30, 2015 primarily driven by increased customer-based taxes and structural operating expenses. In functional currency terms, in the nine months ended September 30, 2016, our Uzbekistan Adjusted EBITDA margin was 58.3%, which was 1.6 percentage points lower than in the nine months ended September 30, 2015.

## CERTAIN PERFORMANCE INDICATORS

As of September 30, 2016, we had approximately 9.6 million mobile customers in our Uzbekistan segment, representing a decrease of 6% compared to approximately 10.2 million mobile customers as of September 30, 2015. The decrease in our customer base in Uzbekistan was primarily due to the reentry of MTS to the market and the entry of a new operator UzMobile.

As of September 30, 2016, we had approximately 4.5 million mobile data customers in Uzbekistan compared to approximately 4.8 million mobile data customers as of September 30, 2015, representing a decrease of 6% mainly due to the reentry of MTS to the market and the entry of UzMobile.

In the nine months ended September 30, 2016 and in the nine months ended September 30, 2015, our mobile ARPU in Uzbekistan was stable at US\$5.6. In functional currency terms, mobile ARPU in Uzbekistan increased by 16% to UZS 16,319 in the nine months ended September 30, 2016 compared to UZS 14,078 in the nine months ended September 30, 2015 mainly as a result of Beeline Uzbekistan price plans denominated in U.S. dollars while the Uzbek som depreciated and growth of data ARPU driven by a higher usage of data.

In the nine months ended September 30, 2016, our mobile MOU in Uzbekistan increased by 2% to 558 from 550 in the nine months ended September 30, 2015.

## HQ AND OTHERS

Our HQ and Others total operating revenue decreased by 32% to US\$424 million for the nine months ended September 30, 2016, from US\$628 million for the nine months ended September 30, 2015, primarily due to the depreciation of local currencies against the U.S. dollar. Our HQ and Others total operating revenue consists of revenue from providing mobile services, sales of equipment and accessories and other revenue as well as fixed line services and intercompany eliminations between all segments. Our HQ and Others Adjusted EBITDA increased by US\$643 million for the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015, primarily due to the US\$900 million provision in the Uzbekistan reportable segment included in operating expenses for the nine months ended September 30, 2015 in connection with the investigations by the SEC, DOJ and OM. As of September 30, 2016, we had approximately 15.7 million mobile customers in the HQ and Others segment, representing a decrease of 2% from approximately 16.1 million mobile customers as of September 30, 2015.

## ITALY

### DISCONTINUED OPERATION

On August 6, 2015, we entered into an agreement with Hutchison, which owns indirectly 100% of Italian mobile operator 3 Italia, to form an equal joint venture holding company that will own and operate our telecommunications businesses in Italy. Completion of the transaction is subject to the satisfaction or waiver of certain conditions precedent, including obtaining regulatory approvals, and is expected to occur by the end of 2016. WIND and 3 Italia will continue to operate separately pending completion. Pending completion, WIND is accounted for as a discontinued operation. Following completion of the transaction, VimpelCom will no longer consolidate the financial results of WIND, whose results will be calculated using the equity method. For more information, please see “—Key Developments and Trends—Italy Joint Venture” and Note 3 to our unaudited interim condensed consolidated financial statements included herein.

Although Italy is no longer a reportable segment subsequent to its classification as a discontinued operation in connection with the Italy Joint Venture, the following information is included for Italy because completion of the Italy Joint Venture has not occurred and Italy is a significant part of our business.

The Italy Joint Venture doesn't have any impact on VimpelCom's current liquidity, as liquidity available at WIND level is not available to the company due to covenants in debt agreements. The Italy Joint Venture results in a reduction of the Net Debt/EBITDA ratio of the company and thereby increasing the capacity to fund the company within Net Debt/EBITDA covenant ratios, if and when needed.

### RESULTS OF OPERATIONS IN US\$

In millions of US Dollars	Nine months ended September 30,		
	2016	2015	15-'16 % change US\$
<b>Total operating revenue</b>	3,702	3,623	2%
Service revenue	3,325	3,351	-1%
Sales of equipment, accessories and other revenue	377	272	39%
<b>Operating expenses</b>	2,267	2,242	1%
<b>Adjusted EBITDA</b>	1,435	1,381	4%
<b>Adjusted EBITDA margin</b>	38.8%	38.1%	0.6p.p.

## RESULTS OF OPERATIONS IN EUR

In millions of EUR	Nine months ended September 30,		
	2016	2015	15-'16 % change functional currency
<b>Total operating revenue</b>	3,316	3,250	2%
Service revenue	2,979	3,005	-1%
Sales of equipment, accessories and other revenue	337	245	38%
<b>Operating expenses</b>	2,031	2,011	1%
<b>Adjusted EBITDA</b>	1,285	1,239	4%
<b>Adjusted EBITDA margin</b>	38.7%	38.1%	0.6p.p.

### Certain Performance Indicators

## CERTAIN PERFORMANCE INDICATORS

	Nine months ended September 30,	
	2016	2015
<b>Mobile</b>		
Customers (million)	20.7	21.3
ARPU in USD	13.6	13.3
ARPU in EUR	12.2	12.0
MOU in minutes	387	396
Mobile data customers (million)	11.7	11.3
<b>Fixed line</b>		
Broadband customers (million)	2.3	2.2

## NINE MONTHS ENDED SEPTEMBER 30, 2016 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2015

Our total operating revenue in Italy increased by 2.2% to US\$3,702 million in the nine months ended September 30, 2016 compared to US\$3,623 million in the nine months ended September 30, 2015 (in local currency terms, increased by 2%), mainly due to the increase in the sale of mobile telephone handsets of high-range terminals and increased Interconnection traffic revenue mainly due to the increase in the incoming volume of mobile termination traffic, only partially offset by the general reduction of volume and unit tariffs of SMS and MMS.

In Italy total operating revenue from services was US\$3,325 million in the nine months ended September 30, 2016, representing a decrease of 1% compared to US\$3,351 million in the nine months ended September 30, 2015 (in local currency terms, decreased by 1%). The decrease was mainly due to the difficult macroeconomic situation and the contraction of the market, which was partially offset by WIND's ability to maintain a stable mobile customer base and revenue from the development of new offers dedicated to internet navigation on mobile phones.

## ADJUSTED EBITDA

Our Italy Adjusted EBITDA increased by 3.9% to US\$1,435 million in the nine months ended September 30, 2016 compared to US\$1,381 million in the nine months ended September 30, 2015 (in local currency terms, increased by 3.7%). In addition to the effects described on total operating revenues, the increase is the result of the solid performance in mobile coupled with strong cost control activities.

## CERTAIN PERFORMANCE INDICATORS

As of September 30, 2016, we had approximately 20.7 million mobile customers in Italy, representing a decrease of 3% from approximately 21.3 million mobile customers as of September 30, 2015. The customer base decrease was in line with the overall market contraction and mainly due to a more rational approach to promotions offered in the period by the main three operators.

In the nine months ended September 30, 2016, our mobile ARPU in Italy increased by 2% in US dollar terms as well as in functional currency terms.

In the nine months ended September 30, 2016, our mobile MOU in Italy decreased by 2% to 387 minutes from 396 minutes in the nine months ended September 30, 2015, primarily as a result of the increased diffusion in the market of bundles including free minutes for a fixed fee.

The fixed-line broadband customers as of September 30, 2016, were approximately 2.3 million in Italy, compared to approximately 2.2 million fixed-line broadband customers as of September 30, 2015. The increase was primarily due to the increased demand in Italy for broadband connections.

As of September 30, 2016, we had approximately 11.7 million mobile data customers, representing an increase of 3.5% from approximately 11.3 million mobile data customers as of September 30, 2015. The increase was mainly due to the increased demand for data in mobility coupled with a higher diffusion of smartphones in the market.

## LIQUIDITY AND CAPITAL RESOURCES

### WORKING CAPITAL

As of September 30, 2016, we had negative working capital of US\$854 million, compared to negative working capital of US\$156 million as of December 31, 2015. Working capital is defined as current assets less current liabilities. The change in our working capital as of September 30, 2016 compared to December 31, 2015 was primarily due to increased current financial liabilities mainly as a result of increased short-term borrowings from banks, increased non-financial liabilities mainly due to the Pakistan Merger, decreased current financial assets mainly due to maturing term deposits in banks partially offset by the decreased provision, increased trade and other receivables and current non-financial assets mainly due to the Warid consolidation.

Our working capital is monitored on a regular basis by management. Our management expects to repay our debt as it becomes due from our operating cash flows or through additional borrowings. Although we have a negative working capital, our management believes that our cash balances and available credit facilities are sufficient to meet our present requirements.

## CONSOLIDATED CASH FLOW SUMMARY

The following table shows our cash flows for the nine month periods ended September 30, 2016 and 2015 (in millions of U.S. dollars):

	Nine months ended September 30,	
	2016	2015
<b>Consolidated Cash Flow</b>		
Net cash flows from operating activities .....	1,430	1,126
from continuing operations .....	808	619
from discontinued operations .....	622	507
Net cash / (used in) investing activities .....	(1,670)	(1,685)
from continuing operations .....	(1,091)	(1,821)
from discontinued operations .....	(579)	136
Net cash from / (used in) financing activities .....	349	(1,339)
from continuing operations .....	369	(634)
from discontinued operations .....	(20)	(705)

During the nine months ended September 30, 2016 and 2015, we generated positive cash flow from our operating activities and negative cash flow from investing activities. Cash flow used in financing activities was positive during the nine months ended September 30, 2016 and negative during 2015. The positive cash flow from financing activities during the nine months ended September 30, 2016 was mostly due to proceeds from new borrowings, partially offset by the repayment of existing borrowings. The negative cash flow from financing activities during the same period in 2015 was mostly due to repayment of existing borrowings, partially offset by cash flows from new loans and bonds issued during 2015 and proceeds received from the completion of the transaction in Algeria.

## OPERATING ACTIVITIES

During the nine months ended September 30, 2016, net cash flows from operating activities increased to US\$1,430 million from US\$1,126 million of net cash flows from operating activities during the nine months ended September 30, 2015. The increase in net cash flows from operating activities was primarily due to increased adjusted EBITDA, lower income tax and interest payments and increased cash flows from discontinued operations partly offset by changes in the provision balances discussed below.

The cash flow from our operating activities in the nine months ended September 30, 2016 was impacted primarily by the payment of US\$795 million of fines and disgorgements in relation to agreements with the SEC, DOJ and OM, related legal costs of US\$10 million and US\$44 million cash outflow mostly related to the performance transformation initiatives. The cash flow from our operating activities in the nine months ended September 30, 2015 was impacted by the completion of the Algerian transaction resulting in payments to the bank of Algeria of US\$1.1 billion, to Cevital of US\$50 million, and withholding tax of US\$202 million related to the pre-closing dividend.

## INVESTING ACTIVITIES

Our investing activities included payments related to the purchase of equipment, frequency permissions and licenses, capitalized customer acquisition costs, software and other assets as a part of the ongoing development of our mobile networks and fixed-line business.

During the nine months ended September 30, 2016, our total payments for purchases of property and equipment, intangible assets, software and other assets were approximately US\$1,103 million compared to US\$1,593 million during the nine months ended September 30, 2015. The decrease was primarily due to decreased capital expenditures in Russia, Ukraine and Pakistan. In addition, we received US\$59 million from bank deposit accounts, paid US\$68 million for purchased

financial assets and recorded US\$579 million of cash outflows from discontinued operations during the nine months ended September 30, 2016.

The cash flow from our investing activities in the nine months ended September 30, 2015 was impacted primarily by cash capital expenditures driven network investments, increased bank deposit accounts and cash receipts from investments in financial assets. During nine months ended September 30, 2015 the cash flow from investing activities in the discontinued operations was positive due to net proceeds from the sale of towers in Italy.

## ACQUISITIONS AND DISPOSITIONS

For information regarding our acquisitions and dispositions, see Note 7 and Note 8 to our unaudited interim condensed consolidated financial statements included herein.

## FINANCING ACTIVITIES

During the nine months ended September 30, 2016, we repaid approximately US\$1,393 million of indebtedness and raised approximately US\$1,867 million, which amounts are excluding the financing activities in relation to our operations in Italy, following the classification of WIND as a discontinued operation in connection with the Italy Joint Venture. As of September 30, 2016, the principal amounts of our external indebtedness for bank loans, bonds, equipment financing and loans from others amounted to approximately US\$10.8 billion, compared to US\$9.5 billion as of December 31, 2015. The increase of the principal amounts of our external indebtedness is mainly the result of the issuance of US\$1.2 billion of bonds by GTH Finance B.V.

## INDEBTEDNESS

Information about our indebtedness is presented below. Many of the agreements relating to this indebtedness contain various covenants, including financial covenants relating to our financial performance or financial condition, as well as negative pledges, compliance with laws requirements and restrictions on mergers, acquisitions and certain asset disposals, as subject to agreed exceptions. In addition, certain of these agreements subject our subsidiaries to restrictions on their ability to pay dividends, make loans or repay debts to us. Our financing agreements have various customary events of default which can be triggered by events including non-payment, breach of applicable covenants, loss of certain mobile licenses, non-payment cross-default, cross-acceleration, certain judgment defaults, certain material adverse events and certain insolvency events. Some of our financing agreements also contain "change of control" provisions that may allow the lenders to cancel the facility or to require us to make a prepayment if a person or group of persons (with limited exclusions) acquire beneficial or legal ownership of or control over more than 50.0% of VimpelCom's share capital.

For additional information on our outstanding indebtedness, please refer to Note 9 to our unaudited interim condensed consolidated financial statements included herein. For a description of some of the risks associated with certain of our indebtedness, please refer to the sections of our 2015 Annual Report entitled "Item 3—Key Information—D. Risk Factors—Risks Related to Our Business—Substantial amounts of indebtedness and debt service obligations could materially decrease our cash flow, adversely affect our business and financial condition and prevent us from raising additional capital," "—We may not be able to raise additional capital," and "—A disposition by one or both of our strategic shareholders of their respective stakes in VimpelCom or a change in control of VimpelCom could harm our business."

The following table provides a summary of our material outstanding indebtedness as of September 30, 2016, excluding our indebtedness in relation to our operations in Italy, following the classification of WIND as a discontinued operation in connection with the Italy Joint Venture.



<b>Borrower</b>	<b>Type of debt/original lender</b>	<b>Interest rate</b>	<b>Outstanding debt (in millions)</b>	<b>Maturity date</b>	<b>Guarantor</b>	<b>Security</b>
VimpelCom Holdings.....	Notes	6.2546%	US\$349	March 1, 2017	PJSC VimpelCom	None
VimpelCom Holdings.....	Notes	7.5043%	US\$1,280	March 1, 2022	PJSC VimpelCom	None
VimpelCom Holdings.....	Notes	9.00%	(RUB 12,000)	February 13, 2018	PJSC VimpelCom	None
VimpelCom Holdings.....	Notes	5.20%	US\$571	February 13, 2019	PJSC VimpelCom	None
VimpelCom Holdings.....	Notes	5.95%	US\$983	February 13, 2023	PJSC VimpelCom	None
GTH Finance .....	Notes	6.25%	US\$500	April 26, 2020	VimpelCom Holdings	None
GTH Finance .....	Notes	7.25%	US\$700	April 26, 2023	VimpelCom Holdings	None
VimpelCom Amsterdam.....	Loan from China Development Bank Corp.	6 month LIBOR plus 3.30%	US\$374	December 21, 2020	PJSC VimpelCom	None
VimpelCom Amsterdam.....	Loan from HSBC Bank plc	1.72%	US\$191	July 31, 2022	EKN, PJSC VimpelCom	None
VimpelCom Amsterdam.....	Loan from AO "Alfa-Bank"	1 month LIBOR plus 3.15%	US\$500	April 17, 2017	VimpelCom Holdings	None
VimpelCom Amsterdam.....	Loan from AO "Alfa-Bank"	1 month LIBOR plus 3.15%	US\$500	May 3, 2017	VimpelCom Holdings	None
VimpelCom Amsterdam.....	Loan from ING Bank N.V.	6 month LIBOR plus 1.08%	US\$84	October 16, 2023	EKN, VimpelCom Holdings	None
PJSC VimpelCom.....	Loan from VIP Finance Ireland Limited (funded by the issuance of loan participation notes by VIP Finance Ireland)	9.125%	US\$499	April 30, 2018	None	None
PJSC VimpelCom.....	Loan from VIP Finance Ireland (funded by the issuance of loan participation notes by VIP Finance Ireland)	7.748%	US\$651	February 2, 2021	None	None
PJSC VimpelCom.....	RUB denominated bonds	10.00%	US\$238 (RUB 15,052)	March 8, 2022 <sup>(1)</sup>	None	None
PJSC VimpelCom.....	RUB denominated bonds	11.90%	US\$396 (RUB 25,000)	October 3, 2025 <sup>(2)</sup>	None	None
PJSC VimpelCom.....	Loan from Sberbank	12.75% <sup>(3)</sup>	US\$556 (RUB 35,143)	April 11, 2018	None	None
PJSC VimpelCom.....	Loan from Sberbank	12.75% <sup>(4)</sup>	US\$132 (RUB 8,333)	May 29, 2017	None	None
PJSC VimpelCom.....	Loan from Sberbank	11.55%	US\$475 (RUB 30,000)	June 29, 2018	None	None
PJSC VimpelCom.....	Loan from HSBC Bank plc, Nordea Bank AB (publ)	3 month MosPRIME plus 1.00%	US\$40 (RUB 2,506)	April 30, 2019	EKN	None
PMCL.....	Syndicated loan via MCB Bank Limited	6 month KIBOR plus 1.25%	US\$57 (PKR6,000)	May 16, 2019	None	Certain assets of PMCL <sup>(5)</sup>
PMCL.....	Loan from Habib Bank Limited	6 month KIBOR plus 1.15%	US\$43.0 (PKR4,500)	May 16, 2019	None	Certain assets of PMCL <sup>(5)</sup>
PMCL.....	Loan from United Bank Limited	6 month KIBOR plus 1.10%	US\$38 (PKR4,000)	May 16, 2021	None	Certain assets of PMCL <sup>(5)</sup>
PMCL.....	Sukuk Certificates	3 month KIBOR plus 0.88%	US\$66 (PKR6,900)	December 22, 2019	None	Certain assets of PMCL <sup>(5)</sup>
PMCL.....	Loan from MCB Bank Limited	6 month KIBOR plus 0.80%	US\$48 (PKR5,000)	December 23, 2020	None	Certain assets of PMCL <sup>(5)</sup>
Warid Telecom Pakistan .....	Loan from ING Bank N.V.	6 month LIBOR plus 1.90%	US\$250	December 31, 2020	EKN, PMCL	Certain assets of PMCL <sup>(5)</sup>
Warid Telecom Pakistan .....	Syndicated mark-up agreement via Habib Bank Limited	6.00%	US\$62 (PKR 6,465)	December 31, 2023	None	Certain assets of PMCL <sup>(5)</sup>
Warid Telecom Pakistan .....	Syndicated mark-up agreement via Habib Bank Limited	6.00%	US\$41 (PKR 4,284)	December 31, 2023	None	Certain assets of PMCL <sup>(5)</sup>
Banglalink .....	Senior Notes	8.625%	US\$300	May 6, 2019	None	None
OTA .....	Syndicated Loan Facility	Bank of Algeria Re-Discount Rate plus 2.00%	US\$456 (DZD50,000)	September 30, 2019	None	Dividend assignment
Other loans, equipment financing and capital lease obligations.....	—	—	US\$205	—	—	—

(1) These bonds are subject to an investor put option at March 17, 2017.

(2) These bonds are subject to an investor put option at October 13, 2017.

(3) The fixed interest rate applicable to these loans ranges from 9.0% to 14.0% depending on certain conditions set out in the agreements.

(4) The fixed interest rate applicable to these loans ranges from 10.75% to 14.0% depending on certain conditions set out in the agreements.

(5) Charges over moveable fixed assets, receivables, cash balances, investments, cash collections and book debts.

## Discontinued operations

The following table provides a summary of our material outstanding indebtedness as of September 30, 2016 in relation to our operations in Italy, following the classification of WIND as a discontinued operation in connection with the Italy Joint Venture. WIND Group indebtedness is paid from cash flow generated by WIND businesses, and VimpelCom Ltd. and other members of the VimpelCom Group have no obligations to make any payments on any WIND Group indebtedness:

<u>Borrower</u>	<u>Type of debt/original lender</u>	<u>Interest rate</u>	<u>Outstanding debt (in millions)</u>	<u>Maturity date</u>	<u>Guarantor</u>	<u>Security</u>
WIND Telecomunicazioni S.p.A. ....	Senior facilities Deutsche Bank A.G., Credit Suisse A.G., Banca IMI S.p.A, BNP Paribas, the Royal Bank of Scotland, Citigroup, Crédit Agricole Corporate and Investment Bank, Goldman Sachs International, J.P. Morgan plc, Morgan Stanley Bank International Limited, Natixis, S.A. and UniCredit S.p.A., with Banca Nazionale del Lavoro S.p.A., Gruppo BNP Paribas, Crédit Agricole Corporate and Investment Bank, Milan Branch and The Royal Bank of Scotland plc, Milan Branch, as Original Lenders	EURIBOR + 4.25%	US\$786 (EUR700)	November 26, 2019	<b>All tranches:</b> WIND	<b>All tranches:</b> Shares in WIND
WIND Telecomunicazioni S.p.A. ....	Terna Debt	10.05%	US\$144 (EUR129)	December 31, 2035	None	None
WIND Acquisition Finance S.A. ....	Senior Secured Notes	3 month EURIBOR plus 5.25%	US\$169 (EUR150)	April 30, 2019	WIND	Shares in WIND and Wind Acquisition Finance S.A.
WIND Acquisition Finance S.A. ....	Senior Secured Notes	6.50%	US\$550	April 30, 2020	WIND	Shares in WIND and Wind Acquisition Finance S.A.
WIND Acquisition Finance S.A. ....	Senior Notes	7.00%	US\$1,966 (EUR1,750)	April 23, 2021	WIND Italy	Shares in WIND Italy (2nd priority)
WIND Acquisition Finance S.A. ....	Senior Notes	7.375%	US\$2,800	April 23, 2021	WIND Italy	Shares in WIND Italy (2nd priority)
WIND Acquisition Finance S.A. ....	Senior Secured Notes	4.00%	US\$2,781 (EUR2,475.0)	July 15, 2020	WIND Italy	Shares in WIND Italy and Wind Acquisition Finance S.A.
WIND Acquisition Finance S.A. ....	Senior Secured Notes	4.75%	US\$1,900	July 15, 2020	WIND Italy	Shares in WIND Italy and Wind Acquisition Finance S.A.
WIND Acquisition Finance S.A. ....	Senior Secured Notes	3 month EURIBOR plus 4.00%	US\$646 (EUR575)	July 15, 2020	WIND Italy	Shares in WIND Italy and Wind Acquisition Finance S.A.
WIND Acquisition Finance S.A. ....	Senior Secured Notes	3 month EURIBOR plus 4.125%	US\$449 (EUR400)	July 15, 2020	WIND Italy	Shares in WIND Italy and Wind Acquisition Finance S.A.

We may from time to time seek to purchase our outstanding debt through cash purchases and/or exchanges for new debt securities in open market purchases, privately negotiated transactions or otherwise. Such repurchases or exchanges, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved may be material.

## CASH AND DEPOSITS

As of September 30, 2016, the cash and deposit balances of VimpelCom group were equal to US\$4,018 million.

US\$2,055 million (51% of total group cash and deposits) were denominated in US\$ and approximately 75% of the US\$ denominated cash is held in Group headquarter entities.

As of September 30, 2016, the cash and deposits balances in Uzbekistan of US\$811 million and Ukraine of US\$4 million were restricted from repatriation due to local government or central bank regulations. As part of the closing of the transaction and settlement with the Algerian Government on January 30, 2015, the foreign exchange and import restrictions put in place by the Bank of Algeria against OTA on April 15, 2010 prohibiting the repatriation of cash balances in Algeria were lifted. Algerian foreign exchange regulations continue, however, to require strict regulatory approval before a company can engage in certain foreign exchange transactions. Bangladesh has similar requirements. For more information about the currency restrictions in our countries of operation, see “Item 3—Key Information—D. Risk Factors—Risks Related to Our Business—We are exposed to foreign currency exchange loss and currency fluctuation and convertibility risks,” “—Risks Related to Our Business—As a holding company, VimpelCom depends on the performance of its subsidiaries” and “—Risks Related to Our Markets—The banking systems in many countries in which we operate remain underdeveloped, there are a limited number of creditworthy banks in these countries with which we can conduct business and currency control requirements restrict activities in certain markets in which we have operations” in our 2015 Annual Report.

## EARNINGS SUBJECT TO INDEFINITE INVESTMENT

During the nine months ended September 30, 2016, we recorded a deferred tax liability of US\$21 million relating to the tax effect of our undistributed profits that will be distributed in the foreseeable future, primarily in relation to our Russian operations. The undistributed earnings of our foreign subsidiaries (outside the Netherlands) which are indefinitely invested and that will not be distributed in the foreseeable future, amounted to approximately US\$9,984 million as of September 30, 2016.

## FUTURE LIQUIDITY AND CAPITAL REQUIREMENTS

Telecommunications service providers require significant amounts of capital to construct networks and attract customers. In the foreseeable future, our further expansion will require significant investment activity, including the purchase of equipment and possibly the acquisition of other companies.

Our capital expenditures include purchases of new licenses, equipment, new construction, upgrades, software, other long lived assets and related reasonable costs incurred prior to intended use of the noncurrent assets, accounted at the earliest event of advance payment or delivery. Long-lived assets acquired in business combinations are not included in capital expenditures.

During the nine months ended September 30, 2016, our capital expenditures were approximately US\$971 million compared to approximately US\$1,326 million during the nine months ended September 30, 2015, in each case, excluding capital expenditures in Italy. The decrease in capital expenditures was primarily due to local currency depreciation against the U.S. dollar and performance transformation program.

We expect that our capital expenditures in 2016 will mainly consist of the maintenance of our existing networks as well as the increase of capacity due to data traffic growth and 3G and 4G/LTE deployment, in particular in relation to the new 4G/LTE license in Algeria.

Our management anticipates that the funds necessary to meet our current capital requirements and those to be incurred in the foreseeable future (including with respect to any possible acquisitions) will come from:

- cash we currently hold;
- operating cash flows;
- export credit agency guaranteed financing;

- borrowings under bank financings, including credit lines currently available to us;
- syndicated loan facilities; and
- debt financings from international and local capital markets.

As of September 30, 2016, we had an undrawn amount of US\$2,539 million under existing credit facilities (excluding credit facilities in Italy).

Our management expects positive cash flows from operations will continue to provide us with internal sources of funds. The availability of external financing is difficult to predict because it depends on many factors, including the success of our operations, contractual restrictions, availability of guarantees from export credit agencies, the financial position of international and local banks, the willingness of international banks to lend to our companies and the liquidity of international and local capital markets. The actual amount of debt financing that we will need to raise will be influenced by our financing needs, the actual pace of traffic growth over the period, network construction, our acquisition plans and our ability to continue revenue growth and stabilize ARPU. For related risks, please see the section of our 2015 Annual Report entitled “Item 3—Key Information—D. Risk Factors—Risks Related to Our Business—Substantial amounts of indebtedness and debt service obligations could materially decrease our cash flow, adversely affect our business and financial condition and prevent us from raising additional capital,” and “—We may not be able to raise additional capital.”

Our future cash needs are subject to significant uncertainties. For instance, we are exposed to the impact of future exchange rates on our USD denominated debt obligations and future requirements for USD denominated capital expenditures, which are generally funded by local currency cash flows of our subsidiaries. Remittances from our subsidiaries may also be restricted by local regulations or subject to material taxes when remitted. In addition, we have recently had material cash outflows with respect to the Uzbekistan settlement, and we expect to have material cash outflows in the short-term for our performance transformation project. Despite these uncertainties, we believe that our cash flows from operations and other sources of funds described above will be sufficient to meet our short-term and foreseeable long term cash requirements.

## CONTRACTUAL OBLIGATIONS—CONTINUING OPERATIONS

As of December 31, 2015, we had the following contractual obligations in relation to our continuing operations, including long-term debt arrangements, equipment financing, capital leases and commitments for future payments under non-cancellable lease arrangements and purchase obligations. We expect to meet our payment requirements under these obligations with cash flows from our operations and other financing arrangements.

	Payments due by period (in millions of U.S. dollars)				
	Total	Less than 1 year	1 - 3 years	3 - 5 years	More than 5 years
<b>Contractual Obligations</b> <sup>(1)</sup>					
Bank loans and bonds <sup>(2)</sup> .....	10,986	1,970	4,242	1,520	3,254
Equipment financing <sup>(2)</sup> .....	840	206	321	248	65
Loans from others <sup>(2)</sup> .....	—	—	—	—	—
Non-cancellable lease obligations.....	279	60	101	52	66
Purchase obligations <sup>(3)</sup> .....	208	182	26	—	—
Other long-term liabilities.....	—	—	—	—	—
<b>Total</b> .....	<b>12,313</b>	<b>2,418</b>	<b>4,630</b>	<b>1,820</b>	<b>3,385</b>

(1) Debt payments could be accelerated upon violation of debt covenants.

(2) Obligations for bank loans and bonds, equipment financing and loans from others represent anticipated future cash flows, including interest. For further information on interest rates on our long-term debt, see “—Financing Activities” above.

(3) Purchase obligations primarily include our material contractual legal obligations for the future purchase of equipment and intangible assets. On October 4, 2013, PJSC VimpelCom and Apple signed an agreement to purchase iPhones (the “Agreement”). Under the Agreement, a specified number of iPhones handsets are to be ordered by PJSC VimpelCom each quarter between October 4, 2013 and June 30, 2016 according to a schedule (the “Schedule”). If VimpelCom does not comply with the Schedule and certain other terms of the Agreement, then according to the Agreement, VimpelCom could become liable for the shortfall in orders of iPhone handsets. Our purchase obligations do not include our obligation to purchase iPhones under our agreement with Apple as we are unable to estimate the amount of such obligation.

## CONTRACTUAL OBLIGATIONS—DISCONTINUED OPERATIONS

As of December 31, 2015, we had the following contractual obligations in relation to our discontinued operations of WIND, including long-term debt arrangements, equipment financing, capital leases and commitments for future payments under non-cancellable lease arrangements and purchase obligations. We expect to meet our payment requirements under these obligations with cash flows from our operations and other financing arrangements.

	Payments due by period (in millions of U.S. dollars)				
	Total	Less than 1 year	1 - 3 years	3 - 5 years	More than 5 years
<b>Contractual Obligations<sup>(1)</sup></b>					
Bank loans and bonds <sup>(2)</sup> .....	15,205	657	1,314	8,364	4,870
Equipment financing <sup>(2)</sup> .....	—	—	—	—	—
Loans from others <sup>(2)</sup> .....	361	34	30	31	265
Non-cancellable lease obligations.....	304	116	84	52	52
Purchase obligations.....	1,056	1,056	—	—	—
Other long-term liabilities.....	—	—	—	—	—
<b>Total</b> .....	<b>16,926</b>	<b>1,864</b>	<b>1,428</b>	<b>8,447</b>	<b>5,187</b>

(1) Debt payments could be accelerated upon violation of debt covenants.

(2) Obligations for bank loans and bonds, equipment financing and loans from others represent anticipated future cash flows, including interest. For further information on interest rates on our long-term debt, see “—Financing Activities” above.

## OFF-BALANCE SHEET ARRANGEMENTS

We did not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenue or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

## RELATED PARTY TRANSACTIONS

We have entered into transactions with related parties and affiliates. Please see Note 13 to our unaudited interim condensed consolidated financial statements included herein.

## CERTAIN FACTORS AFFECTING OUR FINANCIAL POSITION AND RESULTS OF OPERATIONS

Our financial position and results of operations as of and for the nine months ended September 30, 2016 and 2015 as reflected in our unaudited interim condensed consolidated financial statements nine months ended September have been influenced by the following additional factors:

### INFLATION

Russia has experienced periods of high levels of inflation since the early 1990s. Please also see “Item 3—Key Information—D. Risk Factors—Risks Related to Our Markets—The international economic environment could cause our business to decline” in our 2015 Annual Report. Inflation affects the purchasing power of our mass market customers, as well as corporate clients. For the nine months ended September 30, 2016 and as of December 31, 2015, Russia’s inflation rates were 6.4% and 12.9% respectively, as provided by the Russian Federal State Statistics Service. For the nine months ended September 30, 2016 (except otherwise stated) and as of December 31, 2015 inflation rates in Algeria were 5.4% and 4.4% respectively, as provided by the Central Bank of Algeria; in Pakistan were 3.9% and 3.2% respectively, as provided by the Pakistan Bureau of Statistics; in Bangladesh were 5.5% and 6.1% respectively, as provided by the Central Bank of Bangladesh; in Ukraine were 7.9% and 43.3% respectively, as provided by the State Statistics Committee of Ukraine; in

Kazakhstan were 16.6% and 13.6% respectively, as provided by the Agency of Statistics of the Republic of Kazakhstan; in Uzbekistan were N/A and 9.1 respectively, as provided by the International Monetary Fund; in Kyrgyzstan were 0.5% (August 31, 2016) and 3.4% respectively, as provided by the International Monetary Fund; in Armenia were (1.9)% and (0.1)% respectively as provided by the National Statistical Service of the Republic of Armenia; in Tajikistan were N/A and 5.1% respectively, as provided by the International Monetary Fund; in Georgia were 0.1% and 4.9% respectively, as provided by the Ministry of Economic Development of the Republic of Georgia; in Laos were 1.9% (August 31, 2016) and 0.9% respectively, as provided by Bank of the Lao P.D.R., and in Italy were 0.1% and 0.0% respectively, as provided by the Italian National Institute for Statistics.

## FOREIGN CURRENCY TRANSLATION

Our audited consolidated financial statements are presented in U.S. dollars. Amounts included in these financial statements were presented in accordance with IAS21, The Effects of Changes in Foreign Exchange Rates, using the current rate method of currency translation with the U.S. dollar as the reporting currency. The current rate method assumes that assets and liabilities measured in the functional currency are translated into U.S. dollars at exchange rates prevailing on the balance sheet date; whereas revenue, expenses, gains and losses are translated into U.S. dollars at historical exchange rates prevailing on the transaction dates. We translate income statement amounts using the average exchange rates for the period. Translation adjustments resulting from the process of translating financial statements into U.S. dollars are reported in accumulated other comprehensive income, a separate component of equity.

Conversion of foreign currencies that are not convertible outside the applicable country to U.S. dollars or other foreign currency should not be construed as a representation that such currency amounts have been, could be, or will be in the future, convertible into U.S. dollars or other foreign currency at the exchange rate shown, or at any other exchange rates.

### Russia

The national currency of Russia is the Russian ruble. We have determined that the functional currency for Russia is the Russian ruble. As of September 30, 2016, the Russian ruble to U.S. dollar exchange rate was 63.16 Russian rubles per U.S. dollar, as provided by the official Central Bank of Russia. During the first nine months of 2016, the average Russian ruble to U.S. dollar exchange rate was 15.3% higher than the average Russian ruble to U.S. dollar exchange rate during the first nine months of 2015.

### Algeria

The national currency of Algeria is the Algerian dinar. We have determined that the functional currency for Algeria is the Algerian dinar. As of September 30, 2016, the Algerian dinar to U.S. dollar exchange rate was 109.62 Algerian dinar per U.S. dollar, as provided by Bloomberg Finance L.P. During the first nine months of 2016, the average Algerian dinar to U.S. dollar exchange rate was 11.1% higher than the average Algerian dinar to U.S. dollar exchange rate during the first nine months of 2015

### Pakistan

The national currency of Pakistan is the Pakistani rupee. We have determined that the functional currency for Pakistan is the Pakistani rupee. As of September 30, 2016, the Pakistani rupee to U.S. dollar exchange rate was 104.46 Pakistani rupee per U.S. dollar, as provided by Bloomberg Finance L.P. During the first nine months of 2016, the average Pakistani rupee to U.S. dollar exchange rate was 2.6% higher than the average Pakistani rupee to U.S. dollar exchange rate during the first nine months of 2015.

### Bangladesh

The national currency of Bangladesh is the Bangladeshi taka. We have determined that the functional currency for Bangladesh is the Bangladeshi taka. As of September 30, 2016, the Bangladeshi taka to U.S. dollar exchange rate was 78.38 Bangladeshi taka per U.S. dollar, as provided by Bloomberg Finance L.P. During the first nine months of 2016, the average Bangladeshi taka to U.S. dollar exchange rate was 0.7% higher than the average Bangladeshi taka to U.S. dollar exchange rate during the first nine months of 2015.

### Ukraine

The national currency of Ukraine is the Ukrainian hryvnia. We have determined that the functional currency of our subsidiary in Ukraine is the Ukrainian hryvnia, as it reflects the economic substance of the underlying events and

circumstances of the company. The Ukrainian hryvnia is not a convertible currency outside Ukraine. As of September 30, 2016, the hryvnia to U.S. dollar exchange rate was 25.91 Ukrainian hryvnia per U.S. dollar, as provided by the official National Bank of Ukraine (NBU). During the first nine months of 2016, the average Ukrainian hryvnia to U.S. dollar exchange rate was 18.4% higher than the average Ukrainian hryvnia to U.S. dollar exchange rate during the first nine months of 2015.

#### **Uzbekistan**

The national currency of Uzbekistan is the Uzbek som. Historically, the functional currency of our operations in Uzbekistan has been the U.S. dollar as opposed to the Uzbek som. During 2014, we concluded that the Uzbek som should be the functional currency for Uzbekistan as it more clearly reflects the economic substance of the underlying events and circumstances of the company. The change did not have a material impact on our operations. The Uzbek som is not a convertible currency outside Uzbekistan. As of September 30, 2016, the official Central Bank of the Republic of Uzbekistan provided that the Uzbek som to U.S. dollar exchange rate was 3,010.20 Uzbek som per U.S. dollar. During the first nine months of 2016, the average Uzbek som to U.S. dollar exchange rate was 15.5% higher than the average Uzbek som to U.S. dollar exchange rate during the first nine months of 2015.

## **OTHER COUNTRIES**

#### **Kazakhstan**

The national currency of the Republic of Kazakhstan is the Kazakh tenge. We have determined that the functional currency of our subsidiary in Kazakhstan is the Kazakh tenge, as it reflects the economic substance of the underlying events and circumstances of the company. The Kazakh tenge is not a convertible currency outside Kazakhstan. As of September 30, 2016, the official National Bank of Kazakhstan provided that the Kazakh tenge to U.S. dollar exchange rate was 334.93 Kazakh tenge per U.S. dollar. During the first nine months of 2016, the average Kazakh tenge to U.S. dollar exchange rate was 75.6% higher than the average Kazakh tenge to U.S. dollar exchange rate during the first nine months of 2015.

#### **Kyrgyzstan**

The national currency of Kyrgyzstan is the Kyrgyz som. We have determined that the functional currency of our subsidiary in Kyrgyzstan is the Kyrgyz som, as it reflects the economic substance of the underlying events and circumstances of the company. The Kyrgyz som is not a convertible currency outside Kyrgyzstan. As of September 30, 2016, the official National Bank of the Kyrgyz Republic provided that the Kyrgyz som-U.S. dollar exchange rate was 67.93 Kyrgyz som per U.S. dollar. During the first nine months of 2016, the average Kyrgyz som to U.S. dollar exchange rate was 13.6% higher than the average Kyrgyz som to U.S. dollar exchange rate during the first nine months of 2015.

#### **Armenia**

The national currency of Armenia is the Armenian dram. We have determined that the functional currency of our subsidiary in Armenia is the Armenian dram, as it reflects the economic substance of the underlying events and circumstances of the company. The Armenian dram is not a convertible currency outside Armenia. As of September 30, 2016, the official Central Bank of Armenia provided that the Armenian dram to U.S. dollar exchange rate was 474.46 Armenian drams per U.S. dollar. During the first nine months of 2016, the average Armenian dram to U.S. dollar exchange rate was 0.7% higher than the average Armenian dram to U.S. dollar exchange rate during the first nine months of 2015.

#### **Tajikistan**

The national currency of Tajikistan is the Tajik somoni. The Tajik somoni is not a convertible currency outside Tajikistan. We have determined that the functional currency of our subsidiary in Tajikistan is the U.S. dollar, as it reflects the economic substance of the underlying events and circumstances of the company because the company generates most of its revenue from international traffic termination which is priced and paid in the U.S. dollars. In addition, a substantial part of capital expenditures is purchased from international suppliers and priced and paid in the U.S. dollars.

#### **Georgia**

The national currency of Georgia is the Georgian lari. We have determined that the functional currency of our subsidiary in Georgia is the Georgian lari, as it reflects the economic substance of the underlying events and circumstances of the company. The Georgian lari is not a convertible currency outside Georgia. As of September 30, 2016, the official National Bank of Georgia provided that the Georgian lari to U.S. dollar exchange rate was 2.33 Georgian lari per U.S. dollar. During

the first nine months of 2016, the average Georgian lari to U.S. dollar exchange rate was 4.3% higher than the average Georgian lari to U.S. dollar exchange rate during the first nine months of 2015.

#### **Laos**

The national currency of Laos is the Lao kip. We have determined that the functional currency of our subsidiary in Laos is the Lao kip, as it reflects the economic substance of the underlying events and circumstances of the company. The Lao kip is not a convertible currency outside Laos. As of September 30, 2016, the Lao kip to U.S. dollar exchange rate was 8,108.00 Lao kip per U.S. dollar, as provided by Bloomberg Finance L.P. During the first nine months of 2016, the average Lao kip to U.S. dollar exchange rate was 0.1% lower than the average Lao kip to U.S. dollar exchange rate during the first nine months of 2015.

#### **Italy**

We have determined that the functional currency of WIND is the Euro. As of September 30, 2016, the Euro-U.S. dollar exchange rates was 0.89 Euro per U.S. dollar, as provided by Bloomberg Finance L.P. During the first nine months of 2016, the average Euro to U.S. dollar exchange rate was 0.2% lower than the average Euro to U.S. dollar exchange rate during the first nine months of 2015.

We have implemented a number of risk management activities to minimize currency risk and exposure in certain of the countries in which we operate, as further described under “—Quantitative and Qualitative Disclosures About Market Risk.”

## **QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risk from adverse movements in foreign currency exchange rates and changes in interest rates on our obligations.

As of September 30, 2016 and December 31, 2015, the largest currency exposure risks for the group as a whole were in relation to the Russian ruble, the Euro, the Algerian dinar, the Pakistani rupee, the Bangladeshi taka, the Ukrainian hryvnia, the Kazakh tenge and the Uzbek som, because the majority of our cash flows from operating activities in Russia, Italy, Algeria, Pakistan, Bangladesh, Ukraine, Kazakhstan and Uzbekistan are denominated in these functional currencies, respectively, while our debt, if not incurred in or hedged to the aforementioned currencies, is primarily denominated in U.S. dollars.

We hold approximately 58% of our readily available cash at the Group level in order to hedge against the risk of functional currency devaluation. We also hold part of our debt in Russian rubles and Euros to manage part of this risk. Nonetheless, if the U.S. dollar value of the Russian ruble, Euro, Algerian dinar, Pakistani rupee, Bangladeshi taka, Ukrainian hryvnia, Kazakh tenge or Uzbek som were to dramatically decline, it could negatively impact our ability to repay or refinance our U.S. dollar denominated indebtedness. Fluctuations in the value of the Russian ruble, Euro, Algerian dinar, Pakistani rupee, Bangladeshi taka, Ukrainian hryvnia, Kazakh tenge or Uzbek som against the U.S. dollar could adversely affect VimpelCom’s financial condition and results of operations due to potential revaluation of U.S. dollar denominated indebtedness affecting net income through foreign exchange gain/loss.

Our treasury function has developed risk management policies that establish guidelines for limiting foreign currency exchange rate risk. For more information on risks associated with currency exchange rates, see the section of our 2015 Annual Report entitled “Item 3—Key Information—D. Risk Factors—Risks Related to Our Business—We are exposed to foreign currency exchange loss and currency fluctuation and convertibility risks.”



The following table summarizes information, as of September 30, 2016, about the maturity of our financial instruments that are sensitive to foreign currency exchange rates, primarily represented by foreign currency denominated debt obligations:

	Aggregate nominal amount of total debt denominated in foreign currency outstanding as of September 30, 2016					Fair Value as of September 30, 2016
	2016	2017	2018	2019	2020	
<b>Total debt:</b>						
Fixed Rate (US\$) .....	1,463	1,450	951	651	651	1,610
Average interest rate .....	8.4%	8.4%	8.0%	7.7%	7.7%	
Fixed Rate (RUB).....	190	190	—			188
Average interest rate .....	9.0%	9.0%				
Fixed Rate (other currencies) .....	—	—	—	—	—	—
Average interest rate .....	—	—	—	—	—	
Variable Rate (US\$) .....	250	212	162	106	37	250
Average interest rate .....	2.8%	2.8%	2.8%	2.8%	2.8%	
Variable Rate (other currencies) .....	—	—	—	—	—	—
Average interest rate .....	—	—	—	—	—	
	1,903	1,852	1,113	757	688	2,048

In accordance with our policies, we do not enter into any treasury management transactions of a speculative nature.

As of September 30, 2016, the interest rate risk on the financing of our group was limited as 80% of the group's total debt was fixed rate debt.

Unaudited interim condensed  
consolidated financial statements

**VimpelCom Ltd.**

For the three and nine month periods ended  
September 30, 2016

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# VimpelCom Ltd.

## INTERIM CONDENSED CONSOLIDATED INCOME STATEMENT

for the three and nine month periods ended September 30

	Note	Nine months ended		Three months ended	
		2016 (Unaudited)	2015 (Unaudited)	2016 (Unaudited)	2015 (Unaudited)
<i>(In millions of U.S. dollars, except per share amounts)</i>					
Service revenues		6,329	7,139	2,287	2,364
Sale of equipment and accessories		121	121	42	51
Other revenues / other income		101	64	43	27
<b>Total operating revenues</b>	<b>4</b>	<b>6,551</b>	<b>7,324</b>	<b>2,372</b>	<b>2,442</b>
<b>Operating expenses</b>					
Service costs		1,332	1,498	504	500
Cost of equipment and accessories		146	139	55	58
Selling, general and administrative expenses		2,624	3,623	917	1,826
Depreciation		1,072	1,186	349	402
Amortization		355	388	130	127
Impairment loss/(reverse)	7,8	15	109	3	(3)
Loss on disposals of non-current assets		14	23	8	12
<b>Total operating expenses</b>		<b>5,558</b>	<b>6,966</b>	<b>1,966</b>	<b>2,922</b>
<b>Operating profit/(loss)</b>		<b>993</b>	<b>358</b>	<b>406</b>	<b>(480)</b>
Finance costs		611	627	226	198
Finance income		(46)	(35)	(15)	(11)
Other non-operating losses/(gain)	6	67	31	5	(44)
Share of loss / (profit) of associates and joint ventures accounted for using the equity method		29	(13)	13	(2)
Net foreign exchange (gain) / loss		(104)	261	(9)	213
<b>Profit / (loss) before tax</b>		<b>436</b>	<b>(513)</b>	<b>186</b>	<b>(834)</b>
Income tax expense	5	366	148	114	13
<b>Profit / (loss) for the period from continuing operations</b>		<b>70</b>	<b>(661)</b>	<b>72</b>	<b>(847)</b>
Profit / (loss) after tax for the period from discontinued operations	3	804	10	421	(123)
<b>Profit / (loss) for the period</b>		<b>874</b>	<b>(651)</b>	<b>493</b>	<b>(970)</b>
<b>Attributable to:</b>					
The owners of the parent (continuing operations)		(33)	(723)	24	(882)
The owners of the parent (discontinued operations)		804	10	421	(123)
Non-controlling interest		103	62	48	35
		<b>874</b>	<b>(651)</b>	<b>493</b>	<b>(970)</b>
Basic and diluted earnings per share for (loss) / profit from continuing operations attributable to ordinary equity holders of the parent		(\$0.02)	(\$0.41)	\$0.01	(\$0.50)
Basic and diluted earnings per share for profit / (loss) from discontinued operations attributable to ordinary equity holders of the parent		\$0.46	\$0.01	\$0.24	(\$0.07)
Basic and diluted earnings per share for profit attributable to ordinary equity holders of the parent		\$0.44	(\$0.41)	\$0.25	(\$0.57)

The accompanying notes are an integral part of these interterm condensed consolidated financial statements.

# VimpelCom Ltd.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the three and nine month periods ended September 30

Note	Nine months ended		Three months ended	
	2016 (Unaudited)	2015 (Unaudited)	2016 (Unaudited)	2015 (Unaudited)
<i>(In millions of U.S. dollars)</i>				
<b>Profit / (loss) for the period</b>	<b>874</b>	<b>(651)</b>	<b>493</b>	<b>(970)</b>
<b>Other comprehensive income / (loss) to be reclassified to profit or loss in subsequent periods</b>				
Net movement on cash flow hedges (net of tax for 9 and 3 months 2016 of US\$11 and US\$18 (2015: US\$5 and US\$nil) respectively)	(12)	39	(32)	21
Foreign currency translation	239	(1,277)	23	(806)
<b>Other comprehensive income items that will not be reclassified to the income statement in subsequent periods</b>	-	-	-	-
<b>Other comprehensive income / (loss) for the period, net of tax</b>	<b>227</b>	<b>(1,238)</b>	<b>(9)</b>	<b>(785)</b>
<b>Total comprehensive income / (loss) for the period, net of tax</b>	<b>1,101</b>	<b>(1,889)</b>	<b>484</b>	<b>(1,755)</b>
<b>Attributable to:</b>				
The owners of the parent	1,007	(1,292)	425	(1,574)
Non-controlling interests	94	(597)	59	(181)
	<b>1,101</b>	<b>(1,889)</b>	<b>484</b>	<b>(1,755)</b>

The accompanying notes are an integral part of these interterm condensed consolidated financial statements.

# VimpelCom Ltd.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at

	Note	September 30, 2016 (Unaudited)	December 31, 2015 (Audited)
<i>(In millions of U.S. dollars)</i>			
<b>Assets</b>			
<b>Non-current assets</b>			
Property and equipment	7	6,430	6,239
Intangible assets	8	2,345	2,224
Goodwill	8	4,696	4,223
Investments in associates and joint ventures		201	201
Deferred tax assets		340	150
Non-current income tax asset		14	28
Other financial assets	9	292	164
Other non-financial assets		126	105
<b>Total non-current assets</b>		<b>14,444</b>	<b>13,334</b>
<b>Current assets</b>			
Inventories		117	104
Trade and other receivables		875	677
Other non-financial assets		435	334
Current income tax assets		183	259
Other financial assets	9	181	395
Cash and cash equivalents	10	3,684	3,614
<b>Total current assets</b>		<b>5,475</b>	<b>5,383</b>
Assets classified as held for sale	3	16,462	15,137
<b>Total assets</b>		<b>36,381</b>	<b>33,854</b>
<b>Equity and liabilities</b>			
<b>Equity</b>			
Equity attributable to equity owners of the parent		4,778	3,765
Non-controlling interests		96	129
<b>Total equity</b>		<b>4,874</b>	<b>3,894</b>
<b>Non-current liabilities</b>			
Financial liabilities	9	8,580	8,095
Provisions	11	175	350
Other non-financial liabilities		102	95
Deferred tax liabilities		298	404
<b>Total non-current liabilities</b>		<b>9,155</b>	<b>8,944</b>
<b>Current liabilities</b>			
Trade and other payables		1,717	1,768
Other non-financial liabilities		1,280	1,039
Other financial liabilities	9	2,822	1,693
Current income tax payables		43	19
Provisions	11	467	1,020
<b>Total current liabilities</b>		<b>6,329</b>	<b>5,539</b>
Liabilities associated with assets held for sale	3	16,023	15,477
<b>Total equity and liabilities</b>		<b>36,381</b>	<b>33,854</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# VimpelCom Ltd.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the nine month period ended September 30, 2016

(In millions of U.S. dollars)	Attributable to equity owners of the parent						Total	Non-controlling interests	Total equity
	Number of shares outstanding	Issued capital	Capital Surplus	Other capital reserves	Retained earnings	Foreign currency translation			
<b>As at January 1, 2016</b>	1,749,004,648	2	12,753	667	(2,706)	(6,951)	3,765	129	3,894
Profit for the period		-	-	-	771	-	771	103	874
Other comprehensive income / (loss)		-	-	(11)	-	247	236	(9)	227
<b>Total comprehensive income</b>		-	-	(11)	771	247	1,007	94	1,101
Share-based payment transactions		-	1	-	-	-	1	-	1
Dividends declared (Note 12)		-	-	-	-	-	-	(106)	(106)
Changes in a parent's ownership interest in a subsidiary that do not result in a loss of control		-	-	5	-	-	5	(21)	(16)
<b>As at September 30, 2016 (unaudited)</b>	<b>1,749,004,648</b>	<b>2</b>	<b>12,754</b>	<b>661</b>	<b>(1,935)</b>	<b>(6,704)</b>	<b>4,778</b>	<b>96</b>	<b>4,874</b>

for the nine month period ended September 30, 2015

(In millions of U.S. dollars)	Attributable to equity owners of the parent						Total	Non-controlling interests	Total equity
	Number of shares outstanding	Issued capital	Capital Surplus	Other capital reserves	Retained earnings	Foreign currency translation			
<b>As at January 1, 2015</b>	1,748,598,146	2	12,746	84	(1,990)	(5,836)	5,006	(1,030)	3,976
Profit for the period		-	-	-	(713)	-	(713)	62	(651)
Other comprehensive income / (loss)		-	-	39	-	(618)	(579)	(659)	(1,238)
<b>Total comprehensive income</b>		-	-	39	(713)	(618)	(1,292)	(597)	(1,889)
Dividends declared		-	-	-	-	-	-	(187)	(187)
Sale of 51% shareholding in Omnium Telecom Algerie, net of tax of US\$428		-	-	646	-	-	646	1,613	2,259
Share-based payment transactions	406,502	-	6	(6)	-	-	-	-	-
Changes in a parent's ownership interest in a subsidiary that do not result in a loss of control		-	-	(98)	-	-	(98)	358	260
<b>As at September 30, 2015 (unaudited)</b>	<b>1,749,004,648</b>	<b>2</b>	<b>12,752</b>	<b>665</b>	<b>(2,703)</b>	<b>(6,454)</b>	<b>4,262</b>	<b>157</b>	<b>4,419</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# VimpelCom Ltd.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the three month period ended September 30, 2016

	Attributable to equity owners of the parent						Total	Non-controlling interests	Total equity
	Number of shares outstanding	Issued capital	Capital Surplus	Other capital reserves	Retained earnings	Foreign currency translation			
<i>(In millions of U.S. dollars)</i>									
<b>As at July 1, 2016</b>	1,749,004,648	2	12,753	706	(2,380)	(6,716)	4,365	77	4,442
Profit for the period		-	-	-	445	-	445	48	493
Other comprehensive income / (loss)		-	-	(32)	-	12	(20)	11	(9)
<b>Total comprehensive income</b>		-	-	(32)	445	12	425	59	484
Share-based payment transactions		-	1	-	-	-	1	-	1
Dividends declared (Note 12)		-	-	-	-	-	-	(37)	(37)
Changes in a parent's ownership interest in a subsidiary that do not result in a loss of control		-	-	(13)	-	-	(13)	(3)	(16)
<b>As at September 30, 2016 (unaudited)</b>	<b>1,749,004,648</b>	<b>2</b>	<b>12,754</b>	<b>661</b>	<b>(1,935)</b>	<b>(6,704)</b>	<b>4,778</b>	<b>96</b>	<b>4,874</b>

for the three month period ended September 30, 2015

	Attributable to equity owners of the parent						Total	Non-controlling interests	Total equity
	Number of shares outstanding	Issued capital	Capital Surplus	Other capital reserves	Retained earnings	Foreign currency translation			
<i>(In millions of U.S. dollars)</i>									
<b>As at July 1, 2015</b>	1,749,004,648	2	12,752	707	(1,698)	(5,864)	5,899	406	6,305
Profit for the period		-	-	-	(1,005)	-	(1,005)	35	(970)
Other comprehensive income / (loss)		-	-	21	-	(590)	(569)	(216)	(785)
<b>Total comprehensive income</b>		-	-	21	(1,005)	(590)	(1,574)	(181)	(1,755)
Dividends declared		-	-	-	-	-	-	(130)	(130)
Changes in a parent's ownership interest in a subsidiary that do not result in a loss of control		-	-	(63)	-	-	(63)	62	(1)
<b>As at September 30, 2015 (unaudited)</b>	<b>1,749,004,648</b>	<b>2</b>	<b>12,752</b>	<b>665</b>	<b>(2,703)</b>	<b>(6,454)</b>	<b>4,262</b>	<b>157</b>	<b>4,419</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.



# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

### INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

for the nine month period ended September 30

(In millions of U.S. dollars)	Note	2016 (Unaudited)	2015 (Unaudited)
<b>Operating activities</b>			
Profit / (loss) for the period from continuing operations		70	(661)
Tax expense	5	366	148
<b>Profit/ (loss) before tax</b>		<b>436</b>	<b>(513)</b>
<b>Non-cash adjustment to reconcile profit before tax to net cash flows:</b>			
Depreciation		1,072	1,186
Amortization		355	388
Impairment loss	8	15	109
Loss on disposals of non-current assets		14	23
Finance income		(46)	(35)
Finance costs		611	627
Other non-operating losses	6	67	31
Shares of loss / (profit) of associates and joint ventures accounted for using the equity method		29	(13)
Net foreign exchange (gain) / loss		(104)	261
Movements in provisions		(767)	(220)
<b>Working capital adjustments:</b>			
Changes in trade and other receivables and prepayments		(127)	(277)
Changes in inventories		(1)	(25)
Changes in trade and other payables		87	261
Interest paid		(567)	(672)
Interest received		44	34
Income tax paid		(310)	(546)
Net cash flows from operating activities of discontinued operations		622	507
<b>Net cash flows from operating activities</b>		<b>1,430</b>	<b>1,126</b>
<b>Investing activities</b>			
Proceeds from sale of property, plant and equipment and intangible assets		14	11
Purchase of property, plant and equipment and intangible assets		(1,103)	(1,593)
Loans granted		-	(101)
Repayment of loans granted		-	102
Receipts from / (payment on) deposits		59	(288)
(Investment in) / receipts from financial assets		(68)	48
Acquisition of subsidiaries, net of cash acquired	3	7	-
Net cash flow (used in) / from investing activities of discontinued operations		(579)	136
<b>Net cash flows (used in) investing activities</b>		<b>(1,670)</b>	<b>(1,685)</b>
<b>Financing activities</b>			
Net proceeds from exercise of share options		-	2
Proceeds from borrowings net of fees paid*		1,867	1,322
Repayment of borrowings		(1,393)	(4,077)
Proceeds from sale of non-controlling interest net of fees paid		1	2,307
Dividends paid to non-controlling interests		(106)	(188)
Net cash flow used in financing activities of discontinued operations		(20)	(705)
<b>Net cash flows generated from / (used in) financing activities</b>		<b>349</b>	<b>(1,339)</b>
Net increase/(decrease) in cash and cash equivalents		109	(1,898)
Net foreign exchange difference related to continued operations		(16)	(320)
Net foreign exchange difference related to discontinued operations		3	(21)
Cash and cash equivalents classified as held for sale at the beginning of period		314	-
Cash and cash equivalents classified as held for sale at the end of the period		(340)	(173)
Cash and cash equivalents at beginning of period	10	3,614	6,342
<b>Cash and cash equivalents at end of period**</b>	<b>10</b>	<b>3,684</b>	<b>3,930</b>

\* Fees paid for the borrowing were US\$30 (2015: US\$nil).

\*\* The cash balances as at September 30, 2016 in Uzbekistan of US\$505 (September 30, 2015: US\$551) and in Ukraine of US\$4 (September 30, 2015: US\$nil) are restricted due to local government or central bank regulations (Note 10).

Amounts for 2015 have been re-presented to reflect the classification of Italy as held for sale and discontinued operation. The opening cash balance for 2015 have not been re-presented, in accordance with IFRS. Included in the opening cash balance is US\$256 related to Italy classified as held for sale.

# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

### 1 GENERAL INFORMATION

VimpelCom Ltd. ("**VimpelCom**", the "**Company**", and together with its consolidated subsidiaries, the "**Group**" or "**we**") was incorporated in Bermuda on June 5, 2009. The registered office of VimpelCom is Victoria Place, 31 Victoria Street, Hamilton HM 10, Bermuda. VimpelCom's headquarters and the principal place of business is located at Claude Debussylaan 88, 1082 MD Amsterdam, the Netherlands.

The interim condensed consolidated financial statements are presented in United States dollars ("**U.S. dollar**" or "**US\$**"). In these notes, U.S. dollar amounts are presented in millions, except for share and per share (or American Depository Shares ("**ADS**")) amounts and as otherwise indicated.

VimpelCom's ADSs are listed on the NASDAQ Global Select Market ("**NASDAQ**").

As at September 30, 2016, the Company's largest shareholders are:

- L1T VIP Holdings S.à r.l. ("**LetterOne**") with 47.9% of the Company's outstanding shares;
- Telenor East Holding II AS ("**Telenor**") with 23.7% of the Company's outstanding shares;
- Stichting Administratiekantoor Mobile Telecommunications Investor ("**Stichting**") with 8.3% of the Company's outstanding shares (Note 13).

On March 31, 2016, L1T VIP Holdings S.à r.l. and LetterOne Investment Holdings S.A. filed an amendment to their Schedule 13D to announce the transfer of 145,947,562 VimpelCom ADS (representing approximately 8.3% of VimpelCom's total outstanding common shares) to Stichting Administratiekantoor Mobile Telecommunications Investor. However L1T VIP Holdings S.à r.l. is entitled to the economic benefits (dividend payments, other distributions and sale proceeds) of such common shares.

On September 21, 2016 and September 27, 2016, Telenor completed the sale of 142,500,000 and 21,375,000 American Depository Shares (in total representing approximately 9.3% of VimpelCom's total outstanding common shares). Further, on September 21, 2016, Telenor also issued a US\$1 billion 0.25%, 3-year bond that is guaranteed by ultimate parent company of Telenor, Telenor ASA, and exchangeable under certain circumstances for up to a total of 204,081,633 ADS of VimpelCom.

VimpelCom earns revenues by providing voice and data services through a range of traditional and broadband mobile and fixed-line technologies.

As at September 30, 2016, the Company operated telecommunications services in Russia, Italy, Algeria, Kazakhstan, Ukraine, Pakistan, Bangladesh, Armenia, Tajikistan, Uzbekistan, Georgia, Kyrgyzstan and Laos. The Company also holds an equity shareholding in a company operating in Zimbabwe carried at nil (Note 3).

During the nine month period of 2016, the Company's operations in Italy remained classified as an asset held for sale and discontinued operation following the signing of an agreement with CK Hutchison Holdings Ltd., the parent company of 3 Italia S.p.A. ("**3 Italia**"), on August 6, 2015 to combine the Company's operations in Italy with 3 Italia in a 50/50 joint venture (Note 3).

# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

Several local currencies demonstrated significant volatility against the U.S. dollar during the nine month period of 2016, which impacted the Company's financial position and results of operations following the translation of non-U.S. currency amounts into U.S. dollars for consolidation purposes. In particular, in U.S. dollar terms, the devaluation of local currencies caused a 12% decrease in total revenue for the Group for the nine month period of 2016 as compared with the same period of 2015.

Also, the foreign exchange rate in Uzbekistan applied for consolidation purposes is the official rate published by the local central bank. However, this exchange rate is not achievable in expatriating funds out of the country due to long term restrictions imposed by the local government. The total net asset of Uzbekistan contributing to the consolidated financial position of the Group as at September 30, 2016 amounted to US\$1,336. However, if the Company applied the exchange rate implied by market transactions, the net assets would decrease significantly in U.S. dollar terms.

## **2 BASIS OF PREPARATION OF THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

### **BASIS OF PREPARATION**

The interim condensed consolidated financial statements for the three and nine months ended September 30, 2016 have been prepared in accordance with IAS 34 Interim Financial Reporting.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Group's audited annual consolidated financial statements as at and for the year ended December 31, 2015.

The preparation of these interim condensed consolidated financial statements has required management to apply accounting policies and methodologies based on complex and subjective judgments, estimates based on past experience and assumptions determined to be reasonable and realistic based on the related circumstances. The use of these judgements and estimates and assumptions affects the amounts reported in the statement of financial position, the income statement, statement of cash flows, statement of changes in equity as well as the notes. The final amounts for items for which estimates and assumptions were made in the consolidated financial statements may differ from those reported in these statements due to the uncertainties that characterize the assumptions and conditions on which the estimates are based.

### **NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS ADOPTED BY THE GROUP**

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements as at and for the year ended December 31, 2015.

A number of new and amended standards became effective as at January 1, 2016. However, the Company did not have to change its accounting policies or make retrospective adjustments as a result of adopting these

# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

standards. The Group has not early adopted any other standards, interpretations or amendments that have been issued but have not yet become effective.

### 3 SIGNIFICANT TRANSACTIONS

#### ACQUISITION IN PAKISTAN

On November 26, 2015, the Company together with its subsidiary Global Telecom Holding S.A.E. (“GTH”), signed an agreement with Warid Telecom Pakistan LLC and Bank Alfalah Limited, to combine its operations in Pakistan. On July 1, 2016, the transaction was closed and Pakistan Mobile Communications Ltd (“PMCL”), an indirect subsidiary of the Company, acquired 100% of the voting shares in Warid Telecom (Pvt) Limited (“Warid”) for a consideration of 15% of the shares in the combined operation in Pakistan. As a result, the Company gained control over Warid.

VimpelCom elected to measure the non-controlling interest in the acquiree at fair value.

The fair values of the identifiable assets and liabilities of Warid at the date of acquisition were:

	Fair value recognized on acquisition
<b>Non-current assets</b>	
Property and equipment	199
Intangible assets	201
Deferred tax assets	308
Other financial assets	2
Other non-financial assets	-
<b>Current assets</b>	
Inventories	1
Trade and other receivables	26
Other non-financial assets	23
Current income tax assets	17
Cash and cash equivalents	7
<b>Non-current liabilities</b>	
Financial liabilities	(402)
Provisions	(6)
Other non-financial liabilities	(15)
Deferred tax liabilities	-
<b>Current liabilities</b>	
Trade and other payables	(113)
Other non-financial liabilities	(83)
Other financial liabilities	(45)
<b>Total identifiable net assets at fair value</b>	<b>120</b>
<b>Purchase consideration</b>	<b>321</b>
<b>Goodwill resulting from the acquisition</b>	<b>201</b>

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### Purchase consideration

Share issued by PMCL	274
Contingent consideration liability	47
Total consideration	<u>321</u>

### Analysis of cash flows on acquisition

Net cash acquired with the subsidiary (included in cash flows from investing activities)	7
Net cash flow on acquisition	<u>7</u>

The fair values of assets acquired, liabilities assumed and consideration is provisional, as the Company is in the process of finalizing the purchase price allocation process at the date of publication of these interim financial statements. There has been no period adjustments to the provisional fair values of the assets acquired, liabilities assumed and consideration to date.

The goodwill of US\$201 comprises the value of expected synergies arising from the acquisition. The goodwill recognized is deductible for income tax purposes.

The fair value of the trade receivables amounts to US\$26. The gross amount of trade receivables is US\$33, of which US\$7 is expected not to be collected.

From the date of acquisition, Warid contributed US\$82 of revenue and US\$4 to profit before tax from continuing operations of the Group. If the combination had taken place at the beginning of the year, the contribution to revenue from continuing operations would have been US\$234, and the contribution to the results before tax from continuing operations for the Group would have been a loss of US\$27.

PMCL issued 679,604,049 ordinary shares as consideration for the 100% interest in Warid. The fair value of the shares is calculated using a discounted cash flow technique.

### Contingent consideration

As part of the share purchase agreement, an earn-out has been agreed in the event that a tower transaction is effected by PMCL or other telecommunications operator in Pakistan within four years from the acquisition date. The contingent consideration will be settled with a share transfer of PMCL shares. At the acquisition date, the fair value of the contingent consideration was estimated to be US\$47 using a discounted cash flow technique.

There were no changes to the fair value of the contingent consideration since the acquisition date, other than the unwinding of discount.

The fair value of the non-controlling interest in PMCL related to the Warid acquisition has been estimated by applying a discounted cash flow technique.

As part of the acquisition agreement, the Company also agreed put-call options over the entire non-controlling interest, whereby the Company has the ability to call, and the non-controlling interest has the ability to put the entire non-controlling interest of PMCL. The options are exercisable four years from the acquisition date at the fair market value of the PMCL shares.

The put-call options over the non-controlling interest of PMCL are accounted for as a put-option redemption liability which is classified as a financial liability in the Company's consolidated financial statements (Note 9). The put-option redemption liability is measured at the discounted redemption amount with a value of US\$274 at the acquisition date. Interest over the put-option redemption liability will accrue until the options have been

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exercised or are expired. As a result, no non-controlling interest will be recognized over the non-controlling interest in PMCL in the Company's consolidated financial statements.

Interest over the options redemption liability amounted to approximately US\$15 for the period ended September 30, 2016, resulting in a carrying value of US\$289 as at September 30, 2016 (Note 9).

### JOINT VENTURE IN ITALY

The Company signed an agreement with CK Hutchison Holdings Ltd., which indirectly owns 100% of Italian mobile operator 3 Italia, on August 6, 2015 to combine its operations in Italy with 3 Italia in a 50/50 joint venture. As a result of the agreement reached, the Company expects to lose control and therefore classified its operations in Italy as an asset held for sale and discontinued operation in these interim condensed consolidated financial statements. In connection with this classification, the Company no longer accounts for depreciation and amortization expenses of the Italian assets. The amounts for 2015 have been re-presented in the interim condensed consolidated statements of cash flows and the related notes to reflect the classification of Italy as held for sale and discontinued operation. As at August 2015, Italy is no longer a reportable segment subsequent to its classification as a discontinued operation. The comparative information has been adjusted accordingly (Note 4).

On September 1, 2016, the European Commission approved the 50/50 joint venture in Italy, and on October 24, 2016, the Italian Ministry of Economic Development approved the transaction.

The transaction is expected to close during the fourth quarter of 2016. It is not yet reasonably possible to predict the impact on the income statement that this transaction might have upon closing. Following the reclassification, the intercompany positions, results and cash flows between the continued and discontinued operation are no longer eliminated. The positions are disclosed as Related Party transactions and balances (Note 13).

Italy's consolidated carrying values are as follows:

	<b>As at September 30, 2016</b>
Property and equipment	3,936
Intangible assets	4,809
Goodwill	4,158
Other non-current assets	1,657
Other current assets	1,900
<b>Total assets held for sale Italy</b>	<b>16,460</b>
Other assets held for sale	2
<b>Total assets held for sale</b>	<b>16,462</b>
Non-current liabilities, including debt	13,391
Current liabilities	2,632
<b>Total liabilities held for sale Italy</b>	<b>16,023</b>
Other liabilities held for sale	-
<b>Total liabilities held for sale</b>	<b>16,023</b>

Included in the equity of the Group is cumulative other comprehensive income of US\$170 (2015: US\$194) related to Italy.

The profit from the discontinued operation consists of the following:

<b>Nine month period ended September 30</b>	<b>Three month period ended September 30</b>
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	Note	2016	2015	2016	2015
Total operating revenues		3,702	3,623	1,295	1,212
Total operating expenses		(2,305)	(2,937)	(769)	(1,215)
<b>Operating profit</b>		<b>1,397</b>	<b>686</b>	<b>526</b>	<b>(3)</b>
Other (expenses)/ income		(130)	(554)	96	(175)
<b>Profit / (loss) before tax</b>		<b>1,267</b>	<b>132</b>	<b>622</b>	<b>(178)</b>
Income tax (expense) / benefit		(463)	(122)	(201)	55
<b>Profit / (loss) for the period</b>		<b>804</b>	<b>10</b>	<b>421</b>	<b>(123)</b>

Had Italy not been classified as a discontinued operation, its contribution to the segment reporting would be as follows:

	Note	Nine month period ended September 30		Three month period ended September 30	
		2016	2015	2016	2015
External customers		3,699	3,621	1,294	1,211
Inter-segment		3	2	1	1
<b>Total Revenue</b>		<b>3,702</b>	<b>3,623</b>	<b>1,295</b>	<b>1,212</b>
<b>Adjusted EBITDA</b>		<b>1,435</b>	<b>1,381</b>	<b>546</b>	<b>477</b>
<b>Capital expenditures</b>		<b>575</b>	<b>594</b>	<b>168</b>	<b>192</b>

### ACQUISITION OF ADDITIONAL INTEREST IN 2DAY TELECOM LLP AND KAZEUROMOBILE LLP.

On September 30, 2016 the Company acquired an additional interest of 16% in 2Day Telecom LLP increasing its interest to 75%, for cash consideration of US\$7. On the same date, the Company acquired an additional 24% interest in KazEuroMobile LLP for KZT 1, increasing its interest to 75%. The purpose of the transactions is to streamline the ownership structure of the Group. The transactions were accounted for through equity by increasing other capital reserves.

The transactions resulted in a decrease in equity attributable to the shareholders of the parent of US\$9 and US\$1 respectively.

### SALE OF OPERATIONS IN ZIMBABWE

On November 17, 2015, the Company together with its subsidiary GTH, entered into an agreement with ZARNet (Private) Limited ("**ZARNet**") to sell its stake in Telecel International Limited for US\$40. Telecel International Limited owns 60% of Telecel Zimbabwe (Pvt) Ltd. The transfer of ownership to ZARNet will occur after customary conditions are satisfied. ZARNet is wholly owned by the Government of the Republic of Zimbabwe through the Ministry of Information & Communication Technology, Postal and Courier Services.

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### 4 SEGMENT INFORMATION

Management analyzes the Company's operating segments separately because of different economic environments and stages of development in different geographical areas, requiring different investment and marketing strategies. Management does not analyze assets or liabilities by reportable segments.

Management evaluates the performance of the Company's segments on a regular basis, primarily based on earnings before interest, tax, depreciation, amortization, impairment loss, loss on disposals of non-current assets, other non-operating losses and shares of profit / (loss) of associates and joint ventures ("Adjusted EBITDA").

Financial information by reportable segment for the three and nine month periods ended September 30, 2016 and 2015, is presented in the following tables. Inter-segment revenues between operating segments are on an arm's length basis in a manner similar to transactions with third parties. The segment data for acquired operations are reflected herein from the date of their respective acquisition.

#### Nine month period ended September 30, 2016

	Russia	Algeria	Pakistan	Bangladesh	Ukraine	Uzbekistan	HQ and others	Total Segments
<b>Revenue</b>								
External customers	2,975	794	924	469	420	497	472	6,551
Inter-segment	29	-	2	-	16	1	(48)	-
<b>Total revenue</b>	<b>3,004</b>	<b>794</b>	<b>926</b>	<b>469</b>	<b>436</b>	<b>498</b>	<b>424</b>	<b>6,551</b>
<b>Adjusted EBITDA</b>	<b>1,155</b>	<b>422</b>	<b>378</b>	<b>212</b>	<b>237</b>	<b>290</b>	<b>(245)</b>	<b>2,449</b>
<b>Other disclosures</b>								
Capital expenditures	312	146	120	72	73	83	165	971

#### Nine month period ended September 30, 2015

	Russia	Algeria	Pakistan	Bangladesh	Ukraine	Uzbekistan	HQ and others	Total Segments
<b>Revenue</b>								
External customers	3,469	975	758	451	448	527	696	7,324
Inter-segment	44	-	-	1	22	1	(68)	-
<b>Total revenue</b>	<b>3,513</b>	<b>975</b>	<b>758</b>	<b>452</b>	<b>470</b>	<b>528</b>	<b>628</b>	<b>7,324</b>
<b>Adjusted EBITDA</b>	<b>1,399</b>	<b>522</b>	<b>305</b>	<b>192</b>	<b>218</b>	<b>316</b>	<b>(888)</b>	<b>2,064</b>
<b>Other disclosures</b>								
Capital expenditures	505	124	169	92	262	36	138	1,326

#### Three month period ended September 30, 2016

	Russia	Algeria	Pakistan	Bangladesh	Ukraine	Uzbekistan	HQ and others	Total Segments
<b>Revenue</b>								
External customers	1,091	265	367	157	149	169	174	2,372
Inter-segment	10	-	1	-	6	-	(17)	-
<b>Total revenue</b>	<b>1,101</b>	<b>265</b>	<b>368</b>	<b>157</b>	<b>155</b>	<b>169</b>	<b>157</b>	<b>2,372</b>
<b>Adjusted EBITDA</b>	<b>413</b>	<b>136</b>	<b>147</b>	<b>73</b>	<b>86</b>	<b>96</b>	<b>(55)</b>	<b>896</b>
<b>Other disclosures</b>								
Capital expenditures	149	76	74	22	33	37	35	426

#### Three month period ended September 30, 2015

	Russia	Algeria	Pakistan	Bangladesh	Ukraine	Uzbekistan	HQ and others	Total Segments
<b>Revenue</b>								
External customers	1,137	325	252	153	157	185	233	2,442
Inter-segment	17	-	-	1	8	1	(27)	-
<b>Total revenue</b>	<b>1,154</b>	<b>325</b>	<b>252</b>	<b>154</b>	<b>165</b>	<b>186</b>	<b>206</b>	<b>2,442</b>
<b>Adjusted EBITDA</b>	<b>455</b>	<b>178</b>	<b>103</b>	<b>69</b>	<b>85</b>	<b>98</b>	<b>(930)</b>	<b>58</b>
<b>Other disclosures</b>								
Capital expenditures	203	33	64	48	38	34	44	464



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The following table provides the reconciliation of consolidated Adjusted EBITDA to consolidated income statement before tax for the three and nine month periods ended September 30:

	Nine month period ended September 30		Three month period ended September 30	
	2016	2015	2016	2015
<b>Total Segments Adjusted EBITDA</b>	2,449	2,064	896	58
Depreciation	(1,072)	(1,186)	(349)	(402)
Amortization	(355)	(388)	(130)	(127)
Impairment (loss)/reverse	(15)	(109)	(3)	3
Loss on disposals of non-current assets	(14)	(23)	(8)	(12)
Finance costs	(611)	(627)	(226)	(198)
Finance income	46	35	15	11
Other non-operating losses	(67)	(31)	(5)	44
Shares of (loss) / gain of associates and joint ventures accounted for using the equity method	(29)	13	(13)	2
Net foreign exchange gain / (loss)	104	(261)	9	(213)
<b>Profit / (loss) before tax</b>	<b>436</b>	<b>(513)</b>	<b>186</b>	<b>(834)</b>

## 5 INCOME TAXES

Current tax is the expected tax expense, payable or receivable on the taxable income or loss for the period, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Income tax expense consisted of the following:

	Nine month period ended September 30		Three month period ended September 30	
	2016	2015	2016	2015
Current income taxes	472	729	175	97
Deferred income taxes	(106)	(581)	(61)	(84)
<b>Income tax expense</b>	<b>366</b>	<b>148</b>	<b>114</b>	<b>13</b>
<b>Effective tax rates</b>	<b>83.9%</b>	<b>-28.8%</b>	<b>61.3%</b>	<b>-1.4%</b>

During the nine month period ended September 30, 2016, the difference between the statutory tax rate in the Netherlands (25%) and the effective corporate income tax rate for the Group (83.9%) was mainly driven by non-deductible expenses, income tax losses for which no deferred tax-asset has been recognised, increase in uncertain income tax positions and higher statutory tax rates in Uzbekistan, where the statutory tax rate increased from 7.5% to 50% (while the effective tax rate in Uzbekistan has increased to approximately 53.3% due to additional subnational tax).

During the nine month period ended September 30, 2015 the difference between the statutory tax rate in the Netherlands (25%) and effective corporate income tax rate for the Group (-28.8%) was primarily driven by non-deductible expenses (non-deductible provision booked for Uzbekistan and non-deductible interest in Egypt),

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income tax losses for which no deferred tax-asset has been recognised in the same period, and the restructuring of Kar-tel and Sky mobile, which collectively decreased the deferred tax liability by US\$75.

In the third quarter of 2016 the difference between the statutory tax rate in the Netherlands (25%) and the effective corporate income tax rate for the Group (61.3%) was mainly driven by non-deductible expenses, income tax losses for which no deferred tax-asset has been recognised, increase in uncertain income tax positions and higher statutory tax rates in Uzbekistan, where the statutory tax rate increased from 7.5% to 50% (while the effective tax rate in Uzbekistan has increased to approximately 53.3% due to additional subnational tax).

During the third quarter of 2015 the difference between the statutory tax rate in the Netherlands (25%) and effective corporate income tax rate for the Group (-1.4%) was primarily driven by the restructuring of Kar-tel and Sky mobile, which decreased the deferred tax liability by US\$75, resulting in a positive impact on the effective tax rate.

#### 6 OTHER NON-OPERATING LOSSES / (GAINS)

Other non-operating losses / (gains) consisted of the following:

	Nine month period ended September 30		Three month period ended September 30	
	2016	2015	2016	2015
Change of fair value of embedded derivative	(13)	-	(8)	-
Change of fair value of other derivatives	90	20	14	(55)
Ineffective portion of cash flow hedges	-	7	-	(1)
Sale of other financial assets	-	(4)	-	(1)
Loss from early debt redemption	-	(4)	-	-
Other (gains) / losses	(10)	12	(1)	13
<b>Other non-operating losses / (gains)</b>	<b>67</b>	<b>31</b>	<b>5</b>	<b>(44)</b>

The change in fair value of embedded derivatives relates to the change in fair value of embedded derivatives in Bangladesh.

The change in fair value of other derivatives mainly relates to the change in fair value of derivatives in Russia (Note 9).

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**7 PROPERTY AND EQUIPMENT**

**ACQUISITIONS AND DISPOSALS**

	Nine month period ended September 30		Three month period ended September 30	
	2016	2015	2016	2015
Cost of acquired assets*	722	1,319	336	494
Net book value of assets disposed**	27	42	15	12
Net loss on disposal of assets	14	23	8	12

\*Included in Cost of acquired assets for the nine and three month periods ended September 30, 2015 are the amounts of US\$346 and US\$60, respectively, related to Italy, which was classified as held for sale (August 6, 2015).

\*\*Included in Net book value of assets disposed for the nine and three month periods ended September 30, 2015 are the amounts of US\$16 and US\$nil, respectively, related to Italy, which was classified as held for sale (August 6, 2015).

For property and equipment acquired through business combination please refer to Note 3.

For the three and nine month periods ended September 30, 2016 there were no other material changes to property and equipment other than foreign currency translation differences, depreciation charges, and an impairment of US\$3 and US\$15, respectively. Included in depreciation is accelerated depreciation of US\$28 and US\$124, respectively, pertaining to network modernization activities in Pakistan and Ukraine.

**8 INTANGIBLE ASSETS**

**ACQUISITIONS AND DISPOSALS**

The Group acquired intangible assets as follows:

	Nine month period ended September 30		Three month period ended September 30	
	2016	2015*	2016	2015**
Telecommunications licenses, frequencies and permissions	148	195	40	11
Software	98	203	50	31
Customer relationships	-	38	-	5
Other intangible assets	3	55	-	5
<b>Total intangible assets acquired</b>	<b>249</b>	<b>491</b>	<b>90</b>	<b>52</b>

\* Included in the cost of software, customer relationships and other intangible assets acquired for the nine month period ended September 30, 2015 are US\$45, US\$38 and US\$55, respectively, related to Italy, which was classified as held for sale (August 6, 2015).

\*\* Included in the cost of software, customer relationships and other intangible assets acquired for the three month period ended September 30, 2015 are US\$11, US\$5 and US\$6, respectively, related to Italy, which was classified as held for sale (August 6, 2015).

For intangible assets acquired through business combination please refer to Note 3.

For the three and nine month periods ended September 30, 2016, no impairment of intangible assets was recorded and there were no other material changes to intangible assets other than foreign currency translation differences and amortization charges.

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#### GOODWILL

The Group movements of Goodwill per cash generating units (“CGU”) are as follow:

CGU	September 30, 2016	Acquisition of Warid (note 3)	Other	Currency translation	December 31, 2015
Russia	2,220	-	-	296	1,924
Algeria	1,402	-	-	(33)	1,435
Pakistan	497	201	-	1	295
Kazakhstan	176	-	-	3	173
Kyrgyzstan	197	-	-	20	177
Uzbekistan	123	-	-	(8)	131
Armenia	60	-	-	1	59
Tajikistan	21	-	-	-	21
Others	-	-	(8)	-	8
<b>Total</b>	<b>4,696</b>	<b>201</b>	<b>(8)</b>	<b>280</b>	<b>4,223</b>

Goodwill is tested for impairment annually (at October 1) or when circumstances indicate the carrying value may be impaired. The Company’s impairment test for goodwill is primarily based on fair value less cost of disposal calculations that use a discounted cash flow model. The key assumptions used to determine the recoverable amount for the different cash generating units were disclosed in the annual consolidated financial statements as at and for the year ended December 31, 2015.

The Company considers the relationship between its market capitalization and its book value, as well as weighted average cost of capital and the quarterly financial performances of each CGU when reviewing for indicators of impairment in interim periods.

There were no goodwill impairments recorded during the nine month period of 2016.

During the nine month period of 2015, the Company recorded a goodwill impairment of US\$95 relating to the cash generating units, Ukraine and Armenia. The impairment in Ukraine was driven by the continued volatile economic and political environment as well as a 0.9% increase in weighted average cost of capital for Ukraine as compared to October 1, 2014; the Company concluded an impairment of US\$51 in its Ukraine CGU. The recoverable amount was determined based on a fair value less costs of disposal calculation using the latest cash flow projections (Level 3 fair value). Due to the current macroeconomic and geopolitical situation in the country, the Company applied higher post-tax discount factors for the first two years in the explicit period of 27.1% in 2015 and 20.4% in 2016 followed by a normalized post-tax discount rate of 17.8%.

In addition, due to higher weighted average costs of capital for the Armenia CGU during the nine month period of 2015, an impairment was concluded in the amount of US\$44. The recoverable amount was determined based on a fair value less costs of disposal calculation using the latest cash flow projections (Level 3 fair value). The Company applied a post-tax discount rate of 12.1%.

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**9 FINANCIAL ASSETS AND LIABILITIES**

There were no significant changes in the financial assets and liabilities in the three and nine month periods ended September 30, 2016, except for the scheduled repayments of debt or as described below. Also, there were no changes in risks and risk management policies as discussed in the Group's annual consolidated financial statements as at and for the year ended December 31, 2015.

**SIGNIFICANT CHANGES IN THE FINANCIAL ASSETS AND LIABILITIES**

**FACILITY AGREEMENT WITH ING BANK N.V.**

On January 29, 2016, VimpelCom Amsterdam B.V. signed a committed facility agreement with ING Bank N.V. for a U.S. dollar denominated Swedish export credit facility supported by Exportkreditnämnden ("EKN"), for a total principal amount of US\$200. On March 7, 2016, the total principal amount available under the facility was partially cancelled in an amount of US\$110. The purpose of the facility is to finance equipment and services provided to PJSC Kyivstar and PJSC "Vimpel-Communications" by Ericsson AB and its affiliates on a reimbursement basis. The committed facility bears interest at a rate of 6m LIBOR plus 1.08% per annum. The facility must be repaid in substantially equal semi-annual installments, with the final repayment on October 15, 2023. VimpelCom Holdings B.V. has guaranteed VimpelCom Amsterdam B.V.'s payment obligations under this facility.

On April 6, 2016, VimpelCom Amsterdam B.V. fully drew down the credit facility for a total principal amount of US\$90.

**DRAW DOWN CREDIT FACILITY AGREEMENT WITH SBERBANK OF RUSSIA**

On December 30, 2015, PJSC "VimpelCom" entered into a credit facility agreement with Sberbank of Russia for the amount of RUB 30 billion (approximately US\$414) with an availability period until March 31, 2016. This facility bears interest at a rate of 11.55% per annum and matures on June 29, 2018. The facility was fully drawn on March 31, 2016.

**SENIOR NOTES ISSUED BY GTH FINANCE B.V., GUARANTEED BY VIMPELCOM HOLDINGS B.V.**

On April 26, 2016, GTH Finance B.V., a wholly owned subsidiary of the Company, issued US\$500 6.25% Senior Notes due 2020 and US\$700 7.25% Senior Notes due 2023, guaranteed by VimpelCom Holdings B.V. The proceeds of the offering were loaned to and used by GTH to repay in part the shareholder loan from VimpelCom Amsterdam B.V., and used by VimpelCom Amsterdam B.V. for general corporate purposes.

**PAKISTAN MOBILE COMMUNICATIONS LTD. FINANCING**

On June 30, 2016, PMCL drew down PKR 4 billion (approximately US\$38) under the syndicated facility with several banks entered into on December 3, 2015 for the amount of PKR 16 billion (approximately US\$152 as at December 3, 2015). This facility bears interest at 6 month Karachi Inter Bank Offer Rates ("**KIBOR**") plus 0.8% per annum. Repayment will take place through periodic instalments between June 23, 2018 and December 23, 2020. The total outstanding amount as at September 30, 2016 is PKR 5 billion (approximately US\$48).

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On June 29, 2016 PMCL drew down PKR 1.5 billion (approximately US\$14 as at June 29, 2016) under the credit facility with Habib Bank Limited entered into on December 7, 2015 for the total amount of PKR 4 billion (approximately US\$38 as at December 7, 2015). This facility bears interest at 6 month KIBOR plus 0.9% per annum. Repayment will take place through periodic instalments between June 22, 2018 and December 23, 2020. The total outstanding amount as at September 30, 2016 is PKR 2 billion (approximately US\$19).

On June 30, 2016 PMCL provided a loan to Warid Telecom Private Limited in the amount of PKR 8,545 million (approximately US\$82) to repay its external debt as part of the acquisition in Pakistan (Note 3). This facility bears interest at 6 month KIBOR plus 0.7% per annum. Repayment will take place through periodic instalments between December 30, 2019 and June 30, 2021. As at July 1, 2016 the loan became the intercompany and was eliminated upon consolidation of Warid (Note 3).

### WARID FINANCING

On June 21, 2016, Warid entered into an EKN backed facility agreement with, among others, ING Bank N.V. Singapore Branch (as agent and arranger) having a total principal amount of US\$250. This EKN facility agreement reflects the amendments to the original EKN facility agreement dated February 15, 2013. The committed facility bears interest at a rate of 6m LIBOR plus 1.90% per annum (including an SEK premium of 1.35%). The facility under the amended terms must be repaid in nine semi-annual stepped up installments, with the final installment due on December 31, 2020. The facility is secured by a floating charge on movables assets and receivables and is guaranteed by Mobilink. Upon the effectiveness of the planned merger of Warid into Mobilink, Mobilink will become the borrower under this facility agreement.

Warid entered into a syndicated term facility with, among others, Habib Bank Limited (acting as facility agent) dated September 29, 2015 which was further amended on June 16, 2016, for an amount of PKR 6.94 billion (approximately US\$ 66 as at September 29, 2015). This facility will be repaid in installments commencing in 2016. PKR 281 million was repaid in 2015, PKR 394 million repayable in 2016 and PKR 450 million will be repaid in 2017. Thereafter, the remaining principal amount will be repaid in 12 equal semi-annual installments through December 2023. No mark-up payment will be payable from 2015 to 2017; however, the mark-up shall accrue at a rate of 6% per annum during such three year period and shall be payable in eight equal quarterly installments commencing in March 2024 through December 2025. From 2018 onwards, mark-up will accrue at a rate equal to 6 months KIBOR per annum and will be paid semi-annually. The facility is secured by a floating charge on movables assets and receivables of both Warid and PMCL.

Warid entered into a syndicated term facility with, among others, Habib Bank Limited (acting as facility agent) dated September 29, 2015 which was further amended on June 16, 2016, for an amount of PKR 5.4 billion (approximately US\$ 52 as at September 29, 2015). This facility will be repaid in installments commencing in 2016. PKR 218.7 million was repaid in 2015, PKR 306 million repayable in 2016 and PKR 350 million will be repaid in 2017. Thereafter, the remaining principal amount will be repaid in 12 equal semi-annual instalments through December 2023. No mark-up payment will be payable from 2015 to 2017; however, the mark-up shall accrue at a rate of 6% per annum with respect to amounts due to commercial banks; at a rate equal to 6 months KIBOR + 1% for development financial institutions during such three year period and shall be payable in eight equal quarterly installments commencing in March 2024 through December 2025. From 2018 onwards, mark-up will accrue at a rate equal to 6 months KIBOR for commercial banks and 6 months KIBOR + 1% for development financial institutions and will be paid semi-annually. The facility is secured by a floating charge on movables assets and receivables of both Warid and PMCL.

# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

### FAIR VALUES

Set out below is a comparison by class of the carrying amounts and fair value of the Company's financial instruments that are carried in the interim condensed consolidated financial statements as at September 30, 2016 (based on future cash flows discounted at current market rates), other than those with carrying amounts that are reasonable approximations of fair values:

	Carrying value		Fair value	
	September 30, 2016	December 31, 2015	September 30, 2016	December 31, 2015
<b>Financial assets</b>				
<b>Financial instruments at fair value through profit or loss</b>				
Derivatives not designated as hedges				
Cross-currency interest rate exchange contracts	-	1	-	1
Foreign exchange contracts	2	15	2	15
Credit default swaps	-	-	-	-
Embedded derivatives in notes	13	-	13	-
Derivatives designated as cash-flow hedges				
Foreign exchange contracts	-	17	-	17
<b>Available for sale financial instruments</b>	<b>63</b>	<b>45</b>	<b>63</b>	<b>45</b>
<b>Total financial instruments at fair value, assets</b>	<b>78</b>	<b>78</b>	<b>78</b>	<b>78</b>
<b>Loans granted, deposits and other financial assets</b>				
Bank deposits	331	432	331	432
Interest receivable	2	1	2	1
Other investment	60	46	60	46
Other loans granted	2	2	2	2
<b>Total loans granted, deposits and other financial assets</b>	<b>395</b>	<b>481</b>	<b>395</b>	<b>481</b>
<b>Total financial assets</b>	<b>473</b>	<b>559</b>	<b>473</b>	<b>559</b>
<b>Financial Liabilities</b>				
<b>Financial instruments at fair value through profit or loss</b>				
Derivatives not designated as hedges				
Foreign exchange contracts	21	1	21	1
Derivatives designated as cash flow hedges				
Foreign exchange contracts	2	-	2	-
Interest rate exchange contracts	4	3	4	3
<b>Total financial instruments at fair value, liabilities</b>	<b>27</b>	<b>4</b>	<b>27</b>	<b>4</b>
<b>Total other financial liabilities at amortized cost*</b>	<b>11,375</b>	<b>9,784</b>	<b>11,854</b>	<b>9,720</b>
<b>Total financial liabilities</b>	<b>11,402</b>	<b>9,788</b>	<b>11,881</b>	<b>9,724</b>
<b>Financial assets</b>				
Non-current	292	164		
Current	181	395		
	<b>473</b>	<b>559</b>		
<b>Financial Liabilities</b>				
Non-current	8,580	8,095		
Current	2,822	1,693		
	<b>11,402</b>	<b>9,788</b>		

\*Included in Total other financial liabilities at amortized cost is the put option over non-controlling interest redemption liability of US\$289, which is valued at the net present value of the redemption amount.

# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

The fair value of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The fair values were estimated based on quoted market prices of our bonds, derived from market prices or by using discounted cash flows under the agreement at the rate applicable for the instruments with similar maturity and risk profile.

The carrying amount of cash and cash equivalents, trade and other receivables, and trade and other payables approximates their respective fair value.

The fair value of derivative financial instruments is determined using present value techniques such as discounted cash flow techniques, Monte Carlo simulation and/or the Black-Scholes model. These valuation techniques are commonly used for valuation of a derivative. Observable inputs (Level 2) used in the valuation techniques include LIBOR, EURIBOR, swap curves, basis swap spreads, foreign exchange rates and credit default spreads of both counterparties and our own entities.

The fair value of Available for Sale financial instruments are determined through comparison of various multiples and reference to market valuation of similar entities quoted in an active market. If information is not available, a discounted cash flow method is used.

Fair value measurements for financial liabilities at amortized cost are based on quoted market prices, where available. If the quoted market price is not available, the fair value measurement is based on discounted expected future cash flows using a market interest rate curve, credit spreads and maturities.

### **FAIR VALUE HIERARCHY**

As at September 30, 2016 and December 31, 2015 the Company held financial instruments at fair value recorded on the statement of financial position.

The fair value hierarchy ranks fair value measurements based on the type of inputs used in the valuation; it does not depend on the type of valuation techniques used:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly
- Level 3: inputs are unobservable inputs for the asset or liability



# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

The following table provides the disclosure of fair value measurements separately for each major class of assets and liabilities.

### As at September 30, 2016

Description	(Level 1)	(Level 2)	(Level 3)	Total
<b>Financial instruments at fair value through profit or loss</b>				
Derivatives not designated as hedges				
Foreign exchange contracts	-	2	-	2
Credit default swaps	-	-	-	-
Embedded derivatives in notes	-	13	-	13
Derivatives designated as cash flow hedges				
Foreign exchange contracts	-	-	-	-
Available for sale financial instruments	-	36	27	63
<b>Total financial instruments at fair value, assets</b>	<b>-</b>	<b>51</b>	<b>27</b>	<b>78</b>
<b>Financial instruments at fair value through profit or loss / equity</b>				
Derivatives not designated as hedges				
Foreign exchange contracts	-	21	-	21
Derivatives designated as cash flow hedges				
Foreign exchange contracts	-	2	-	2
Interest rate exchange contracts	-	4	-	4
<b>Total financial instruments at fair value, liabilities</b>	<b>-</b>	<b>27</b>	<b>-</b>	<b>27</b>

### As at December 31, 2015

Description	(Level 1)	(Level 2)	(Level 3)	Total
<b>Financial instruments at fair value through profit or loss</b>				
Derivatives not designated as hedges				
Cross-currency and Interest rate exchange contracts	-	1	-	1
Foreign exchange contracts	-	15	-	15
Derivatives designated as cash flow hedges				
Foreign exchange contracts	-	17	-	17
Available for sale financial instruments	-	18	27	45
<b>Total financial instruments at fair value, assets</b>	<b>-</b>	<b>51</b>	<b>27</b>	<b>78</b>
<b>Financial instruments at fair value through profit or loss</b>				
Derivatives not designated as hedges				
Foreign exchange contracts	-	1	-	1
Derivatives designated as cash flow hedges				
Interest rate exchange contracts	-	3	-	3
<b>Total financial instruments at fair value, liabilities</b>	<b>-</b>	<b>4</b>	<b>-</b>	<b>4</b>

The reconciliation of movements relating to financial instruments classified in Level 3 of the fair value hierarchy:

	As at Dec.31, 2015	Currency translation adjustment	Change in fair value reported in earnings	Change in fair value reported in equity	Purchased	Transferred to Level 2	As at Sep.30, 2016
Available for sale financial instruments	27	-	-	-	-	-	27
<b>Total financial instruments at fair value, assets</b>	<b>27</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>27</b>

# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

Transfers into and transfers out of the fair value hierarchy levels are recognized at the end of the reporting period (in which the event or change in circumstances that caused the transfer occurred). During the three and nine month periods ended September 30, 2016, there were no transfers between Level 1 and Level 2 fair value measurements. For the period ended December 31, 2015, embedded derivative fair value measurements were transferred from Level 3 to Level 2 as the primary calculations used in the valuation of these instruments were based on market observable inputs such as forward curve data, discount factors, swaption volatilities and credit spreads. On a quarterly basis, the Company reviews if there are any indicators for a possible transfer between the Level 2 and Level 3. This depends on how the Company is able to obtain the underlying input parameters when assessing the fair valuations.

There were no other movements of financial instruments measured at the fair value using unobservable inputs (Level 3) other than change of fair value and currency translation adjustment.

Any changes in fair values of financial instruments are unrealized and recorded in "Other non-operating losses" in the Statement of comprehensive income.

### 10 CASH AND CASH EQUIVALENTS

Cash and cash equivalents consisted of the following items:

	<b>September 30, 2016</b>	<b>December 31, 2015</b>
Cash at banks and on hand	2,371	1,644
Short-term deposits with original maturity of less than three months	1,313	1,970
<b>Total cash and cash equivalents</b>	<b>3,684</b>	<b>3,614</b>

Cash at banks earns interest at floating rates based on bank deposit rates. Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Company, and earn interest at the respective short-term deposit rates.

The cash balances as at September 30, 2016 in Uzbekistan of US\$505 (December 31, 2015: US\$495) and in Ukraine of US\$4 (December 31, 2015: US\$4) are restricted due to local government or central bank regulations and therefore cannot currently be repatriated.

Cash balances as at September 30, 2016 include investments in money market funds of US\$711 (December 31, 2015: US\$1,174).

# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

### 11 PROVISIONS

#### INVESTIGATIONS BY SEC/DOJ/OM

During the first quarter of 2016, the Company reached resolutions through agreements with the U.S. Securities and Exchange Commission (“SEC”), the U.S. Department of Justice (“DOJ”), and the Dutch Public Prosecution Service (Openbaar Ministerie) (“OM”) relating to the previously disclosed investigations under the U.S. Foreign Corrupt Practices Act (the “FCPA”) and relevant Dutch laws, pertaining to the Company’s business in Uzbekistan and prior dealings with Takilant Ltd. Pursuant to these agreements, the Company paid an aggregate amount of US\$795 in fines and disgorgements to the SEC, the DOJ and the OM in the first quarter of 2016.

As previously disclosed, on February 18, 2016, the United States District Court for the Southern District of New York (the “District Court”) approved the agreements with the DOJ relating to charges that the Company and its subsidiary violated the anti-bribery, books-and-records and internal controls provisions of the FCPA. These agreements consisted of the deferred prosecution agreement (the “DPA”), entered into by VimpelCom and the DOJ and a guilty plea by Unitel LLC (“Unitel”), a subsidiary of VimpelCom operating in Uzbekistan. Under the agreements with the DOJ, VimpelCom agreed to pay a total criminal penalty of US\$230 to the United States, including US\$40 in forfeiture.

In connection with the investigation by the OM, VimpelCom and Silkway Holding BV, a wholly owned subsidiary of VimpelCom, entered into a settlement agreement (the “Dutch Settlement Agreement”) related to anti-bribery and false books-and-records provisions of Dutch law. Pursuant to the Dutch Settlement Agreement, VimpelCom agreed to pay criminal fines of US\$230 and to disgorge a total of US\$375, which was satisfied by the forfeiture to the DOJ of US\$40, a disgorgement to the SEC of US\$167.5 and a further payment to the OM of US\$167.5 beyond the criminal fines.

VimpelCom also consented to the entry of a settlement (the “Consent”), which was approved by the District Court on February 22, 2016, relating to the SEC’s complaint against VimpelCom, which charged violations of the anti-bribery, books-and-records and internal controls provisions of the FCPA. Pursuant to the Consent, VimpelCom agreed to a judgment ordering disgorgement of US\$375, to be satisfied by the forfeiture to the DOJ of US\$40, the disgorgement to the OM of US\$167.5, and a payment to the SEC of US\$167.5, and imposing a permanent injunction against future violations of the U.S. federal securities laws.

The DPA, the guilty plea, the Dutch Settlement Agreement and the Consent comprise the terms of the resolution of the Company’s potential liabilities in the previously disclosed DOJ, SEC and OM investigations regarding VimpelCom and Unitel.

All amounts to be paid under the DPA, the guilty plea, the Dutch Settlement Agreement and the Consent were paid in the first quarter of 2016 and were deducted from the already existing provision of US\$900 recorded in the third quarter of 2015 and disclosed in the 2015 annual consolidated financial statements. The remaining provision of US\$105 related to future direct and incremental expected legal fees associated with the resolutions. As at September 30 2016, the Company had paid approximately US\$18 legal fees utilizing this provision, and the remaining balance of the provision amounted to US\$87. The Company cannot currently estimate the magnitude of future costs to be incurred to comply with the DPA, the Consent and the Dutch Settlement Agreement, but these costs could be significant.

# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

### 12 DIVIDENDS DECLARED

On June 22, 2016, Omnium Telecom Algeria S.p.A, a subsidiary of the Company, declared dividends to its shareholders which were paid on September 1, 2016, on September 2 and on September 6, 2016. The portion of dividends paid to the minority shareholders amounted to US\$ 69.

On July 28, 2016, VimpelCom Kazakhstan Holding AG, a subsidiary of the Company, declared dividends to its shareholders which were paid on August 2, 2016. The portion of dividends paid to the minority shareholder amounted to US\$18.

On September 1, 2016, TNS Plus LLP, a subsidiary of the Company, declared dividends to its shareholders which were paid on September 2, 2016. The portion of dividends paid to the minority shareholder amounted to US\$18.

### 13 RELATED PARTIES

As at September 30, 2016, the Company is primarily owned by two major shareholders: LetterOne and Telenor. The Company has no ultimate controlling shareholder. See also Note 1 for the change in the ownership structure.

The following table sets forth information with respect to the beneficial ownership of VimpelCom as at September 30, 2016 by each person who is known to beneficially own 5.0% or more of our common shares.

On September 21, 2016 and September 27, 2016, Telenor completed the sale of 142,500,000 and 21,375,000 American Depositary Shares (in total representing approximately 9.3% of VimpelCom's total outstanding common shares), respectively.

As at April 1, 2016, pursuant to the terms of the Company's bye-laws, the 305,000,000 preferred shares held by Telenor had been redeemed by the Company at a redemption price of US\$0.001 per share and are no longer outstanding. VimpelCom's issued share capital now consists of 1,756,731,135 common shares held as follows, of which 7,726,487 is held as treasury shares:

Shareholder	Common shares	% of common and voting shares
Free Float	353,454,732	20.1%
Telenor (Note 1)	416,703,840	23.7%
LetterOne	840,625,001	47.9%
Stichting (Note 1)	145,947,562	8.3%
<b>Total</b>	<b>1,756,731,135</b>	<b>100%</b>

The following table provides the total amount of transactions that have been entered into with related parties and balances of accounts with them for the relevant financial periods:

	Nine month period ended September 30	
	2016	2015
Revenue from LetterOne and affiliates	-	2
Revenue from Telenor and affiliates	43	38
Revenue from associates and joint ventures	3	15
Revenue from discontinued operations (Note 3)	61	37
Revenue from other related parties	-	6
Finance income from other related parties	-	1
	<b>107</b>	<b>99</b>

# VimpelCom Ltd.

## Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

	<b>Nine month period ended September 30</b>	
	<b>2016</b>	<b>2015</b>
Services from LetterOne and affiliates	4	7
Services from Telenor and affiliates	32	33
Services from associates and joint ventures	12	15
Services from discontinued operations (Note 3)	5	4
Services from other related parties	-	5
Finance costs to other related parties	-	27
	<b>53</b>	<b>91</b>

	<b>Three month period ended September 30</b>	
	<b>2016</b>	<b>2015</b>
Revenue from LetterOne and affiliates	-	2
Revenue from Telenor and affiliates	15	13
Revenue from associates and joint ventures	1	5
Revenue from discontinued operations (Note 3)	27	19
Revenue from other related parties	-	1
	<b>43</b>	<b>40</b>

Services from LetterOne and affiliates	2	3
Services from Telenor and affiliates	11	4
Services from associates and joint ventures	5	5
Services from discontinued operations (Note 3)	2	8
Services from other related parties	-	1
Finance costs to other related parties	-	27
	<b>20</b>	<b>48</b>

	<b>September 30, 2016</b>	<b>December 31, 2015</b>
Accounts receivable from Telenor and affiliates	12	10
Accounts receivable from associates and joint ventures	11	8
Accounts receivable from discontinued operations (Note 3)	241	84
Accounts receivable from other related parties	-	1
	<b>264</b>	<b>103</b>
Accounts payable to Telenor and affiliates	11	8
Accounts payable to associates and joint ventures	5	2
Accounts payable to discontinued operations (Note 3)	141	146
	<b>157</b>	<b>156</b>

## SERVICE AGREEMENTS

All service agreements with related parties are disclosed in Note 25 in the Company's annual consolidated financial statements as at and for the year ended December 31, 2015. There were no new agreements entered into between the Company and related parties during the nine month period ended September 30, 2016.

## 14 COMMITMENTS, CONTINGENCIES AND UNCERTAINTIES

There were no material commitments, contingencies and uncertainties that occurred during the nine month period ended September 30, 2016, and there were no material changes during the same period to the commitments, contingencies and uncertainties as disclosed in the Group's annual consolidated financial

## VimpelCom Ltd.

### Notes to the unaudited interim condensed consolidated financial statements (in millions of U.S. dollars unless otherwise stated)

statements as at and for the year ended December 31, 2015, other than the commitments, contingencies and uncertainties disclosed below.

#### **KAR-TEL AND TURKISH SAVINGS DEPOSIT INSURANCE FUND LITIGATION**

In 2005, the Savings Deposit Insurance Fund (the “**SDIF**”), a Turkish state agency responsible for collecting state claims arising from bank insolvencies, issued a Payment Order against KaR-Tel for TRY 7.55 billion (approximately US\$2,588). The Payment Order was based on the SDIF’s claim against the Turkish Uzan Group, which the SDIF alleged was a debtor of T. Imar Bankasi, an insolvent Turkish bank. Two entities in the Uzan Group (the “**Former Shareholders**”) held a 60% equity interest in KaR-Tel until November 2003 when KaR-Tel redeemed the Former Shareholders’ equity interest pursuant to a decision of the Almaty City Court of June 6, 2003, which was confirmed by the Kazakhstan Supreme Court on July 23, 2003 (the “**Kazakh Judgment**”).

On October 20, 2009, KaR-Tel filed with the Sisli 3d Court of the First Instance in Istanbul an application for the recognition of the Kazakh Judgment in Turkey. Following a number of hearings and appeals, on January 30, 2013, the Supreme Court upheld earlier court decisions and confirmed the recognition of the Kazakh Judgment in Turkey.

On October 20, 2009, KaR-Tel also filed with the 4th Administrative Court of Istanbul (the “**4th Administrative Court**”) a petition asking the court to treat the recognition of the Kazakh Judgment as a court precedent and to suspend the enforcement proceedings in relation to the Order to Pay. On October 25, 2010, the 4th Administrative Court ruled that the Order to Pay was illegal and annulled it. The Court’s decision was appealed by the SDIF.

On March 22, 2012, the SDIF’s appeal of the decision of the 4th Administrative Court was reviewed by the Prosecution Office of the Council of State and sent to the 13th Chamber of the Council of State (the “**Chamber**”) for review on the merits.

On April 10, 2015, the Chamber upheld the decision of the 4th Administrative Court and ruled in KaR-Tel’s favor. The SDIF filed a claim for correction of the Chamber’s decision on June 8, 2015.

On April 26, 2016, the Chamber rejected the SDIF’s claim for correction and ruled in favor of KaR-Tel. No further appellate rights are available so the case is now fully concluded.

#### **VIMPELCOM - SECURITIES CLASS ACTION**

On November 4, 2015, a class action lawsuit was filed in the United States against VimpelCom and certain of its current and former officers by Charles Kux-Kardos, on behalf of himself and other investors in the Company alleging certain violations of the United States federal securities laws in connection with the Company’s public disclosures relating to its operations in Uzbekistan. On December 4, 2015, a second complaint was filed by Westway Alliance Corp. that asserts essentially the same claims in connection with essentially the same disclosures.

On April 27, 2016, the Court consolidated the two actions and appointed Westway as lead plaintiff. On May 6, 2016, a motion for reconsideration was filed on the appointment of Westway as lead plaintiff and on September 26, 2016, the Court affirmed the selection of Westway as the lead plaintiff. The amended complaint is to be filed by December 9, 2016.

## VimpelCom Ltd.

### Notes to the unaudited interim condensed consolidated financial statements *(in millions of U.S. dollars unless otherwise stated)*

The Company intends to vigorously defend against these claims and expects to file a motion to dismiss. Opening papers on the motion to dismiss are currently due in January 2017. No hearing date has been set and all discovery will remain stayed until a decision is rendered on the motion to dismiss.

#### **15 EVENTS AFTER THE REPORTING PERIOD**

On November 2, 2016, the Supervisory Board has approved and authorized the payment of an interim cash dividend relating to its 2016 results from its freely distributable reserves in the amount of US 3.5 cents per common share, representing a total dividend payment of approximately USD 61. The dividend is expected to be paid by December 7, 2016.

Amsterdam, November 3, 2016

VimpelCom Ltd.